



Avroy Shlain®

REWARDS MAGAZINE

SALES DATES: 1 - 31 OCTOBER 2024

**NEW**  
**REWARDS**

TO GIVE YOU JOY

NEW REWARDS NEW EARNINGS

\*Excluding  
Namibia, Zimbabwe  
and Mozambique.

# Avroy Shlain

# Plus

EARNINGS MADE SIMPLE

## YOUR CONFIDENT START WITH AVROY SHLAIN

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

### 1<sup>ST</sup> ORDER

Place your 1<sup>st</sup> INVOICED ORDER to the value of **R750/P663** within 2 weeks of registration and you will receive:  
**Earnings of R163/P145**  
**Products valued at R110/P97**



START

- 2 X Perfumed Roll-on 50ml

### MONTH 1

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 1 and you will receive:  
**Earnings of R326/P290**  
**Products valued at R168/P149**



- 2 x Perfumed Body Spray 100ml/Deodorant Spray 150 ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Terms & Conditions apply

### MONTH 2

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 2 and you will receive:  
**Earnings of R326/P290**  
**Products valued at R418/P369**



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- Tahlita® Face Wash
- Tahlita® Toner

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

### MONTH 3

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 3 and you will receive:  
**Earnings of R326/P290**  
**Products Valued at R188/P178**



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- ColorFun® Lipstick
  - Avroy Shlain Pure Lemon & Glycerine Body Cream
- You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Complete all 3 Months and qualify to purchase the Beauty Advisor Kit! Get the samples you need to sell more.

**FOR ONLY R160**  
**VALUED AT R1 587/P1 403**

QUALIFICATION!



- Beauty Advisor Kit

Terms & Conditions apply



# CREDIT ACCOUNT STATUS

Product value  
**R134/P119**

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R1 800/P1 591** in October as a Credit Account Holder and you will receive:

- Endangered® For Her Wild™ Perfumed Body Spray 100ml
- Endangered® For Her Wild™ Roll-on Anti-Perspirant 50ml



PLUS

**YOU EARN: R391/P349**

Terms & Conditions apply

# DDO & PREPAID ACCOUNT STATUS

Product value  
**R499/P441**

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R1 800/P1 591** in October as a DDO & Prepaid Account Holder and you will receive:

- Endangered® For Her Wild™ Eau de Toilet 100ml



PLUS

**YOU EARN: R391/P349**

Terms & Conditions apply

\*Excluding Namibia, Zimbabwe and Mozambique.

# CREDIT ACCOUNT STATUS

Product value  
**R578/P511**

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R4 000/P3 536** in October as a Credit Account Holder and you will receive:

- Endangered® For Her Wild™ Perfumed Body Spray 100ml
- Endangered® For Her Wild™ Eau de Toilette 100ml



PLUS

**YOU EARN: R870/P775**

Terms & Conditions apply

# DDO & PREPAID ACCOUNT STATUS

Product value  
**R998/P882**

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R4 000/P3 536** in October as a DDO & Prepaid Account Holder and you will receive:

- Endangered® For Her Wild™ Eau de Toilette 100ml
- Endangered® For Him Wild™ Eau de Toilette 100ml



PLUS

**YOU EARN: R870/P775**

Terms & Conditions apply

\*Excluding Namibia, Zimbabwe and Mozambique.

# BIG Appliance EXTRAVAGANZA

- **All Regional Directors** who achieve their Sales and Activation Target for the Quarter.
- All Magic Million **Area Distributors**.
- **Top 20 Area Distributors** companywide
  - Break your sales record over the Quarter including R100 000/P88 400/MT484 000/ N\$112 000/ZIM-R125 000 Activation Sales over the Quarter.
- **Top 3 Managers** per Region
  - Break your sales record over the Quarter including R25 000/P22 100/MT121 000/ N\$28 000/ZIM-R31 250 Activation Sales over the Quarter.

Recognition will be done at the **January 2025 Roadshows** in your Region.

*NB: Quarter 4 - October, November & December 2024 Personalized Targets will be provided to each Regional Director, Area Distributor and Manager.*

*NB: Minimum monthly Standards apply.*

Terms & Conditions apply

**LARGE APPLIANCE OF YOUR CHOICE R4 500**

*\*Including Namibia, Zimbabwe and Mozambique.*

**\*These images are for representation purposes only.**

Terms & Conditions apply

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\*Including  
Namibia, Zimbabwe  
and Mozambique.

## QUARTER 4 Countdown to Christmas

Place orders to the value of **R1 800** each week from **1 October – 21 December** and stand a chance to win exciting prizes!



Look out for more details each week!

\*Excluding  
Namibia, Zimbabwe  
and Mozambique.

## NEW MANAGER *Qualification*

Qualify as a new manager **THIS MONTH!**

Achieve the following criteria and you will earn:

### STEP 1:

Achieve team sales of R16 500/P14 586 (Including personal sales)

- 6 group recruits recommended including recruits from **01 January 2023**
- Tripwire: Minimum 2 New Active Recruits in the qualification month

When you qualify, you will become a Junior Manager and receive

### REWARDS:

- Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at R1 457/P1 288
- Participate in the 3 month Manager Onboarding Programme

PLUS join the Manager Onboarding Programme to earn more incredible rewards!



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## MANAGER ONBOARDING PROGRAMME

### NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive training, earn FREE Avroy Shlain Product Samples, and Product Training Guides.

### NEW MANAGER ONBOARDING PROGRAMME

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month Manager Onboarding Programme and earn **Gifts valued at R3 878**

To Qualify for each month of the Onboarding Programme, you need to achieve 2 New Recruits per month.

#### MONTH 1

**MONTH 1 CRITERIA:**  
Achieve R18 000/P15 912 Sales PLUS Minimum 2 New Active group Recruits

**EARNINGS:**  
Earn 8% Service Fee = R1 252/P1 106

**REWARDS:**  
Avroy Shlain-Branded  
- Red Cap  
- 2 x Clipboards  
- Set of 5 Pens  
- Mini Cosmetic Brush Set  
- Business Handbag



#### MONTH 2

**MONTH 2 CRITERIA:**  
Achieve R19 500/P17 238 Sales PLUS Minimum 2 New Active Recruits

**EARNINGS:**  
Earn 8% Service Fee - R1 356/P1 199

**REWARDS:**

- Colour manual
- Pack of Blotters (x25)
- Female Fragrance Guide
- Male Fragrance Guide
- JS® Eau de Parfum 60ml
- Black Diamond® Eau de Toilette 100ml
- Redd® Eau de Parfum 60ml
- Endangered® for Her Wild Perfumed Body Spray 100ml
- Black Diamond® Anti-Perspirant Spray 150ml



#### MONTH 3

**MONTH 3 CRITERIA:**  
Achieve R21 000/P18 564 Sales PLUS Minimum 2 New Active Recruits

**EARNINGS:**  
Earn 11% Service Fee - R2 009/P1 775

**REWARDS:**

- Body Essence® Tissue Oil 100ml
- CRT® Retinol Ampules 30ml
- CRT® Youth Gel 50ml
- CRT® Cream Cleanser 100ml
- CRT® 2-in-1 Toner & Exfoliator
- CRT® Information Flyer



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### PROMOTE OUT BONUS (MOTHER MANAGER AND NEW MANAGER)

THE MOTHER MANAGER AND THE NEW MANAGER WILL EACH RECEIVE A ONCE OFF **R1 000** PROMOTE OUT BONUS AFTER THE NEW MANAGER SUCCESSFULLY COMPLETES THE 3 MONTH ONBOARDING PROGRAMME.

### RETENTION BONUS (MOTHER MANAGER ONLY)

AS THE MOTHER MANAGER YOU CAN EARN AN ADDITIONAL **R1 500** BY HELPING YOUR NEW MANAGER GROW THEIR BUSINESS AFTER THEY HAVE COMPLETED THEIR 3 MONTH ONBOARDING PROGRAMME.

#### How it works:

- **Month 4:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 5:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 6:** Receive R500 if your New Manager achieves **R21 000/P18 564**

BONUS



\*Disclaimer: Avroy Shlain has the right to change the programme and products at anytime without prior notice.

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NEW

# ATTENTION ALL MANAGERS!



Activate any inactive Beauty Advisors with a total minimum of R7 500/P6 630 invoiced sales from these Beauty Advisors and receive:

**R500 Cash Bonus!**

NB: Inactive Beauty Advisors are any new or existing Beauty Advisors from January 2023 (including October 2024) that has never placed an order.

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# ATTENTION ALL AREA DISTRIBUTORS!



Activate any inactive Beauty Advisors with a total minimum of R30 000/P26 520 invoiced sales from these Beauty Advisors and receive:

**R1 000 Cash Bonus!**

NB: Inactive Beauty Advisors are any new or existing Beauty Advisors from January 2023 (including October 2024) that has never placed an order.

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ACTIVATION



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# RECRUITERS!

**Beauty Advisors & Managers only!**

For every personal registered recruit brought in by the end of October 2024 and qualified with **R1 500/P1 326** sales in **October 2024**, you will receive:

**Product value**  
**R419 / P370**



- Bold Isenzo™ Eau de Toilette 75ml

#### Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Images correct at time of going to print. Minimum sales levels apply. Mozambique, Namibia and Zimbabwe does not qualify for rewards, unless specified. All accounts on hold are subject to NEW Incentive rule from the 1 December 2023. © Avroy Shlain Cosmetics 2024. All rights reserved.

Warehouse Code 50510

RECRUITMENT