



Avroy Shlain

INCENTIVE TRIP 2024

BALI

DISCOVER
PEACE AND
SERENITY

EXPLORE
UNSPOILT
SAPHIRE
BLUE
BEACHES

EXPLORE

paradise

Bali is the most popular Indonesian island known for its natural settings, scenic beaches, traditional culture, rich history, creativity, art and crafts, and the genuine warmth of the local people. A land of cultural treasures, the dream destination of Bali has some of the most iconic landmarks and landscapes you will remember for a lifetime.

NEW AREA DISTRIBUTOR & MOTHER PROMOTE OUT TRIP 2024

Qualify as an Area Distributor in 2024 to earn 1 ticket to experience a 5-star Luxurious Trip to Bali.

Trip includes: Flights from OR Tambo, accommodation, all meals and selected excursions.

QUALIFICATION PERIOD:

- 2 January 2024 to the last trading day in December 2024 (12 months)
- Last opportunity for a New Area Distributor to qualify and register is 1 December 2024.

WHO CAN QUALIFY?

- All New Avroy Shlain Area Distributors and their Mother Area Distributors.
- All Regional Directors.

NEW AREA DISTRIBUTORS CRITERIA

- Become an Area Distributor in 2024

MOTHER AREA DISTRIBUTORS CRITERIA

- Promote out one or more New Area Distributors from January to December 2024

REGIONAL DIRECTOR CRITERIA

- Promote out two or more New Area Distributors from January to December 2024

TERMS AND CONDITIONS

PROGRAMME:

1. Should ADs step down during the qualification period, they will forfeit attending, thus automatically disqualifying the Mother AD too. **2.** If a Mother AD promotes out a new AD but the new AD does not trade, or owes the company money, both the Mother AD and the new AD will be disqualified from the trip, even though they have not been stepped down. **3.** If a Mother AD is disqualified from the trip for owing the company money, missing minimum standards, not trading, or any other reason, the new AD will still qualify for the trip if she achieves her minimums. **4.** Should a Mother AD or a new AD be disqualified, the RD could be impacted by missing the criteria. **5.** Mother AD and new AD must meet AD minimum Sales Standards during the qualification period up until the trip (taking into account the 6-month grace period for New ADs) **6.** If an AD is promoted out in 1 October, they need to make the minimum standard for 6 months with a 3 month grace period. **7.** If an AD is promoted 1 November or 1 December, the AD must meet their minimum standard for 3 months with no grace period.

GENERAL:

1. Out of stocks, credit returns, or cancellations will not be taken into account. **2.** A distributor must be active in the month of the overseas trip, if not, all tickets will be forfeited. **3.** There is no pay-in level and there are no cash pay-outs on tickets. **4.** Prizes are not transferable. Should you not be able to attend, tickets will be forfeited. **5.** There will be an exception if there is a valid reason for non-attendance, this will be dealt on a case-by-case basis. **6.** All 2024 invoices need to be paid up by 31 January 2025, or a payment arrangement must be entered into with the ASC Credit Department. If not, all tickets will be forfeited. **7.** Qualifiers will need to ensure they make their own travel arrangements from their hometown to Johannesburg as the trip departs from Johannesburg. **8.** Visas and local connecting flights and any additional accommodation required will be for the cost of the distributor. The trip will depart from Johannesburg (Avroy Shlain Home Office or OR Tambo). **9.** Sales and tickets are not transferable to the next qualification period. **10.** No Area Distributor may attend the overseas Trip unless they have qualified. **11.** NOTE: This is not a partner / spouse trip

CREDIT RULES:

1. All invoices over 60 days must be below R50 000 **2.** SMS reminders will be sent to all Managers 7 days prior to cut off date. **3.** These rules apply to ALL areas. There will be no exceptions.

Terms & Conditions apply.

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