

Recruit and earn...

RECRUITER GIFT

Beauty Advisors, Managers
and Area Distributors

For every new registered recruit brought in by the end of February 2022 and qualified with cumulative sales of **R1 500/N\$1 680/MT8 775** (within 4 weeks of registration), you will receive:

- Endangered® for Her Paradise EDT 100ml



Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Images correct at time of going to print. Minimum sales levels apply. © Avroy Shlain Cosmetics 2021. All rights reserved.

Code 50502

Avroy Shlain®

REWARDS

FEBRUARY 2022

RED VOLU TION

RECRUIT EVERY DAY
and change someone's life TODAY!

SALES DATES: 6 FEBRUARY 2022 - 2 MARCH 2022

Your CONFIDENT START

with Avroy Shlain

Start your journey with Avroy Shlain by successfully completing the Confident Start Beauty Advisor Onboarding Programme in your first 3 months of joining the business.

1ST ORDER

Place your 1st INVOICED ORDER to the value of **R750/N\$840/MT4 390** within 2 weeks of registration and you will receive

Roll-on Anti-Perspirants 50ml

- Redd® by Avroy Shlain for Her
- Endangered® for Him

Products valued at **R130/N\$146/MT760**



MONTH 1

Achieve **total invoiced sales of R1 500/N\$1 680/MT8 775** in Month 1 and receive

- Coppélia® Perfumed Body Spray 100ml
- Coppélia® Man Deodorant Spray 150ml
- Beauty Advisor Training Manual

**Earnings of R326/
N\$365/MT1 875**

Products valued at **R200/
N\$224/MT1 170**

You will also receive your Personal Sales Challenge Gift (as shown in the Rewards brochure)



MONTH 2

Achieve **total invoiced sales of R1 500/N\$1 680/MT8 775** in Month 2 and receive

- Your Personal Sales Challenge Gift (as shown in the Rewards brochure)

**Earnings of R326/
N\$365/MT1 875**



MONTH 3

Achieve **total invoiced sales of R1 500/N\$1 680/MT8 775** in Month 3 and receive

- A FREE Business Bag

Bag valued at R150/N\$168/MT878

PLUS earn your Personal Sales Challenge Gift (as shown in the Rewards brochure)



You'll also qualify to purchase a **Beauty Advisor Kit** valued at **R1 641/N\$1 838/MT9 599** for **ONLY R160/N\$180/MT936**

Beauty Advisor Kit contains 8 products:

- ColorFun® Legenberry Lipstick
- Coppélia® Eau de Parfum 60ml
- Avroy Shlain JS® Anti-Perspirant Spray 150ml
- Endangered® Anti-Perspirant Spray 150ml
- CRT® Youth Gel 50ml
- Lemon & Glycerine Body Cream 500ml
- Body Essence® Tissue Oil 100ml

Products valued at **R1 641/N\$1 838/MT9 599**



In your 1st 3 months, you'll receive:

Total Product Value: R2 121/N\$2 376/MT12 408

Total Minimum Earnings: R978/N\$1 095/MT5 625

*Earnings are based on the achievement of required sales.

MANAGER FAST START RECRUITMENT CHALLENGE

Recruit 20 new Beauty Advisors in Week 6 (6-12 February) and activate 10 of these recruits (with R750/N\$840/MT4 388) by the 5th of March 2022 and receive:

- Stylish Avroy Shlain-Branded Sun Visor



AREA DISTRIBUTOR FAST START RECRUITMENT CHALLENGE

Recruit 60 new Beauty Advisors in Week 6 (6-12 February) and activate 30 of these recruits (with R750/N\$840/MT4 388) by the 5th of March 2022 and receive:

- Stylish Black Pierre Cardin Handbag



How to Recruit and Activate your new Beauty Advisors successfully!

WEEK 1

Recruit 20 new Beauty Advisors
Activate 3 of these BAs by getting them to buy 1 fragrance and 1 Body Essence® Tissue Oil
= R808

WEEK 2

Activate another 3 of these BAs by getting them to buy 1 CRT Youth Gel, 2 body sprays and 1 roll-on
= R799

WEEK 3

Activate 2 of these BAs by getting them to buy 1 fragrance, 1 body spray, 1 roll-on and 1 hand & body lotion
= R848

WEEK 4

Activate 2 of these BAs by getting them to buy 1 fragrance, 1 body spray, 1 roll-on and 1 hand & body lotion
= R848

MANAGER MONTHLY RECRUITMENT CHALLENGE

Recruit and activate (with R750/N\$840/MT4 388 sales by the 2nd of April 2022) and receive

Recruit
15 new recruits
and activate 11 for **LEVEL 1**

- Stylish Black Purse



Recruit
25 new recruits
and activate 20 for **LEVEL 2**

- Stylish Animal Print Scarf (146cm X 146cm)
- Stylish Black Purse



Recruit
45 new recruits
and activate 35 for **LEVEL 3**

- Stylish Black Pierre Cardin Handbag
- Stylish Animal Print Scarf (146cm X 146cm)
- Stylish Black Purse



AREA DISTRIBUTOR RECRUITMENT CHALLENGE

Recruit and activate (with R750/N\$840/MT4 388 sales
by the 2nd of April 2022) and receive

Recruit
180 new recruits
and activate 125 for LEVEL 2

- Polo Dual Laptop/Handbag
(with three compartments
and zips)



Recruit
120 new recruits
and activate 80 for LEVEL 1

- Silver Tomato Watch



Recruit
250 new recruits
and activate 175 for LEVEL 3

- Silver Tomato Watch
- Polo Dual Laptop/Handbag



PERSONAL MONTHLY SALES CHALLENGE

For Beauty Advisors, Managers and Area Distributors

Sell products to the value on your sales level and earn...

Achieve R1 500/N\$1 680/
MT8 775 for **LEVEL 1**

Earn R326
N\$365/MT1 875

- Coppélia® Colour Metallic Liquid Lips – Hot Lava



Achieve R3 000/N\$3 360/
MT17 550 for **LEVEL 2**

Earn R652
N\$730/MT3 750

- Avroy Shlain Sunglasses



Achieve R6 000/N\$6 720/
MT35 100 for **LEVEL 3**

Earn R1 304
N\$1 461/MT7 500

- Avroy Shlain-Branded Sun Hat



Recipe on what to sell to get to R1 500:

2 x Fragrances
2 x Perfumed Body Sprays
1 x Tissue Oil
= R1 547

Recipe on what to sell to get to R3 000:

3 x Fragrances
6 x Perfumed Body Sprays
6 x Roll-ons
6 x Hand and Body Lotions
= R3 057

Recipe on what to sell to get to R6 000:

6 x Fragrances
12 x Perfumed Body Sprays
12 x Roll-ons
12 x Hand and Body Lotions
= R6 114

MOTHER PROMOTE OUT

All managers promoting one and all Area Distributors promoting one from their nursery will receive:

- April Newness Product Hamper which includes:
 - Awakening BLUE 100ml EDT
 - Afri Moisture Haircare Clear Edge Control Gel 100g
 - Avroy Shlain Pure Body Wash (Milk & Honey) 500ml
 - Avroy Shlain Pure Body Wash (Aloe Vera) 500ml
 - Grey Dome Bag & Scarf

Total Product Value R1 385/N\$1 551/MT8 102



NEW MANAGER QUALIFICATION

Qualify as a new manager THIS MONTH!
Achieve the following criteria and you will earn:

R18 000

N\$20 160/MT105 300
in Group Sales in the month

18 new recruits in the month

OR

R23 000

N\$25 760/MT134 500
in Group Sales in the month

18 new recruits (no time frame)

When you qualify, you will become a Junior Manager and receive:

- Manager Guide (which you will use throughout the On-Boarding period as a training guide)
- "Confident Beauty Advisor Guide" Booklets (10x per pack)
- A product hamper valued at R1 383/N\$1 549/MT8 090

PLUS join the Manager On-Boarding Programme to earn more incredible rewards!



Qualification Bonus of
R1 263
N\$1 402/MT7 200

NEW MANAGER ON-BOARDING

From the month that you qualify as a new Manager, you have the opportunity to participate in the 3 month manager onboarding programme and earn Gifts valued at R3 878/N\$4 343/MT22 686

To qualify, you need to achieve 8 new recruits per month and...

Achieve R19 000/N\$21 280/
MT111 150 in Month 1

Earn R1 333
N\$1 480/ MT7 600

- Avroy Shlain-Branded Business Handbag
- A product hamper:
 - Body Essence® Tissue Oil 100ml
 - CRT® Youth Gel® 50ml



8%
Service Fee

Achieve R21 000/N\$23 520/
MT122 850 in Group Sales in Month 2

Earn R1 474
N\$1 636/ MT8 400

- Avroy Shlain-Branded
- Peak Cap
 - Red Apron
 - 2 Clipboards
 - A set of 5 Pens
 - Mini Cosmetic Brush Set



8%
Service Fee

Achieve R23 000/N\$25 760/
MT134 550 in Group Sales in Month 2

Earn R2 219
N\$2 464/ MT12 650

- Avroy Shlain-Branded Shopper Trolley Bag
- A product hamper:
 - Avroy Shlain JS® EDP 60ml
 - Black Diamond® EDT 100ml
 - Redd® by Avroy Shlain EDP 60ml
 - Redd® by Avroy Shlain Perfumed Body Spray 100ml
 - Black Diamond® Anti-Perspirant Spray 150ml



11%
Service Fee

QUALIFICATION CEREMONY

Qualify in all 3 months and receive:

- Avroy Shlain-Branded Scarf
- Avroy Shlain Manager Badge
- Manager Certificate
- Microwave
- Toaster
- Kettle

