

MANAGER EARNINGS





## Qualification Criteria

- 16 Recruits
- R 1 500 personal sales
- R 22 500 BA team sales (excluding personal sales)

LEVEL	SALES	EARNINGS
MANAGER QUALIFICATION	R/N\$1 500 Personal Sales, R/N\$22 500 BA Team Sales and 16 recruits	8%
MANAGER BELOW THRESHOLD	R/N\$19 500 - R/N\$22 499	6%
GROUP MANAGER	R/N\$22 500 - R/N\$52 999	11%
SENIOR MANAGER	R/N\$53 000 - R/N\$85 999	12%
EXECUTIVE MANAGER	R/N\$86 000 - R/N\$141 999	12,5%
MILLION RAND MANAGER	R/N\$142 000+	13%



## How to Plus your Earnings

- Promote out a BA to manager
- The new manager's group sales must be at least R22 500
- The mother manager must have group sales of R22 500
  (R 1 500 of this amount must be personal sales)

