

Avroy Shlain

# REWARDS

DECEMBER 2021

# UNWRAP INCREDIBLE REWARDS

Discover the exciting rewards you'll receive for achieving the best sales!

SALES DATES: 5 - 22 DECEMBER 2021

# Your CONFIDENT START

with Avroy Shlain

Start your journey with Avroy Shlain by successfully completing the Confident Start Beauty Advisor Onboarding Programme in your first 3 months of joining the business.

## 1<sup>ST</sup> ORDER

Place your 1<sup>st</sup> INVOICED ORDER to the value of **R750/N\$840/MT4 390** within 2 weeks of registration and you will receive

Roll-on Anti-Perspirants 50ml

- Redd® by Avroy Shlain for Her
- Endangered® for Him

Products valued at **R130/N\$146/MT760**



## MONTH 1

Achieve **total invoiced sales of R1 500/N\$1 680/MT8 775** in Month 1 and receive

- Coppélia® Perfumed Body Spray 100ml
- Coppélia® Man Deodorant Spray 150ml
- Beauty Advisor Training Manual

**Earnings of R326/  
N\$365/MT1 875**

Products valued at **R200/  
N\$224/MT1 170**

You will also receive your Personal Sales Challenge Gift (as shown in the Rewards brochure)



## MONTH 2

Achieve **total invoiced sales of R1 500/N\$1 680/MT8 775** in Month 2 and receive

- Your Personal Sales Challenge Gift (as shown in the Rewards brochure)

**Earnings of R326/  
N\$365/MT1 875**



## MONTH 3

Achieve **total invoiced sales of R1 500/N\$1 680/MT8 775** in Month 3 and receive

- A FREE Business Bag

**Bag valued at R150/N\$168/MT1 860**

**PLUS** earn your Personal Sales Challenge Gift (as shown in the Rewards brochure)



You'll also qualify to purchase a **Beauty Advisor Kit** valued at R1 641/N\$1 838/MT9 599 for **ONLY R160/N\$180/MT936**

Beauty Advisor Kit contains 8 products:

- ColorFun® Legenberry Lipstick
- Coppélia® Eau de Parfum 60ml
- Avroy Shlain JS® Anti-Perspirant Spray 150ml
- Endangered® Anti-Perspirant Spray 150ml
- CRT® Youth Gel 50ml
- Lemon & Glycerine Body Cream 500ml
- Body Essence® Tissue Oil 100ml

**Products valued at R1 641/N\$1 838/MT9 599**



**In your 1st 3 months, you'll receive:**

**Total Product Value: R2 121/N\$2 376/MT12 408**

**Total Minimum Earnings: R978/N\$1 095/MT5 625**

\*Earnings are based on the achievement of required sales.

# Recruit and earn...

## RECRUITER GIFT

Beauty Advisors, Managers  
and Area Distributors

For every new registered recruit brought in by the end of December 2021 and qualified with cumulative sales of **R1 500/N\$1 680/MT8 775** (within 4 weeks of registration), you will receive:

- ColorFun® Volumizing Mascara



# PERSONAL SALES CHALLENGE

For Beauty Advisors, Managers and Area Distributors

**Sell products to the value on your sales  
level and earn...**

LEVEL 1

**R1 500**

N\$1 680/MT8 775

- Awakenings Perfumed Body Spray 100ml



**Earnings R326**

N\$365/MT1 875

LEVEL 2

**R3 000**

N\$3 360/MT17 550

- Exotic Fire EDP 30ml



**Earnings R652**

N\$730/MT3 750

# MANAGER FAST START SALES CHALLENGE

WEEK 50: 5-11 DECEMBER 2021

**R10 000**

N\$11 200/MT58 500

- Avroy Shlain JS EDP 60ml

TAKE ADVANTAGE OF THIS  
OPPORTUNITY TO WRAP UP  
THE YEAR WITH YOUR  
**first paycheck**  
FOR 2022



# MANAGER SALES CHALLENGE

Achieve your group sales challenge and earn...

**R23 000**

N\$25 760/MT134 550

- A set of branded towels



\*Towel colours may vary from those in visuals.

**Earnings R2 219**

N\$5 600/MT12 650

All managers achieving their **Level 3** (R82 000/N\$91 840/MT479 700) will still receive their R500/N\$500/MT2 250 Cash Bonus. All managers achieving their **Level 4** (R135 000/N\$151 200/MT789 750) will still receive their R1 000/N\$1 000/MT4 500 Cash Bonus plus their product hamper.

All managers achieving Level 3 and those achieving Level 4 will each receive a set of branded towels.



# MOTHER PROMOTE OUT

If you qualify one or more Promote Outs this month, you will receive:

- Avroy Shlain-Branded Red Backpack





# NEW MANAGER QUALIFICATION

**Qualify as a new manager THIS MONTH!**

Achieve the following criteria and you will earn:

**R18 000**

N\$20 160/MT105 300  
in Group Sales in the month

**18 new recruits in the month**

**OR**

**R23 000**

N\$25 760/MT134 500  
in Group Sales in the month

**18 new recruits** (no time frame)

When you qualify, you will become a Junior Manager and receive:

- Manager Guide (which you will use throughout the On-Boarding period as a training guide)
- "Confident Beauty Advisor Guide" Booklets (10x per pack)
- A product hamper valued at R1 383/N\$1 549/MT8 090

**PLUS** join the Manager On-Boarding Programme to earn more incredible rewards!



Qualification Bonus of  
**R1 263**  
N\$1 402/MT7 200

# NEW MANAGER ON-BOARDING

From the month that you qualify as a new Manager, you have the opportunity to participate in the 3 month manager onboarding programme and earn Gifts valued at R3 878/N\$4 343/MT22 686

To qualify, you need to achieve 8 new recruits per month and...

MONTH 1

**R19 000**

N\$21 280/MT111 150  
in Group Sales in the month

- Avroy Shlain-Branded Business Handbag
- A product hamper:
  - Body Essence® Tissue Oil 100ml
  - CRT® Youth Gel® 50ml

8%  
Service Fee



**Earnings R1 333**

N\$1 480/MT7 600

MONTH 2

**R21 000**

N\$23 520/MT122 850  
in Group Sales in the month

Avroy Shlain-Branded

- Peak Cap
- Red Apron
- 2 Clipboards
- A set of 5 Pens
- Mini Cosmetic Brush Set

8%  
Service Fee



**Earnings R1 474**

N\$1 636/MT8 400

MONTH 3

**R23 000**

N\$25 760/MT134 550  
in Group Sales in the month

- Avroy Shlain-Branded Shopper Trolley Bag
- A product hamper:
  - Avroy Shlain JS® EDP 60ml
  - Black Diamond® EDT 100ml
  - Redd® by Avroy Shlain EDP 60ml
  - Redd® by Avroy Shlain Perfumed Body Spray 100ml
  - Black Diamond® Anti-Perspirant Spray 150ml



11%  
Service Fee

**Earnings R2 219**

N\$2 464/MT12 650

## QUALIFICATION CEREMONY

Qualify in all 3 months and receive:

- Avroy Shlain-Branded Scarf
- Avroy Shlain Manager Badge
- Manager Certificate
- Microwave
- Toaster
- Kettle



# AREA DISTRIBUTOR FAST START CHALLENGE

**Achieve 25% of your personalized target by  
11 December 2021 and receive:**

- Branded Picnic Basket which includes:
  - 4 Cups
  - 4 Plates
  - 4 Knives
  - 4 Forks
  - 4 Spoons



## AREA DISTRIBUTOR CHALLENGE

**Area Distributors on 12 % Growth  
in December [minimum sales R280 000/  
N\$313 600/MT1 638 000] and receive:**

- Branded Patio  
Umbrella with Base



# Q4 GOLDEN CATALOGUE

Achieve sales of **R600 000**/N\$672 000/ MT3 510 000 or more in two out of three months over October, November, and December 2021 and, provided that you have sales growth of 10% (including Promote-Outs), you may choose **ONE** of these **GREAT REWARDS!**

OPTION 1 **Breakfast Set**



OPTION 2 **Gas Stove**



OPTION 3 **Fridge**



OPTION 4 **R3 500 Gift Card**



\*Actual product supplied may differ from that shown in visual

# LAST CHANCE TO QUALIFY



## AVROY SHLAIN AREA DISTRIBUTOR INTERNATIONAL INCENTIVE TRIP 2022

### CRITERIA:

- 25 New Manager Promote Outs
- 1% Sales Growth
- A minimum of 13 of the new Managers should still be active by 29 December 2021

### QUALIFICATION PERIOD: 28 March - 29 December 2021

- Last opportunity to qualify promote outs is November & registered in first week of December.
- Sales up until 29 December will count towards qualification.



## AVROY SHLAIN AREA DISTRIBUTOR LOCAL TRIP

### CRITERIA:

- 16 New Manager Promote Outs
- 1% Sales Growth
- A minimum of 8 of the new Managers should still be active by 29 December 2021

### QUALIFICATION PERIOD: 28 March - 29 December 2021

- Last opportunity to qualify promote outs is November & registered in first week of December.
- Sales up until 29 December will count towards qualification.

\*Please see Incentive Rules and additional Incentive Gifts in the Area Distributor Annual Incentive Trips 2022 Booklet

# HOW TO REDEEM YOUR COUPONS



**1** Things are so expensive these days. How can I ever save money?



**2** I saved money using my coupons.



**3** Coupons can be found on the back page of this Rewards Brochure.



**4** WOW ... I could save so much money every month, just by using these coupons.



**5** Cut out your coupons and when you go shopping at a Shoprite or Checkers store, find the products advertised on the coupons.  
Hand the coupon in with the product at the till and get the discount off the product right away.  
This Rewards Booklet is like cash in your hands so keep it safe!

# HOW TO REDEEM YOUR DIGITAL COUPONS

Redeem your coupons via mobile site: [www.avroyshlainrewards.com](http://www.avroyshlainrewards.com) or via USSD: Dial \*120\*195#





**1**




**2** Add to Basket

View and add your selected coupons to your basket.

Active Sales member to login using Sales force ID.



**3** Checkout Basket



**4**

**Example SMS**

Take the below coupons to your nearest Shoprite, Checkers or Pick n Pay store to redeem.

For 1kg SMS Avroy Shlain to 28172.

R10.00 coupon: 8346 8884 8884 8884 8884  
All Gold Tomato & Onion Mix 410g

R10.00 coupon: 8346 8884 8884 8884 8884  
All Gold Steamed Jam 450g (All Variants)

R10.00 coupon: 8884 8884 8884 8884 2384  
Blank Cat Pallet: Butter 800g

R20.00 coupon: 8346 8884 8884 8884 2384  
Cuddlers Nipples and Parts (4x)

Expires: 31 Mar 2021  
Full Booklet: <http://www.avroyshlainrewards.com/28172>  
8884/30223396641640

To receive your coupon discount, click on "My Basket" and "Check out Basket".

Take your coupon SMS when you go shopping at a Shoprite or Checkers store, find the product advertised on the coupon. Give the coupon code to the teller with the product at the till and get the discount off the product right away. Make sure to find the correct product (Size, Brand, Description) in order for your discount to apply.

**SHOPRITE**

**Checkers**  
better and better

# Exclusive NEW coupons for Avroy Shlain active sales team

Would you like to save money on your next trip to **Shoprite, Checkers or Checkers Hyper?** We're offering grocery coupons worth R100 to our Avroy Shlain family. **But wait, there's more!** As an Active Sales force member, if you dial \*120\*195# or visit [www.avroyshlainrewards.com](http://www.avroyshlainrewards.com), you can save up to R500 or more on your favourite grocery items.

This is only available to South Africa.

**SAVE R5**  
when you buy

**Bostik**  
**Glue Stick**  
25g



**Terms & Conditions**  
Take this coupon to your nearest participating retail outlet. This coupon is valid until 31 January 2022. One coupon per customer. Cannot be used in conjunction with other promotional offers. Coupons cannot be exchanged for cash. Offer valid while stock lasts.

**CCBSA:** To the Dealer: Please allow this discount in return for this coupon. This coupon will be redeemed by the Coupon Clearing Bureau, Private Bag X2, Sacowald, 2132. E&OE.

T's & C's Apply. Expiry Date: 31 January 2022

**SAVE R5**  
when you buy

**Bostik**  
**Prestik**  
100g



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T's & C's Apply. Expiry Date: 31 January 2022

**SAVE R3**  
when you buy

**All Gold**  
**Braai Relish**  
410g



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**SAVE R5**  
when you buy

**All Gold**  
**Pasta Sauce**  
405g  
(All Variants)



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**SAVE R5**  
when you buy

**Crosse & Blackwell**  
**Trim**  
790g



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**SAVE R5**  
when you buy

**Futurelife**  
**Zero**  
500g  
(All Variants)



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**SAVE R5**  
when you buy

**Colmans**  
**Holbrooks**  
**Worcestershire**  
**Sauce**  
500ml



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T's & C's Apply. Expiry Date: 31 January 2022

**SAVE R5**  
when you buy

**Black Cat**  
**Peanut Butter**  
**No Salt**  
400g  
(Smooth or Crunchy)



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T's & C's Apply. Expiry Date: 31 January 2022

**SAVE R10**  
when you buy

**McCain**  
**Frozen Skinny**  
**Fries Potato**  
**Chips**  
1kg



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T's & C's Apply. Expiry Date: 31 December 2022

**SAVE R10**  
when you buy

**McCain**  
**Smiles Frozen**  
**Crispy Happy**  
**Potatoes**  
415g



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T's & C's Apply. Expiry Date: 31 December 2022

## Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Images correct at time of going to print. Minimum sales levels apply. © Avroy Shlain Cosmetics 2021. All rights reserved.