

Avroy Shlain®

REWARDS

NOVEMBER 2021

Avroy Shlain's
MOST-WANTED
Rewards

Spot the talent
in your team, promote and
earn the most-wanted rewards!

SALES DATES: 7 NOVEMBER - 1 DECEMBER 2021

Your

CONFIDENT START

with Avroy Shlain®

All Beauty Advisors joining from 2 August 2020 to 5 November 2021 are eligible to participate in this on-boarding programme.

STEP 1

Achieve total sales of **R650/N\$728/MT3 803** and receive

- Coppélia® Perfumed Body Spray 100ml
- Promotional brochure
- Training material



STEP 2

Achieve total *cumulative invoiced sales of **R1 950/N\$2 184/MT11 408** and receive

- Avroy Shlain Pure Lemon & Glycerine Body Cream 500ml



STEP 3

Achieve total *cumulative invoiced sales of **R3 250/N\$3 640/MT19 013** and receive

4 x Roll-on Anti-Perspirant 50ml

- Redd for Her
- Endangered® for Him
- Endangered® for Her Paradise
- Avroy Shlain JS



STEP 4

Achieve total *cumulative invoiced sales of **R4 550/N\$5 096/MT26 618** and receive

- Isara EDP 30ml
- ColorFun® Lipstick - Sweet Nectar



* Cumulative sales includes your previous invoiced order value within your first 3 months

Achieve all 4 steps to receive your stunning Avroy Shlain Confident Start Business bag to complete your kit



EARN R989/N\$1 108/MT5 688 and
RECEIVE products worth R1 137/N\$1 273/MT6 651
in your 1st 3 months

****All new Beauty Advisors effective from 7 November 2021 will be eligible to participate in the new programme launching on 7 November 2021. Please contact your Area Distributor or visit www.online.avroyshlain.co.za to find out more about the new programme.**

PERSONAL SALES CHALLENGE

For Beauty Advisors, Managers and Area Distributors

Sell products to the value on your sales
level and earn...

LEVEL 1

R3 000

N\$3 360/MT17 550

Coppélia® Intense

- Perfumed Body Spray 100ml
- Roll-On Anti-Perspirant 50ml



Earnings R652

N\$730/MT3 750

LEVEL 2

R5 500

N\$6 160/MT32 175

- Coppélia® Intense EDP 60ml



+



Earnings R1 196

N\$1 339/MT6 875

LEVEL 3

R11 000

N\$12 320/MT64 350

- Coppélia® EDP 60ml



+



Earnings R2 391

N\$2 630/MT13 750

MANAGER SALES CHALLENGE

Achieve your group sales challenge and earn...

LEVEL 1

R30 000

N\$33 600/MT175 500

- Electric Immersion Water Heating Element (230V x 3kW)

Heating element features:

Portable waterproof element to heat water for consumption, preparing food or bathing.



Earnings R2 895

N\$3 214/MT16 500

LEVEL 2

R60 000

N\$67 200/MT351 000

- Mineral Pot (25L)

Features:

Portable pot that purifies water for cleaner, fresher drinking water.



Earnings R6 316

N\$7 012/MT36 000

LEVEL 3

R82 000

N\$91 840/MT479 700

- Electric Frying Pan
- **PLUS R500/N\$500/MT2 250 Cash Bonus**



Earnings R9 868

N\$10 957/MT56 250

All managers achieving R135 000/N\$151 200/MT789 750 or more will still receive their R1 000/N\$1 000 MT4 500 Cash Bonus plus a product hamper to the value of R2 374/N\$2 659/MT13 888.



MOTHER PROMOTE OUT

All Managers promoting one and all
Area Distributors promoting one from their
nursery will earn:

LEVEL 1

1 PROMOTE OUT

(Group Managers and
Area Distributors)

- Polo Purse



LEVEL 2

2 OR MORE PROMOTE OUTS IN YOUR AREA (Area Distributors)

- Polo Purse
- **PLUS Polo Handbag**



- **And** if your Promote Outs qualify for their Month 1 Manager Onboarding in December 2021, you will receive a **R1 000/N\$1 000/MT4 500 Cash Bonus!**



- New managers who are Promoted Out by the end of November and qualify for their Month 1 Manager Onboarding in December 2021 (and Month 2 in January 2022) will receive the Afri Moisture Haircare gift hamper with 9 products valued at R1 317/N\$1 475/MT7 704



LAST CHANCE TO QUALIFY



AVROY SHLAIN AREA DISTRIBUTOR INTERNATIONAL INCENTIVE TRIP 2022

CRITERIA:

- 25 New Manager Promote Outs
- 1% Sales Growth
- A minimum of 13 of the new Managers should still be active by 29 December 2021

QUALIFICATION PERIOD: 28 March - 29 December 2021

- Last opportunity to qualify promote outs is November & registered in first week of December.
- Sales up until 29 December will count towards qualification.



AVROY SHLAIN AREA DISTRIBUTOR LOCAL TRIP

CRITERIA:

- 16 New Manager Promote Outs
- 1% Sales Growth
- A minimum of 8 of the new Managers should still be active by 29 December 2021

QUALIFICATION PERIOD: 28 March - 29 December 2021

- Last opportunity to qualify promote outs is November & registered in first week of December.
- Sales up until 29 December will count towards qualification.

*Please see Incentive Rules and additional Incentive Gifts in the Area Distributor Annual Incentive Trips 2022 Booklet

NEW MANAGER QUALIFICATION

Qualify as a new manager THIS MONTH!

Achieve the following criteria and you will earn:

R18 000

N\$20 160/MT105 300
in Group Sales in the month

18 new recruits in the month

OR

R23 000

N\$25 760/MT134 500
in Group Sales in the month

18 new recruits (no time frame)

When you qualify, you will become a Junior Manager and receive:

- Manager Guide (which you will use throughout the On-Boarding period as a training guide)
- "Confident Beauty Advisor Guide" Booklets (10x per pack)
- A product hamper valued at R1 383/N\$1 549/MT8 090

PLUS join the Manager On-Boarding Programme to earn more incredible rewards!



NEW MANAGER ON-BOARDING

From the month that you qualify as a new Manager, you have the opportunity to participate in the 3 month manager onboarding programme and earn Gifts valued at R3 878/N\$4 343/MT22 686

To qualify, you need to achieve 8 new recruits per month and...

MONTH 1

R19 000

N\$21 280/MT111 150
in Group Sales in the month

- Avroy Shlain-Branded Business Handbag
- A product hamper:
 - Body Essence® Tissue Oil 100ml
 - CRT® Youth Gel® 50ml

**8%
Service Fee**



Earnings R1 333

N\$1 480/MT7 600

MONTH 2

R21 000

N\$23 520/MT122 850
in Group Sales in the month

Avroy Shlain-Branded

- Peak Cap
- Red Apron
- 2 Clipboards
- A set of 5 Pens
- Mini Cosmetic Brush Set

**8%
Service Fee**



Earnings R1 474

N\$1 636/MT8 400

MONTH 3

R23 000

N\$25 760/MT134 550
in Group Sales in the month

- Avroy Shlain-Branded Shopper Trolley Bag
- A product hamper:
 - Avroy Shlain JS® EDP 60ml
 - Black Diamond® EDT 100ml
 - Redd® by Avroy Shlain EDP 60ml
 - Redd® by Avroy Shlain Perfumed Body Spray 100ml
 - Black Diamond® Anti-Perspirant Spray 150ml



Earnings R2 219

N\$2 464/MT12 650

QUALIFICATION CEREMONY

Qualify in all 3 months and receive:

- Avroy Shlain-Branded Scarf
- Avroy Shlain Manager Badge
- Manager Certificate
- Microwave
- Toaster
- Kettle



Recruit and earn...

RECRUITER GIFT

Beauty Advisors, Managers
and Area Distributors

For every new registered recruit brought in by the end of November 2021 and qualified with cumulative sales of **R1 500/N\$1 680/MT8 775** (within 4 weeks of registration), you will receive:

- Coppélia® Intense EDP 15ml Purse Spray



AREA DISTRIBUTOR GROWTH CHALLENGE

**Area Distributors on 12% Growth in November
[minimum R280 000/N\$313 600/MT1 638 000]
will receive:**

- Electric Grill & Griddle



HOW TO REDEEM YOUR COUPONS

- 

Things are so expensive these days. How can I ever save money?
- 

I saved money using my coupons.
- 

Coupons can be found on the back page of this Rewards Brochure.
- 

WOW ... I could save so much money every month, just by using these coupons.
- 

Cut out your coupons and when you go shopping at a Shoprite or Checkers store, find the products advertised on the coupons.
Hand the coupon in with the product at the till and get the discount off the product right away.
This Rewards Booklet is like cash in your hands so keep it safe!

HOW TO REDEEM YOUR DIGITAL COUPONS

Redeem your coupons via mobile site: www.avroyshlainrewards.com or via USSD: Dial *120*195#

- 


Active Sales member to login using Sales force ID.
- 


View and add your selected coupons to your basket.
- 


To receive your coupon discount, click on "My Basket" and "Check out Basket".
- 


Take your coupon SMS when you go shopping at a Shoprite or Checkers store, find the product advertised on the coupon. Give the coupon code to the teller with the product at the till and get the discount off the product right away. Make sure to find the correct product (Size, Brand, Description) in order for your discount to apply.

SHOPRITE

Checkers
better and better

Exclusive NEW coupons for Avroy Shlain active sales team

Would you like to save money on your next trip to **Shoprite, Checkers or Checkers Hyper?** We're offering grocery coupons worth R100 to our Avroy Shlain family. **But wait, there's more!** As an Active Sales force member, if you dial *120*195# or visit www.avroyshlainrewards.com, you can save up to R500 or more on your favourite grocery items.

This is only available to South Africa.

SAVE R10
when you buy

McCain
Frozen Savoury
Rice
400g



Terms & Conditions
Take this coupon to your nearest participating retail outlet. This coupon is valid until 31 December 2021. One coupon per customer. Cannot be used in conjunction with other promotional offers. Coupons cannot be exchanged for cash. Offer valid while stock lasts.

COBSA: To the Dealer: Please allow this discount in return for this coupon. This coupon will be redeemed by the Coupon Clearing Bureau, Private Bag X2, Sacombold, 2132. E&OE.

T's & C's Apply. Expiry Date: 31 December 2021

SAVE R5
when you buy

McCain
Peas, Carrots &
Sweet Corn Mix
750g



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SAVE R10
when you buy

Dairymaid
Country Fresh
2L
(All Variants)



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SAVE R10
when you buy

FRY'S
Burgers
(All Variants)



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SAVE R10
when you buy

FRY'S
Polony
380g



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SAVE R10
when you buy

Peaceful Sleep
Family Care
Cream
100ml



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SAVE R10
when you buy

Peaceful Sleep
Mosquito Room
Spray
80ml



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T's & C's Apply. Expiry Date: 31 December 2021

SAVE R3
when you buy

PURITY
Hot Porridge
Cream of Maize
Instant
(All Variants)



Terms & Conditions
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T's & C's Apply. Expiry Date: 31 December 2021

SAVE R5
when you buy

PURITY
Fabric Conditioner
750ml



Terms & Conditions
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SAVE R5
when you buy

Bennetts
Wet Wipes
80's



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Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Images correct at time of going to print.

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