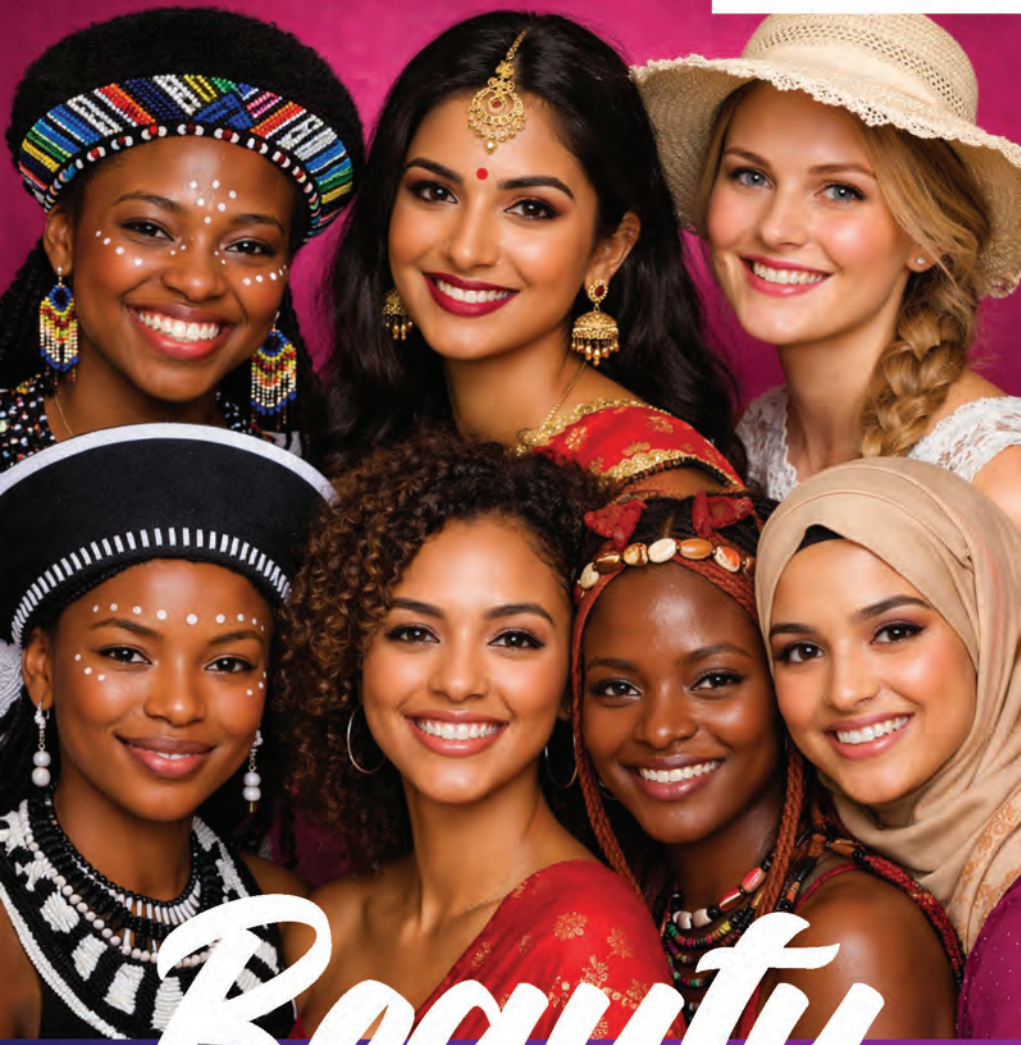
Celebrating our women of Africa

Avroy Shlain®

AUGUST 2026



Beauty SCAPE

HOW TO LOG QUERIES
with customer service

Type of queries to log here

- Delivery delays
- Incentives
- General queries
- Missing parcels
- Customer complaints
- Stock enquiries
- IT queries
- Returns
- Tracking issues
- Address issues

How

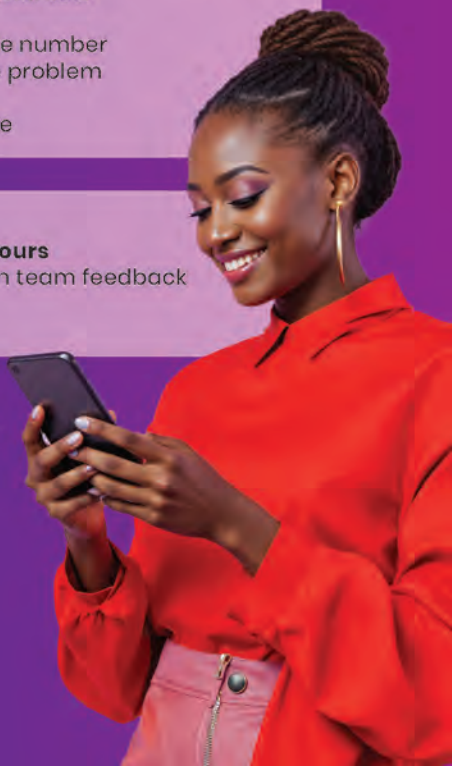
1. For Customer Care, use **Customercare@avroyshlain.co.za**
2. In the email subject line, start with the region, *e.g. Region 10 Parcel Tracking*
3. Keep notes short and clear
4. Include customer/reference details

Information to Include in Your Query

- Waybill/parcel tracking number
- Customer name
- Order number or invoice number
- Short description of the problem
- Action already taken
- Expected follow-up date

Expected Response Time

- **Standard queries: 24 hours**
- Escalations: depends on team feedback



! *take note* Common Error that delay feedback

- Wrong tracking number
- Incomplete customer details
- Wrong query category
- No clear problem description
- Duplicate query logged
- No follow-up notes

Quick Shop Mobile *is here!*

Shop faster. Shop smarter.
Shop even when you have no data.

Introducing the new Quick Shop Mobile experience

Quick Shop has been redesigned to make ordering from your phone faster, easier, and more convenient.

The new mobile layout gives you quick access to your basket, product search, Top Sellers, order confirmation, credit options, client invoices, and more.

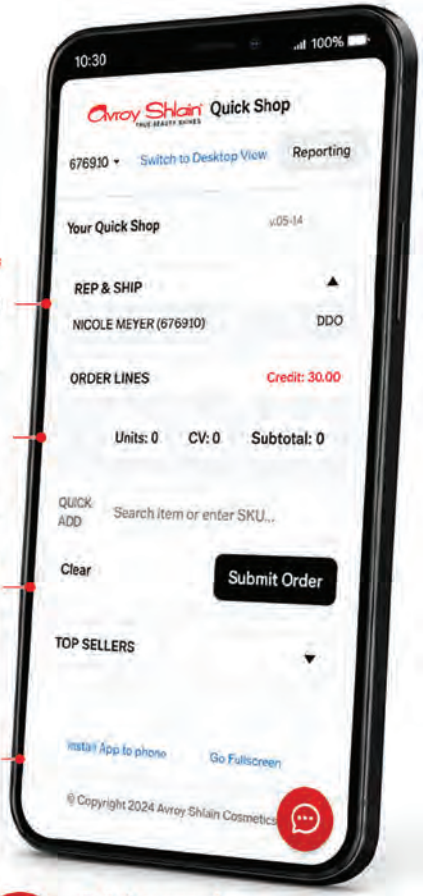
AVA, your smart shopping assistant, helps you shop smarter with product suggestions, back-in-stock reminders, and surprise Golden Ticket rewards while you shop.

AVA Suggestions
Smart product suggestions based on your shopping habits.

Top Sellers & Quick Add
Find and add products faster.

Golden Ticket Rewards
Random credit voucher rewards while shopping on mobile.

Data Free Shopping
Use Quick Shop Mobile without using your own mobile data.



What's new?

- Cleaner mobile-friendly layout
- AVA smart shopping assistant
- Back-in-stock suggestions
- Top Sellers and Quick Add
- Apply credit before submitting your order
- Create client invoices
- Add a Quick Shop shortcut to your phone
- Switch to Desktop View when needed
- Data free access

Quick access from your phone
Add the Quick Shop shortcut to your home screen for instant access whenever you need to order.

How to add the shortcut:
- Tap the menu (⋮) in your browser
- Select "Add to Home screen"
- Tap "Add" – you're all set!

NOW DATA FREE

SHOP EVEN WHEN YOU HAVE NO DATA.

Faster. Easier. Smarter shopping.

Place orders, browse products, and use Quick Shop Mobile without using your own mobile data.

★ Golden Ticket rewards are randomly awarded and only available when shopping for your own account in Mobile View.

AVA works in both Mobile and Desktop View.

Scan here to access QuickShop

*Excluding Namibia, Zimbabwe and Mozambique.

YOUR CONFIDENT START

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

FAST START

(0-14 Days from registration)

START

Place your 1st INVOICED ORDER to the value of **R750**/P619 within 2 weeks of registration and you will receive:

Off-Invoice Earnings of R163/P145

Receive Incentive Products valued at R118/P96

- 2 X Perfumed Roll-on 50ml

Note: Product Selection may include male or female roll-ons.

1 (Within 30 days of registration)

Achieve TOTAL INVOICED SALES of **R1 000**/P826 in Month 1 and you will receive:

Off-Invoice Earnings of R217/P193

Receive Incentive Products valued at R180/P146

- 2 x Perfumed Body Spray 100ml/Deodorant Spray 150ml

Note: Product selection may include male or female Perfumed Body Spray.

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Months 1–3 are independent qualification periods. Only the BA kit requires successfully completing all three months.

Terms & Conditions apply

(Within 31-60 days from registration)

2

Achieve TOTAL INVOICED SALES of **R1 250**/P1 033 in Month 2 and you will receive:

Off-Invoice Earnings of R272/P242

Receive Incentive Products valued at R478/P387

- Tahlita® Toner 200ml
- Tahlita® Day Cream SPF 20 50ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

(Within 61-90 days from registration)

3

Achieve TOTAL INVOICED SALES of **R1 500**/P1 239 in Month 3 and you will receive:

Off-Invoice Earnings of R326/P290

Receive Incentive Products valued at R224/P181

- Afri Moisture Nourishing Shampoo 250ml
- Afri Moisture Multipurpose Hair Mist 200ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

QUALIFICATION!

Complete and achieve all 3 criteria steps and qualify to purchase the **BEAUTY ADVISOR KIT FOR ONLY R160**/P130 on check-out with your next order! Get the products you need to grow your sales and your business.

KIT VALUED AT R 1245/P1 008

- Beauty Advisor Kit

NB: Images are for illustrative purposes only. Products may be substituted with items of similar value without prior notification.

Terms & Conditions apply

PERSONAL *Sales*

Beauty Advisors, Managers and Area Distributors

CREDIT ACCOUNT STATUS

Achieve Personal Sales of
R2 000 / P1 652 *in August as a Credit Account Holder and you will receive:*

- Pink Diamond Pristine Perfumed Body Spray 100ml
- Pink Diamond Pristine Roll on 50ml

NEW
PRODUCT VALUE R134/ P109

Plus

YOUR OFF INVOICE EARNINGS:
R434 / P387 – **R978** / P872

DDO & PREPAID ACCOUNT STATUS

Achieve Personal Sales of
R2 000 / P1 652 *in August as a DDO & Prepaid Account Holder and you will receive:*

- Pink Diamond Pristine Hand and Body Lotion 150ml
- Pink Diamond Pristine Perfumed Body Spray 100ml

NEW
PRODUCT VALUE R174/ P141

Plus

YOUR OFF INVOICE EARNINGS:
R434 / P387 – **R978** / P872

DDO: Direct Delivery Option

Terms & Conditions apply. Excluding Zimbabwe, Mozambique and Namibia.
Only one Personal Sales Incentive may be earned per account type and Sales tier during the campaign month. If you qualify for the higher sales tier, you will receive only the reward linked to that tier.

NEW

SAME LOVED FORMULAS

BRAND NEW LOOK

DERMATOLOGICALLY TESTED

Avroy Shlain®
DAILY SKINCARE

We've refreshed our packaging to give your skincare experience a cleaner, more modern look, while keeping the same trusted formulas you know and love inside. Although the outside may look a little different, every product still delivers the same quality, care, and results you've come to expect from us.

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OLD PACKAGING | **NEW PACKAGING**

NUCELLE
FOR DRY SKIN

SKIN SOLUTIONS
FOR OILY SKIN

TAHLITA
FOR NORMAL SKIN

PERSONAL *Sales*

Beauty Advisors, Managers and Area Distributors

CREDIT ACCOUNT STATUS

Achieve Personal Sales of
R4 500 /P3 719 *in August as a Credit Account Holder and you will receive:*

- Rebel Earth Eau De Toilette 50ml
- Rebel Fire Eau De Toilette 50ml
- Rebel Sky Eau De Toilette 50ml

NEW
PRODUCT VALUE R687/ P556

Plus
YOUR OFF INVOICE EARNINGS:
R978 / P872 **OR MORE**

DDO & PREPAID ACCOUNT STATUS

Achieve Personal Sales of
R4 500 / P3 719 *in August as a DDO & Prepaid Account Holder and you will receive:*

- Rebel Earth Eau De Toilette 50ml
- Rebel Fire Eau De Toilette 50ml

NEW
PRODUCT VALUE R458/ P371

Plus
YOUR OFF INVOICE EARNINGS:
R978 / P872 **OR MORE**

DDO: Direct Delivery Option

Terms & Conditions apply. Excluding Zimbabwe, Mozambique and Namibia.
Only one Personal Sales Incentive may be earned per account type and Sales tier during the campaign month. If you qualify for the higher sales tier, you will receive only the reward linked to that tier.

DRY SKIN

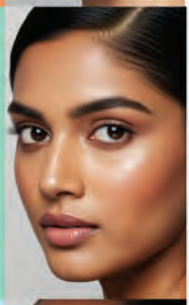
Plumps, nourishes and revives dry skin

Enriched with Niacinamide, Pomegranate and Watermelon Extracts.

Deeply hydrates and strengthens the skin barrier with Niacinamide, helping to reduce moisture loss and improve smoothness.

Pomegranate and Watermelon Extracts deliver antioxidant-rich nourishment, leaving skin refreshed, plump, and radiant.

OILY SKIN



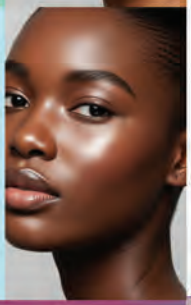
Controls shine and excess oil

Serum with Salicylic Acid, Vitamin C (10%) and Sodium Hyaluronate.

Gently exfoliates and refines skin texture with Salicylic Acid while boosting radiance and evening tone with 10% Vitamin C.

Sodium Hyaluronate delivers deep hydration, helping to plump dry skin and restore a smooth, healthy-looking glow.

COMBINATION SKIN



Balances dry and oily zones

Formulated with Bilberry Extract, Squalane and Hyaluronic Acid.

Balances and hydrates combination skin with lightweight Squalane and Hyaluronic acid, delivering moisture without clogging pores.

Bilberry Extract provides antioxidant protection while helping to refine skin texture and promote a clearer, more even-looking complexion.

Avroy Shlain

NEW RADIANCE SERUM

with Niacinamide (3%), Hyaluronic Acid (2%) and Pomegranate Extract (2%)

Deeply hydrates and plumps the skin with Hyaluronic Acid, leaving it smooth and refreshed. Niacinamide helps refine pores, even out skin tone, and strengthen the skin barrier.

Pomegranate Extract delivers powerful antioxidants to protect against environmental stress and boost radiance

FOR ALL SKIN TYPES

3006
Radiance Serum
For All Skin Types
30ml

HOW TO USE:

Apply twice daily after cleansing and toning before moisturising.

For best results, use with Radiance skincare range.

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NEW MANAGER *Qualification*

Qualify as a new Manager THIS MONTH!

Achieve the following criteria and you will earn:

STEP 1:

Achieve team sales of **R16 500**/P14 586 (Including personal sales)

- 2 New Active Recruits in the qualification month
- Tripwire change to minimum requirement: Minimum 6 personally recruited Beauty Advisors

When you qualify, you will become a Junior Manager and receive

REWARDS:

- Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at **R1 457**/P1 204
- Participate in the 3 month Manager Onboarding Programme

PLUS join the Manager Onboarding Programme to earn more incredible rewards!

Terms & Conditions apply.
Excluding Zimbabwe, Mozambique and Namibia.

MANAGER
Earning Schedule 2026

LEVEL	SALES	EARNINGS
PROMOTE-OUT QUALIFICATION	**STEP 1:** Achieve team sales of R16 500/ P14 586 (Including personal sales) • 2 New Active Recruits in the qualification month • Minimum Requirement: Minimum 6 personally recruited Beauty Advisors	**8%**
MANAGER BELOW THRESHOLD	**R19 500**/P17 238 – **R20 999**/P18 563	**6%**
GROUP MANAGER	**R21 000**/ P18 564 – **R52 999**/P46 851	**11%**
SENIOR MANAGER	**R53 000**/P46 852 – **R85 999**/P76 023	**12%**
EXECUTIVE MANAGER	**R86 000**/P76 024 – **R141 999**/P125 527	**12,5%**
MILLION RAND MANAGER	**R142 000**/P125 528+	**13%**

All sales thresholds refer to monthly invoiced team sales

Earn an ADDITIONAL BONUS:

EXECUTIVE MANAGERS
with sales of **R86 000** or more will earn an **ADDITIONAL R500 BONUS.**

MILLION RAND MANAGERS
with sales of **R142 000** or more will earn an **ADDITIONAL R1 000 BONUS.**

MANAGER ONBOARDING *Programme*

NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive training, earn FREE Avroy Shlain Product Samples, and Product Training Guides.

NEW MANAGER ONBOARDING PROGRAMME

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month Manager Onboarding Programme and earn **Gifts valued at R3 878**

MONTH 1

1

MONTH 1 CRITERIA:
Achieve **R18 000**/P15 912 Sales PLUS Minimum 2 New Active Group Recruits

EARNINGS:
Earn 8% Service Fee = **R1 252**/P1 116

REWARDS:
Avroy Shlain-Branded
- Red Cap
- 2 x Clipboards
- Set of 5 Pens
- Mini Cosmetic Brush Set
- Business Handbag

MONTH 2

2

MONTH 2 CRITERIA:
Achieve R19 500/P17 238 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:
Earn 8% Service Fee - **R1 356**/P1 209

REWARDS:
- Pack of Blotters (x25)
- JS® Eau de Parfum 60ml
- Black Diamond® Eau de Toilette 100ml
- Redd® Eau de Parfum 60ml
- Endangered® for Her Wild Perfumed Body Spray 100ml
- Black Diamond® Anti-Perspirant Spray 150ml

*Disclaimer: Avroy Shlain has the right to change the programme and products at any time without prior notice.

Terms & Conditions apply.
Excluding Zimbabwe, Mozambique and Namibia.

MONTH 3

MONTH 3 CRITERIA:
Achieve **R21 000**/P18 564 Sales PLUS Minimum 2 New Active Recruits

3

EARNINGS:
Earn 11% Service Fee - **R2 008**/P1 791

REWARDS:

- Body Essence® Tissue Oil 100ml
- CRT® Anti-Wrinkle Serum 30ml
- CRT® Vitamin C Oil Serum 30ml
- CRT® 2 in 1 Foam Cleanser 150ml
- CRT® Firming Face & Neck Cream 50ml

PROMOTE OUT BONUS (MOTHER MANAGER AND NEW MANAGER)

The Mother Manager and the New Manager will each receive a once-off **R1 000** Promote Out Bonus after the New Manager successfully completes the 3-month Onboarding Programme.

RETENTION BONUS (MOTHER MANAGER ONLY)

As the Mother Manager you can earn ADDITIONAL **R1 500** by helping your New Manager grow their business after they have completed their 3-month Onboarding Programme.

BONUS

How it works:

- Month 4: Receive R500 if your New Manager achieves R21 000/P18 564
- Month 5: Receive R500 if your New Manager achieves R21 000/P18 564
- Month 6: Receive R500 if your New Manager achieves R21 000/P18 564

These bonus earnings is paid in addition to monthly service fee

DID YOU KNOW?

We have a dedicated Avroy Shlain WhatsApp Channel for the latest flyer offers, business updates, sales tools, training, and more. Scan the QR code or join via the link to stay connected.
https://bit.ly/AvroyWhatsapp

ACTIVATION *Challenge*

MANAGERS

Activate any inactive Beauty Advisors with a total minimum of **R7 500**/P6 198 invoiced sales from these Beauty Advisors and receive:

R500 Cash Bonus!

Terms & Conditions apply

AREA DISTRIBUTORS

Activate any inactive Beauty Advisor, with a total minimum of **R30 000**/P24 793 invoiced sales from these Beauty Advisors and receive:

R1 000 Cash Bonus!

Inactive Beauty Advisors are new or existing Beauty Advisors who have not placed an order within the previous 12 months, including current-month recruits.

Terms & Conditions apply.
Excluding Zimbabwe, Mozambique and Namibia.

RECRUITERS

Beauty Advisors & Managers Only

For every personally registered recruit in the current month who has qualified with **R1 500**/P1 239 in invoiced sales in August 2026, you will receive:

COMING IN SEPTEMBER

Be the first to experience the latest fragrance from our much-loved JS brand,

INTRODUCING JS Ruby Red

A striking, addictive fragrance that commands attention from the first encounter. It opens with a bold fusion of warm spice and airy freshness, creating a contrast that feels both vibrant and intriguing. As the scent unfolds, a radiant heart of white florals and aromatic notes emerges, softened by a subtle metallic edge that adds a modern, luminous twist.

PRODUCT VALUE R439/ P356

Floral Oriental Notes

Jasmine
Amberwood | Oakmoss

JS Ruby Red
Eau de Parfum 60ml

DID YOU KNOW?

YOU CAN DOWNLOAD PRODUCT VIDEOS AND ADS DATA-FREE TO USE ON SOCIAL MEDIA

Scan the QR code or visit:
https://streaming.avroyshlain.co.za/

*** Data Free not applicable to Outside Markets**

Terms & Conditions apply.
Excluding Zimbabwe, Mozambique and Namibia.

NEW RECRUITS
Build your sales
FROM LESS THAN R200 TO R4 500!
1 Simple Bundle Offer to Get You Started & Earning FAST

R756 Bundle
Total Sales: R750
You Earn: R164 + 1 free brochure + 2x free Roll-ons - as per Fast Start Rewards offer if invoiced within 14 days of registration.

R750 Level: Start Here

Terms & Conditions
Rewards are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. Your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Gifts will be awarded based on the account status (Credit, DDO, Prepaid) at the time the incentive is achieved. Images were correct at time of printing. Minimum sales levels apply. Mozambique, Namibia and Zimbabwe regions does not qualify for rewards, unless specified. All accounts on hold are subject to NEW incentive rule from the 1 December 2023. You must remain active during the month following qualification in order to claim your gift, there is no minimum sales required in this month (following month). Once the qualifier has met all requirements, the gift will be delivered in the following month.
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Warehouse Code 50508