

# Avroy Shlain®

REWARDS MAGAZINE  
SALES DATES: 1 - 31 MAY 2026



# MAVERICK REWARDS

\*Excluding  
Namibia, Zimbabwe  
and Mozambique.

Avroy Shlain

# EARNINGS MADE SIMPLE

## YOUR CONFIDENT START WITH AVROY SHLAIN

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

START

### FAST START

(0-14 Days from registration)

Place your 1<sup>st</sup> INVOICED ORDER to the value of **R750/P608** within 2 weeks of registration and you will receive:

**Off-Invoice Earnings of R163/P145**  
**Receive Incentive Products valued at R118/P96**



- 2 x Perfumed Roll-on 50ml
- NB: this could be on male/female roll ons

1

### MONTH 1

(0-30 Days from registration)

Achieve **TOTAL INVOICED SALES** of **R1 500/P1 215** in Month 1 and you will receive:

**Off-Invoice Earnings of R326/P290**  
**Receive Incentive Products valued at R180/P146**



- 2 x Perfumed Body Spray 100ml/Deodorant Spray 150ml
- NB: this could be on male/female Perfumed Body Spray
- You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Months 1-3 are separate and don't depend on meeting previous month's targets.  
Only the BA kit requires successfully completing all three months.

Terms & Conditions apply

**2**

## MONTH 2

(31-60 Days from registration)

Achieve **TOTAL INVOICED SALES** of **R1 500/P1 215** in Month 2 and you will receive:

**Off-Invoice Earnings of R326/P290**  
**Receive Incentive Products valued at R478/P387**



- Tahlita® Face Wash
- Tahlita® Day Cream SPF 20 50ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

**3**

## MONTH 3

(61-90 Days from registration)

Achieve **TOTAL INVOICED SALES** of **R1 500/P 1215** in Month 3 and you will receive:

**Off-Invoice Earnings of R326/P290**  
**Receive Incentive Products valued at R224/P181**



- Afri Moisture® Haircare & Wig/Weave Styling Mist 200ml
- Afri Moisture® Haircare Shampoo 250ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Complete and Achieve all Months 1-3 criteria of R1500/ P1215 each month and qualify to Purchase the **BEAUTY ADVISOR KIT FOR ONLY R160/ P130** on check-out with your next Order! Get the products you need to sell more and grow your business.

**KIT VALUED AT R1245/ P1 008**

- Beauty Advisor Kit

**QUALIFICATION:**

NB: Images are for illustrative purposes only. Products may be substituted with items of similar value without prior notification.

Terms & Conditions apply

# CREDIT ACCOUNT STATUS



**Attention all Beauty Advisors, Managers and Area Distributors!**

Achieve Personal Sales between **R2 000 / P1 620** and **R4 499/P3 644** in May as a **Credit Account Holder** and you will receive:

- JS Rose Gold Hand and Body Lotion 150ml



**PLUS**

**YOUR OFF INVOICE EARNINGS:  
R434 / P387 - R978 / P872**

Terms & Conditions apply

Excluding Zimbabwe, Mozambique and Namibia

Personal sales incentives are dependent on the level of personal sales achieved. You do not qualify for both incentives if you achieve the higher personal sales target. Personal sales are calculated on the campaign month sales.

# DDO & PREPAID ACCOUNT STATUS

\*Excluding  
Namibia, Zimbabwe  
and Mozambique.

Product value

R398 / P322



Attention all Beauty Advisors, Managers  
and Area Distributors!

Achieve Personal Sales between R2 000 / P1 620  
and R4 499/P3 644 in May as a DDO & Prepaid  
Account Holder and you will receive:

- Pink Diamond Pristine 50ml
- Pink Diamond Pristine Hand & Body Lotion 150ml



PLUS

**YOUR OFF INVOICE EARNINGS:  
R434 / P387 - R978 / P872**

Terms & Conditions apply

Excluding Zimbabwe, Mozambique and Namibia

Personal sales incentives are dependent on the level of personal sales achieved. You do not qualify for both incentives if you achieve the higher personal sales target. Personal sales are calculated on the campaign month sales.

# CREDIT ACCOUNT STATUS



**Attention all Beauty Advisors, Managers and Area Distributors!**

Achieve Personal Sales  $\geq$  or = **R4 500 / P3 645** in May as a **Credit Account Holder** and you will receive:

- JS Rose Gold Perfumed Body Spray 90ml
- JS Rose Gold Roll-on 50ml



**PLUS**

**YOUR OFF-INVOICE EARNINGS:  
 $\geq$  OR = R978 / P872**

Terms & Conditions apply

Excluding Zimbabwe, Mozambique and Namibia

Personal sales incentives are dependent on the level of personal sales achieved. You do not qualify for both incentives if you achieve the higher personal sales target. Personal sales are calculated on the campaign month sales.

# DDO & PREPAID ACCOUNT STATUS

Product value

R384/ P311



\*Excluding  
Namibia, Zimbabwe  
and Mozambique.

Attention all Beauty Advisors, Managers  
and Area Distributors!

Achieve Personal Sales  $\geq$  or = R4 500 / P3 645  
in May as a **DDO & Prepaid Account Holder**  
and you will receive:

- Pink Diamond 50ml
- Pink Diamond Perfumed Body Spray 100ml



**PLUS**

**YOUR OFF-INVOICE EARNINGS:  
 $\geq$  OR = R978 / P872**

Terms & Conditions apply

Excluding Zimbabwe, Mozambique and Namibia

Personal sales incentives are dependent on the level of personal sales achieved. You do not qualify for both incentives if you achieve the higher personal sales target. Personal sales are calculated on the campaign month sales.

\*Excluding  
Namibia, Zimbabwe  
and Mozambique.

# NEW MANAGER Qualification

**Qualify as a new Manager THIS MONTH!**

Achieve the following criteria and you will earn:

## STEP 1:

Achieve team sales of R16 500/P14 586 (Including personal sales)

- 6 Personal recruits recommended including recruits from **01 January 2023**
- Tripwire: Minimum 2 New Active Recruits in the qualification month

**When you qualify, you will become a Junior Manager and receive**

## REWARDS:

- Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at R1 457/P1 023
- Participate in the 3 month Manager Onboarding Programme

**PLUS** join the Manager Onboarding Programme to earn more incredible rewards!



# MANAGERS EARNINGS SCHEDULE 2026

LEVEL	SALES	EARNINGS
<b>PROMOTE-OUT QUALIFICATION</b>	<p><b>STEP 1:</b> Achieve team sales of R16 500/P14 586 (Including personal sales)</p> <ul style="list-style-type: none"> <li>• 6 Group recruits recommended including recruits from 1 January 2023</li> <li>• Tripwire: Minimum 2 New Active Recruits in the qualification month</li> </ul>	8%
<b>MANAGER BELOW THRESHOLD</b>	R19 500/P17 238 - R20 999/P18 563	6%
<b>GROUP MANAGER</b>	R21 000/ P18 564 - R52 999/P46 851	11%
<b>SENIOR MANAGER</b>	R53 000/P46 852 - R85 999/P76 023	12%
<b>EXECUTIVE MANAGER</b>	R86 000/P76 024 - R141 999/P125 527	12,5%
<b>MILLION RAND MANAGER</b>	R142 000/P125 528+	13%



## Exciting News! Earn an **ADDITIONAL BONUS:**

### **EXECUTIVE MANAGERS**

WITH SALES OF R86,000 OR MORE WILL EARN AN ADDITIONAL R500 BONUS.

### **MILLION RAND MANAGERS**

WITH SALES OF R142,000 OR MORE WILL EARN AN ADDITIONAL R1,000 BONUS.

\*Excluding  
Namibia, Zimbabwe  
and Mozambique.

## MANAGER ONBOARDING PROGRAMME

### NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive training, earn FREE Avroy Shlain Product Samples, and Product Training Guides.

### NEW MANAGER ONBOARDING PROGRAMME

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month Manager Onboarding Programme and earn **Gifts valued at R3 878**

#### MONTH 1

##### MONTH 1 CRITERIA:

Achieve R18 000/P15 912 Sales PLUS Minimum 2 New Active Group Recruits

##### EARNINGS:

Earn 8% Service Fee = R1 252/R1 116

##### REWARDS:

Avroy Shlain-Branded

- Red Cap
- 2 x Clipboards
- Set of 5 Pens
- Mini Cosmetic Brush Set
- Business Handbag



#### MONTH 2

##### MONTH 2 CRITERIA:

Achieve R19 500/P17 238 Sales PLUS Minimum 2 New Active Recruits

##### EARNINGS:

Earn 8% Service Fee - R1 356/P1 209

##### REWARDS:

- Pack of Blotters (x25)
- JS® Eau de Parfum 60ml
- Black Diamond® Eau de Toilette 100ml
- Redd® Eau de Parfum 60ml
- Endangered® for Her Wild Perfumed Body Spray 100ml
- Black Diamond® Anti-Perspirant Spray 150ml



\*Disclaimer: Avroy Shlain has the right to change the programme and products at anytime without prior notice.

Terms & Conditions apply

## MONTH 3

### MONTH 3 CRITERIA:

Achieve R21 000/P18 564 Sales PLUS Minimum 2 New Active Recruits

### EARNINGS:

Earn 11% Service Fee - R2 008/P1 791

### REWARDS:

- Body Essence® Tissue Oil 100ml
- CRT® Anti-Wrinkle Serum 30ml
- CRT® Vitamin C Oil Serum 30ml
- CRT® 2 in 1 Foam Cleanser 150 ml
- CRT® Firming Face & Neck Cream 50ml



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## PROMOTE OUT BONUS (MOTHER MANAGER AND NEW MANAGER)

THE MOTHER MANAGER AND THE NEW MANAGER WILL EACH RECEIVE A ONCE OFF **R1 000** PROMOTE OUT BONUS AFTER THE NEW MANAGER SUCCESSFULLY COMPLETES THE 3 MONTH ONBOARDING PROGRAMME.

## RETENTION BONUS (MOTHER MANAGER ONLY)

AS THE MOTHER MANAGER YOU CAN EARN ADDITIONAL **R1 500** BY HELPING YOUR NEW MANAGER GROW THEIR BUSINESS AFTER THEY HAVE COMPLETED THEIR 3 MONTH ONBOARDING PROGRAMME.

BONUS

### How it works:

- **Month 4:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 5:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 6:** Receive R500 if your New Manager achieves **R21 000/P18 564**



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This is paid in addition to service fees calculated once a month



# NEW PAXI DELIVERY SERVICE

## WHAT'S THIS ABOUT?

We've just made treating yourself even easier with our new delivery option.

It's more affordable, more accessible, safe, and seriously reliable. Your beauty faves now arrive faster and more fuss-free than ever. Whether it's skincare, glam essentials, or that lipstick you definitely needed, we've got you covered.

**Delivery made easy with Paxi!**

## Key Benefits for you



More affordable delivery rates, helping you save on costs.



Convenient pickup locations at over 2,000 stores across South Africa, including PEP, Shoe City and Tekkie Town.



Reliable delivery times of 3 to 7 working days.



Safe and secure parcel handling, with tracking updates along the way.



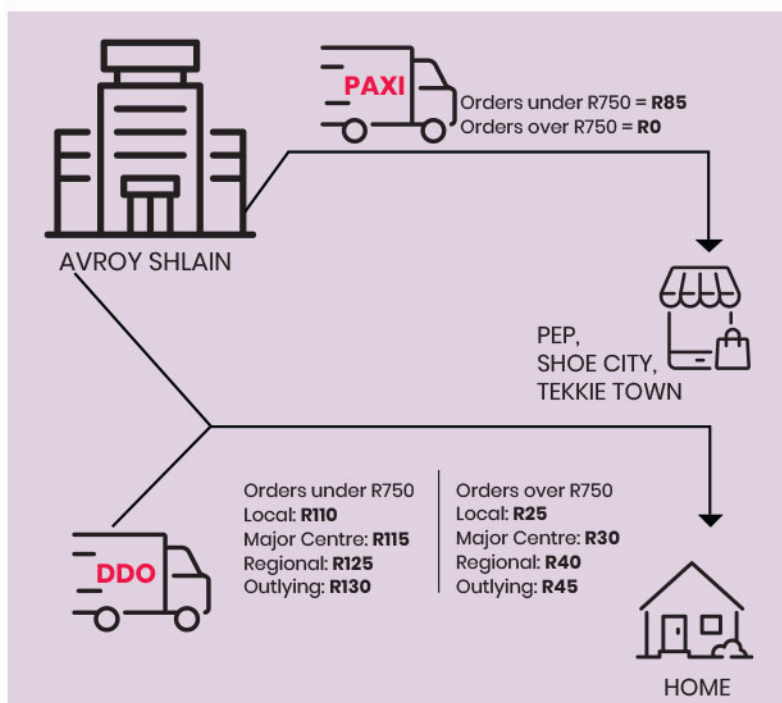
Access for all customers, even in areas where traditional courier services are not available.



Contact Customer Service Department should you have any queries or questions regarding Paxi points.



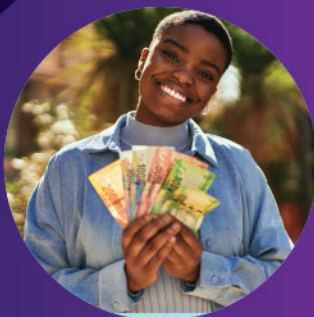
## Here's how the new system will work:



Please note that all Direct Delivery Only (DDO) customers will see changes to delivery costs and now have the option to choose PAXI if preferred.

\*Excluding  
Namibia, Zimbabwe  
and Mozambique.

# ATTENTION ALL MANAGERS!



Activate any inactive **Beauty Advisors** with a total minimum of **R7 500/P6 630** invoiced sales from these Beauty Advisors and receive:

**R500 Cash Bonus!**

Terms & Conditions apply

# ATTENTION ALL AREA DISTRIBUTORS!



Activate any inactive **Beauty Advisor**, with a total minimum of **R30 000/P23 400** invoiced sales from these Beauty Advisors and receive:

**R1 000 Cash  
Bonus!**

**NB:** Inactive Beauty Advisors are any new or existing Beauty Advisors for the previous 12 months (including the current month new Recruits) that have never placed an order.

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\*Excluding  
Namibia, Zimbabwe  
and Mozambique.



# RECRUITERS!

Beauty Advisors & Managers only!

For every personally registered recruit in the current month who has qualified with **R1 500/P1 215** with invoiced sales in **May 2026**, you will receive:



NEW  
LAUNCHING  
IN JUNE 26



Endangered For Him Oud EDT 100ml

RECRUITMENT

# BULK BUY OFFER

NEW BEAUTY ADVISOR ACTIVATION OFFER

**R119** / N\$119 / P96 / MT576 / ZIM-R137

SAVE R117 / N\$117 / P95 / MT566 / ZIM-R135

TO GET STARTED GET:



24688

**4 x**  
Roll-on

**R119**

N\$119 / P96 / MT576 / ZIM-R137

**SAVE R117**

N\$117 / P95 / MT566 / ZIM-R135

**Limited to first  
1000 orders**

Terms & Conditions apply

#### Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. Your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Gifts will be awarded based on the account status (Credit, DDO, Prepaid) at the time the incentive is achieved. Images correct at time of going to print. Minimum sales levels apply. Mozambique, Namibia and Zimbabwe regions does not qualify for rewards, unless specified. All accounts on hold are subject to NEW Incentive rule from the 1 December 2023. You must remain active during the month following qualification in order to claim your gift, there is no minimum sales required in this month (following month). Once the qualifier has met all requirements, the gift will be delivered in the following month.

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Warehouse Code 50504