

Avroy Shlain®



REWARDS MAGAZINE
SALES DATES: 1 – 31 MARCH 2026

REWARDS

*Excluding
Namibia, Zimbabwe
and Mozambique.

Avroy Shlain

EARNINGS MADE SIMPLE

YOUR CONFIDENT START WITH AVROY SHLAIN

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

1ST ORDER

START

Place your 1st INVOICED ORDER to the value of **R750/P663** within 2 weeks of registration and you will receive:

Earnings of R163/P145

Products valued at R118/P104



- 2 x Perfumed Roll-on 50ml
- NB: this could be on male/female roll ons

MONTH 1

1

Achieve **TOTAL INVOICED SALES of R1 500/P1 326** in Month 1 and you will receive:

Earnings of R326/P290

Products valued at R180/P159



- 2 x Perfumed Body Spray 100ml/Deodorant Spray 150ml
- NB: this could be on male/female Perfumed Body Spray

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Terms & Conditions apply

MONTH 2

2

Achieve TOTAL INVOICED SALES of R1 500/P1 326 in Month 2 and you will receive:
Earnings of R326/P290
Products valued at R478/P423



- Tahlita® Face Wash
- Tahlita® Day Cream SPF 20 50ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

MONTH 3

3

Achieve TOTAL INVOICED SALES of R1 500/P1 326 in Month 3 and you will receive:
Earnings of R326/P290
Products valued at R224/P198



- Afri Moisture® Haircare & Wig/Weave Styling Mist 200ml
- Afri Moisture® Haircare Shampoo 250ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Complete all 3 Months and qualify to purchase the Beauty Advisor Kit! Get the samples you need to sell more.

FOR ONLY R160
VALUED AT R1 245/P1 100

- Beauty Advisor Kit



QUALIFICATION!

NB: Images are for illustrative purposes only. Products may be substituted with items of similar value without prior notification.

Terms & Conditions apply

CREDIT ACCOUNT STATUS



Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R2 000 / P1 768** in March as a **Credit Account Holder** and you will receive:

- Black Diamond Extreme Deodorant Spray 150ml



PLUS

YOU EARN: R434 / P387

Terms & Conditions apply

Excluding Zimbabwe, Mozambique and Namibia

DDO & PREPAID ACCOUNT STATUS

*Excluding
Namibia, Zimbabwe
and Mozambique.

Product value

R154 / P136



Attention all Beauty Advisors, Managers
and Area Distributors!

Achieve Personal Sales of R2 000 / P1 768
in March as a **DDO & Prepaid Account Holder**
and you will receive:

- Black Diamond Extreme Deodorant Spray 150ml
- Black Diamond Extreme Roll-on 50ml



PLUS

YOU EARN: R434 / P387

Terms & Conditions apply

Excluding Zimbabwe, Mozambique and Namibia

PERSONAL SALES

CREDIT ACCOUNT STATUS



Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R4 500 / P3 978** in March as a **Credit Account Holder** and you will receive:

- Black Diamond Extreme EDT 100ml



PLUS

YOU EARN: R978 / P872

Terms & Conditions apply
Excluding Zimbabwe, Mozambique and Namibia

DDO & PREPAID ACCOUNT STATUS

*Excluding
Namibia, Zimbabwe
and Mozambique.

Product value

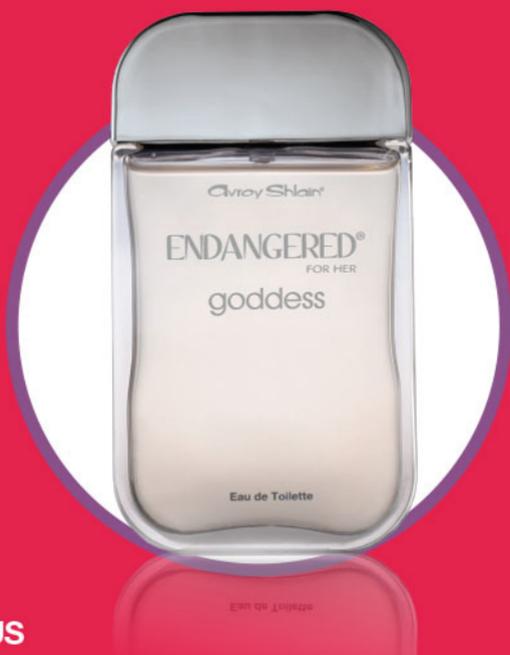
R499 / P441



Attention all Beauty Advisors, Managers
and Area Distributors!

Achieve Personal Sales of R4 500 / P3 978
in March as a DDO & Prepaid Account Holder
and you will receive:

- Endangered Goddess EDT 100ml



PLUS

YOU EARN: R978 / P872

Terms & Conditions apply

Excluding Zimbabwe, Mozambique and Namibia

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and Mozambique.

NEW MANAGER Qualification

Qualify as a new Manager THIS MONTH!

Achieve the following criteria and you will earn:

STEP 1:

Achieve team sales of R16 500/P14 586 (Including personal sales)

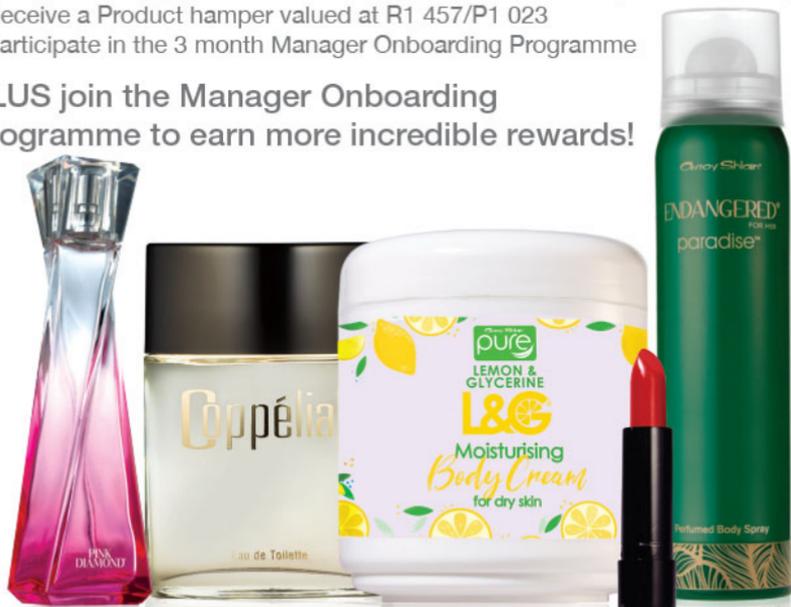
- 6 Personal recruits recommended including recruits from **01 January 2023**
- Tripwire: Minimum 2 New Active Recruits in the qualification month

When you qualify, you will become a Junior Manager and receive

REWARDS:

- Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at R1 457/P1 023
- Participate in the 3 month Manager Onboarding Programme

PLUS join the Manager Onboarding Programme to earn more incredible rewards!



MANAGERS EARNINGS SCHEDULE 2026

LEVEL	SALES	EARNINGS
PROMOTE-OUT QUALIFICATION	<p>STEP 1: Achieve team sales of R16 500/P14 586 (Including personal sales)</p> <ul style="list-style-type: none"> • 6 Group recruits recommended including recruits from 1 January 2023 • Tripwire: Minimum 2 New Active Recruits in the qualification month 	8%
MANAGER BELOW THRESHOLD	R19 500/P17 238 - R20 999/P18 563	6%
GROUP MANAGER	R21 000/ P18 564 - R52 999/P46 851	11%
SENIOR MANAGER	R53 000/P46 852 - R85 999/P76 023	12%
EXECUTIVE MANAGER	R86 000/P76 024 - R141 999/P125 527	12,5%
MILLION RAND MANAGER	R142 000/P125 528+	13%



Exciting News! Earn a Bonus:

EXECUTIVE MANAGERS

WITH SALES OF R86,000 OR MORE WILL EARN AN ADDITIONAL R500 BONUS.

MILLION RAND MANAGERS

WITH SALES OF R142,000 OR MORE WILL EARN AN ADDITIONAL R1,000 BONUS.

*Excluding
Namibia, Zimbabwe
and Mozambique.

MANAGER ONBOARDING PROGRAMME

NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive training, earn FREE Avroy Shlain Product Samples, and Product Training Guides.

NEW MANAGER ONBOARDING PROGRAMME

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month Manager Onboarding Programme and earn **Gifts valued at R3 878**

MONTH 1

MONTH 1 CRITERIA:

Achieve R18 000/P15 912 Sales PLUS Minimum 2 New Active Group Recruits

EARNINGS:

Earn 8% Service Fee = R1 252/R1 116

REWARDS:

Avroy Shlain-Branded

- Red Cap
- 2 x Clipboards
- Set of 5 Pens
- Mini Cosmetic Brush Set
- Business Handbag



MONTH 2

MONTH 2 CRITERIA:

Achieve R19 500/P17 238 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:

Earn 8% Service Fee - R1 356/P1 209

REWARDS:

- Pack of Blotters (x25)
- JS® Eau de Parfum 60ml
- Black Diamond® Eau de Toilette 100ml
- Redd® Eau de Parfum 60ml
- Endangered® for Her Wild Perfumed Body Spray 100ml
- Black Diamond® Anti-Perspirant Spray 150ml



*Disclaimer: Avroy Shlain has the right to change the programme and products at anytime without prior notice.

Terms & Conditions apply

MONTH 3

MONTH 3 CRITERIA:

Achieve R21 000/P18 564 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:

Earn 11% Service Fee - R2 008/P1 791

REWARDS:

- Body Essence® Tissue Oil 100ml
- CRT® Anti-Wrinkle Serum 30ml
- CRT® Vitamin C Oil Serum 30ml
- CRT® 2 in 1 Foam Cleanser 150 ml
- CRT® Firming Face & Neck Cream 50ml



3

PROMOTE OUT BONUS (MOTHER MANAGER AND NEW MANAGER)

THE MOTHER MANAGER AND THE NEW MANAGER WILL EACH RECEIVE A ONCE OFF **R1 000** PROMOTE OUT BONUS AFTER THE NEW MANAGER SUCCESSFULLY COMPLETES THE 3 MONTH ONBOARDING PROGRAMME.

RETENTION BONUS (MOTHER MANAGER ONLY)

AS THE MOTHER MANAGER YOU CAN EARN AN ADDITIONAL **R1 500** BY HELPING YOUR NEW MANAGER GROW THEIR BUSINESS AFTER THEY HAVE COMPLETED THEIR 3 MONTH ONBOARDING PROGRAMME.

BONUS

How it works:

- **Month 4:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 5:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 6:** Receive R500 if your New Manager achieves **R21 000/P18 564**



Terms & Conditions apply



NEW PAXI DELIVERY SERVICE

WHAT'S THIS ABOUT?

We've just made treating yourself even easier with our new delivery option.

It's more affordable, more accessible, safe, and seriously reliable. Your beauty faves now arrive faster and more fuss-free than ever. Whether it's skincare, glam essentials, or that lipstick you definitely needed, we've got you covered.

Delivery made easy with Paxi!

Key Benefits for you



More affordable delivery rates, helping you save on costs.



Convenient pickup locations at over 2,000 stores across South Africa, including PEP, Shoe City and Tekkie Town.



Reliable delivery times of 3 to 7 working days.



Safe and secure parcel handling, with tracking updates along the way.



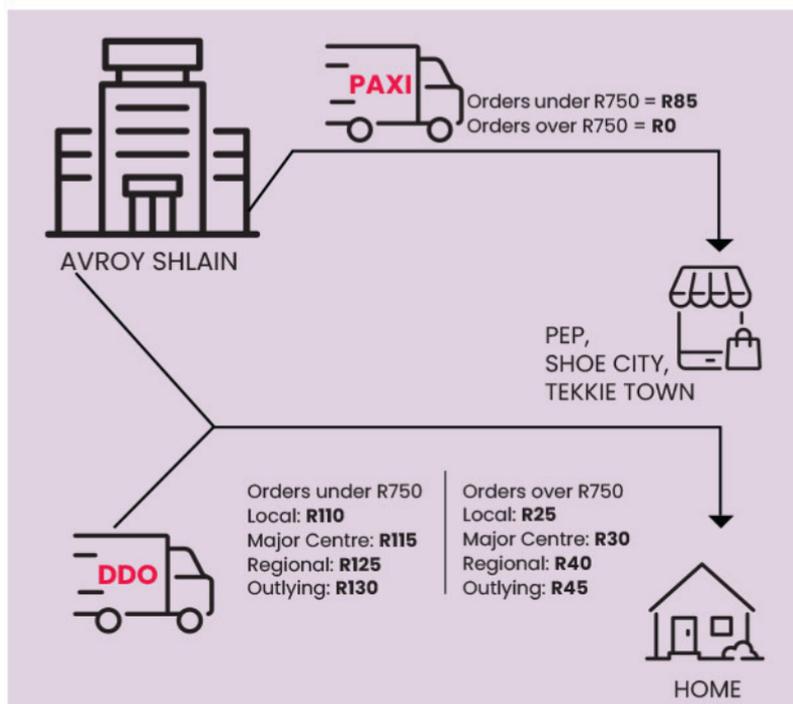
Access for all customers, even in areas where traditional courier services are not available.



Contact Customer Service Department should you have any queries or questions regarding Paxi points.



Here's how the new system will work:



Please note that all Direct Delivery Only (DDO) customers will see changes to delivery costs and now have the option to choose PAXI if preferred.

*Excluding
Namibia, Zimbabwe
and Mozambique.

ATTENTION ALL MANAGERS!



Activate any inactive **Beauty Advisors** with a total minimum of **R7 500/P6 630** invoiced sales from these Beauty Advisors and receive:

R500 Cash Bonus!

Terms & Conditions apply

ATTENTION ALL AREA DISTRIBUTORS!



Activate any inactive **Beauty Advisor**, with a total minimum of **R30 000/P26 520** invoiced sales from these Beauty Advisors and receive:

**R1 000 Cash
Bonus!**

NB: Inactive Beauty Advisors are any new or existing Beauty Advisors from January 2025 (including February 2026) that has never placed an order.

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RECRUITERS!

Beauty Advisors & Managers only!

For every personal registered recruit brought in by the end of March 2026 and qualified with **R1 500/P1 326** invoiced sales in **March 2026**, you will receive:



Avroy Pure Classic Care Body Cream 500ml

RECRUITMENT

BULK BUY OFFER

NEW BEAUTY ADVISOR ACTIVATION OFFER

R119 / N\$119 / P105 / MT576 / ZIM-R149

SAVE R58 / N\$58 / P51 / MT281 / ZIM-R73

TO GET STARTED GET:



8684

3 X

BE ROLL-ON 50ML

R119

N\$119 / P105 / MT576 / ZIM-R149

SAVE R58

N\$58 / P51
MT281 / ZIM-R73

**Limited to first
1000 orders**

Terms & Conditions apply

Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. Your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Gifts will be awarded based on the account status (Credit, DDO, Prepaid) at the time the incentive is achieved. Images correct at time of going to print. Minimum sales levels apply. Mozambique, Namibia and Zimbabwe regions does not qualify for rewards, unless specified. All accounts on hold are subject to NEW Incentive rule from the 1 December 2023. You must remain active during the month following qualification in order to claim your gift, there is no minimum sales required in this month (following month). Once the qualifier has met all requirements, the gift will be delivered in the following month.

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Warehouse Code 50503