

START



#### YOUR CONFIDENT START WITH AVROY SHLAIN

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

#### 1<sup>ST</sup> ORDER

Place your 1<sup>st</sup> INVOICED ORDER to the value of **R750/P663** within 2 weeks of registration and you will receive:

Earnings of R163/P145
Products valued at R110/P97



2 X Perfumed Roll-on 50ml

#### **MONTH 1**

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 1 and you will receive:

Earnings of R326/P290
Products valued at R168/P149



 2 x Perfumed Body Spray 100ml/Deodorant Spray 150ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Terms & Conditions apply

#### MONTH 2

Achieve TOTAL INVOICED SALES of R1 500/P1 326 in Month 2 and you will receive: Earnings of R326/P290 Products valued at R418/P369



- Tahlita<sup>®</sup> Face Wash
- Tahlita® Toner

You are eligible for the Personal Sales Challenge Gift in the Rewards Brochure (Please refer to the Rewards Brochure for levels)

#### **MONTH 3**

Achieve TOTAL INVOICED SALES of R1 500/P1 326 in Month 3 and you will receive:
Earnings of R326/P290
Products Valued at R188/P178



- Afri Moisture® Haitcare & Wig/Weave Styling Mist 200ml
- Afri Moisture® Haitcare Shampoo 250ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Complete all 3 Months and qualify to purchase the Beauty Advisor Kit! Get the samples you need to sell more.

FOR ONLY R160 VALUED AT R1 587/P1 403



Beauty Advisor Kit

**QUALIFICATION!** 

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# SALES

# ERSONAL

# CREDIT ACCOUNT STATUS

Product value R79/P70

Attention all Beauty Advisors, Managers and Area Distributiors!

Achieve Personal Sales of **R1 800/P1 591** in June as a Credit Account Holder and you will receive:

Perfect® Perfumed Body Spray 100ml



**YOU EARN: R391/P349** 

Terms & Conditions apply

# DDO & PREPAID ACCOUNT STATUS

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Product value R178/P157

Attention all Beauty Advisors, Managers and Area Distributiors!

Achieve Personal Sales of **R1 800/P1 591** in June as a DDO & Prepaid Account Holder and you will receive:

- Perfect® Perfumed Body Spray 100ml
- Perfect® Luxury Hand and Body Lotion 150ml



YOU EARN: R391/P349

Terms & Conditions apply

# SALES

# CREDIT ACCOUNT STATUS

Product value R289/P255

Attention all Beauty Advisors, Managers and Area Distributiors!

Achieve Personal Sales of **R4 000/P3 536** in June as a Credit Account Holder and you will receive:

Perfect® Eau de Parfum 50ml



**YOU EARN: R870/P775** 

# DDO & PREPAID ACCOUNT STATUS

Product value
R388/P342

Attention all Beauty Advisors, Managers and Area Distributions!

Achieve Personal Sales of **R4 000/P3 536** in June as a DDO & Prepaid Account Holder and you will receive:

- Perfect® Luxury Hand and Body Lotion 150ml
- Perfect® Eau de Parfum 50ml



**PLUS** 

**YOU EARN: R870/P775** 

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\*Excluding drive

NEW MANAGER Qualification

#### Qualify as a new manager THIS MONTH!

Achieve the following criteria and you will earn:

#### STEP 1:

Achieve team sales of R16 500/P14 586 (Including personal sales)

- 6 group recruits recommended including recruits from **01 January 2023**
- Tripwire: Minimum 2 New Active Recruits in the qualification month

When you qualify, you will become a Junior Manager and receive

#### **REWARDS:**

- Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at R1 457/P1 023
- Participate in the 3 month Manager Onboarding Programme

PLUS join the Manager Onboarding Programme to earn more incredible rewards!



#### MANAGERS EARNINGS SCHEDULE 2024

LEVEL	SALES	EARNINGS
PROMOTE-OUT QUALIFICATION	STEP 1: Achieve team sales of R16 500/P14 586 (Including personal sales)  • 6 group recruits recommended including recruits from 1 January 2023  • Tripwire: Minimum 2 New Active Recruits in the qualification month	8%
MANAGER BELOW THRESHOLD	R19 500/P17 238 - R20 999/P18 563	6%
GROUP MANAGER	R21 000/ P18 564 - R52 999/P46 851	11%
SENIOR MANAGER	R53 000/P46 852 - R85 999/P76 023	12%
EXECUTIVE MANAGER	R86 000/P76 024 - R141 999/P125 527	12,5%
MILLION RAND MANAGER	R142 000/P125 528+	13%



## MANAGER ONBOARDING PROGRAMME

#### NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive training, earn FREE Avroy Shlain Product Samples, and Product Training Guides.

#### **NEW MANAGER ONBOARDING PROGRAMME**

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month Manager Onboarding Programme and earn **Gifts valued at R3 878** 

#### **MONTH 1**

**MONTH 1 CRITERIA:** 

Achieve R18 000/P15 912 Sales PLUS Minimum 2 New Active group Recruits

**EARNINGS:** 

Earn 8% Service Fee = R1 252/R1 116

#### **REWARDS:**

Avrov Shlain-Branded

- · Red Cap
- · 2 x Clipboards
- · Set of 5 Pens
- · Mini Cosmetic Brush Set
- Business Handbag

#### **MONTH 2**

**MONTH 2 CRITERIA:** 

Achieve R19 500/P17 238 Sales PLUS Minimum 2 New Active Recruits

**EARNINGS:** 

Earn 8% Service Fee - R1 356/P1 209

#### **REWARDS:**

Colour manual

10 |

- Pack of Blotters (x25)
- · Female Fragrance Guide
- Male Fragrance Guide
- · JS® Eau de Parfum 60ml
- · Black Diamond® Eau de Toilette 100ml
- Redd® Eau de Parfum 60ml
- Endangered® for Her Wild Perfumed Body Spray 100ml
- Black Diamond® Anti-Perspirant Sprav 150ml



\*Disclaimer: Avroy Shlain has the right to change the programme and products at anytime without prior notice

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#### **MONTH 3**

MONTH 3 CRITERIA: Achieve R21 000/P18 564 Sales PLUS Minimum 2 New Active Recruits

#### EARNINGS:

Earn 11% Service Fee - R2 009/P1 791

#### **REWARDS:**

- · Body Essence® Tissue Oil 100ml
- · CRT® Retinol Ampoules 30ml
- CRT® Vitamin C Oil Serum 30ml
- · CRT® Moisturising Cream Cleanser 100ml
- CRT® 2-in-1 Toner & Exfoliator 200ml
- · CRT® Information Flyer



#### PROMOTE OUT BONUS (MOTHER MANAGER AND NEW MANAGER)

THE MOTHER MANAGER AND THE NEW MANAGER WILL EACH RECEIVE A ONCE OFF <u>R1 000</u> PROMOTE OUT BONUS AFTER THE NEW MANAGER SUCCESSFULLY COMPLETES THE 3 MONTH ONBOARDING PROGRAMME.

#### **RETENTION BONUS (MOTHER MANAGER ONLY)**

AS THE MOTHER MANAGER YOU CAN EARN AN ADDITIONAL R1 500 BY HELPING YOUR NEW MANAGER GROW THEIR BUSINESS AFTER THEY HAVE COMPLETED THEIR 3 MONTH ONBOARDING PROGRAMME.

#### How it works:

- Month 4: Receive R500 if your New Manager achieves R21 000/P18 564
- Month 5: Receive R500 if your New Manager achieves R21 000/P18 564
- Month 6: Receive R500 if your
   New Manager achieves R21 000/P18 564



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11 |

BONUS

# **ATTENTION ALL**MANAGERS!



Activate any inactive Beauty Advisors with a total minimum of R7 500/P6 630 invoiced sales from these Beauty Advisors and receive:

#### **R500 Cash Bonus!**

NB: Inactive Beauty Advisors are any new or existing Beauty Advisors from January 2024 (including June 2025) that has never placed an order.

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# ATTENTION ALL AREA DISTRIBUTORS!

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Activate any inactive Beauty Advisors with a total minimum of R30 000/P26 520 invoiced sales from these Beauty Advisors and receive:

#### R1 000 Cash Bonus!

NB: Inactive Beauty Advisors are any new or existing Beauty Advisors from January 2024 (including June 2025) that has never placed an order.

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## RECRUITERS!

**Beauty Advisors & Managers only!** 

For every personal registered recruit brought in by the end of May 2025 and qualified with R1 500/P1 326 invoiced sales in June 2025, you will receive:

Product value
R289| P255



Pink Diamond® Eau de Parfum 60ml



### BULK BUY OFFER

NEW BEAUTY ADVISOR ACTIVATION OFFER

R349 / N\$391 / P309/ MT1689/ ZIM-R436 SAVE R47 / N\$53 / P42 / MT227 / ZIM-R59 TO GET STARTED GET:



#### Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Gifts will be awarded based on the account status (Credit, DDO, Prepaid) at the time the incentive is achieved. Images correct at time of going to print. Minimum sales levels apply. Mozambique, Namibia and Zimbabwe regions does not qualify for rewards, unless specified. All accounts on hold are subject to NEW incentive rule from the 1 December 2023. © Avroy Shlain Cosmetics 2024. All rights reserved.