

START



#### YOUR CONFIDENT START WITH AVROY SHLAIN

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

#### 1<sup>ST</sup> ORDER

Place your 1st INVOICED ORDER to the value of R750/P663 within 2 weeks of registration and you will receive:

Earnings of R163/P145
Products valued at R110/P97

2 X Perfumed Roll-on 50ml



#### **MONTH 1**

Achieve TOTAL INVOICED SALES of R1 500/P1 326 in Month 1 and you will receive:

Earnings of R326/P290 Products valued at R168/P149



 2 x Perfumed Body Spray 100ml/Deodorant Spray 150 ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Terms & Conditions apply

#### MONTH 2

Achieve TOTAL INVOICED SALES of R1 500/P1 326 in Month 2 and you will receive: Earnings of R326/P290 Products valued at R418/P369



- · Tahlita® Face Wash
- · Tahlita® Toner

You are eligible for the Personal Sales Challenge Cit in the Reward Brochure (Please refer to the Rewards Brochure for levels)

#### MONTH 3

Achieve TOTAL INVOICED SALES of R1 500/P1 326 in Month 3 and you will receive:

Earnings of R326/P290
Products Valued at R188/P178



- ColorFun® Lipstick
- Avroy Shlain Pure Lemon & Glycerine Body Cream
  You are eligible for the Personal Sales Challenge (Airl to the Reward Brochure (Please refer to the Rewards Brochure (Please refer t

Complete all 3 Months and qualify to purchase the Beauty Advisor Kit! Get the samples you need to sell more.

FOR ONLY R160 VALUED AT R1 587/P1 403



Beauty Advisor Kit

**QUALIFICATION!** 

# CREDIT ACCOUNT STATUS

Product value R144/P128

Attention all Beauty Advisors, Managers and Area Distributiors!

Achieve Personal Sales of R1 800/P1 591 in March as a Credit Account Holder and you will receive:

- Endangered® For Him Roll-on Anti-perspirant 50ml
- Endangered® For Him Wild™ Anti-perspirant Spray 150ml



**PLUS** 

YOU EARN: R391/P349

Terms & Conditions apply

# DDO & PREPAID ACCOUNT STATUS

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Product value R319/P281

Attention all Beauty Advisors, Managers and Area Distributions!

Achieve Personal Sales of R1 800/P1 591 in March as a DDO & Prepaid Account Holder and you will receive:

His Power™ Eau de Toilette 75ml



YOU EARN: R391/P349

# SALES

# RSONAL

# CREDIT ACCOUNT STATUS

Product value R374/P330

Attention all Beauty Advisors, Managers and Area Distributiors!

Achieve Personal Sales of **R4 000/P3 536** in March as a Credit Account Holder and you will receive:

- Endangered® For Him Roll-on Anti-perspirant 50ml
- His Power<sup>™</sup> Eau de Toilette



**YOU EARN: R870/P775** 

Terms & Conditions apply

# DDO & PREPAID ACCOUNT STATUS

Product value
R758/P670

Attention all Beauty Advisors, Managers and Area Distributions!

Achieve Personal Sales of **R4 000/P3 536** in March as a DDO & Prepaid Account Holder and you will receive:

- His Power™ Eau de Toilette
- Legendary Man® Oud Eau de Toilette 100ml



**YOU EARN: R870/P775** 

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# NEW MANAGER Dualification

#### Qualify as a new manager THIS MONTH!

Achieve the following criteria and you will earn:

#### STEP 1:

Achieve team sales of R16 500/P14 586 (Including personal sales)

- 6 group recruits recommended including recruits from 01 January 2023
- Tripwire: Minimum 2 New Active Recruits in the qualification month

When you qualify, you will become a Junior Manager and receive

#### **REWARDS:**

- · Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at R1 457/P1 288
- · Participate in the 3 month Manager Onboarding Programme

PLUS join the Manager Onboarding Programme to earn more incredible rewards!



#### MANAGERS EARNINGS SCHEDULE 2024

LEVEL	SALES	EARNINGS
PROMOTE-OUT QUALIFICATION	STEP 1: Achieve team sales of R16 500/P14 586 (Including personal sales)  • 6 group recruits recommended including recruits from 1 January 2023  • Tripwire: Minimum 2 New Active Recruits in the qualification month	8%
MANAGER BELOW THRESHOLD	R19 500/P17 238 - R20 999/P18 563	6%
GROUP MANAGER	R21 000/ P18 564 - R52 999/P46 851	11%
SENIOR MANAGER	R53 000/P46 852 - R85 999/P76 023	12%
EXECUTIVE MANAGER	R86 000/P76 024 - R141 999/P125 527	12,5%
MILLION RAND MANAGER	R142 000/P125 528+	13%



# MANAGER ONBOARDING PROGRAMME

#### NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive training, earn FREE Avroy Shlain Product Samples, and Product Training Guides.

#### **NEW MANAGER ONBOARDING PROGRAMME**

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month Manager Onboarding Programme and earn **Gifts valued at R3 878** 

#### **MONTH 1**

MONTH 1 CRITERIA:

Achieve R18 000/P15 912 Sales PLUS Minimum 2 New Active group Recruits

ARNINGS:

Earn 8% Service Fee = R1 252/P1 106

#### REWARDS:

Avroy Shlain-Branded

- · Red Cap
- 2 x Clipboards
- · Set of 5 Pens
- Mini Cosmetic Brush Set
- Business Handbag



MONTH 2 CRITERIA:

Achieve R19 500/P17 238 Sales PLUS Minimum 2 New Active Recruits

**EARNINGS:** 

Earn 8% Service Fee - R1 356/P1 199

#### REWARDS:

- Colour manual
- · Pack of Blotters (x25)
- Female Fragrance Guide
- · Male Fragrance Guide
- · JS® Eau de Parfum 60ml
- · Black Diamond® Eau de Toilette 100ml
- Redd<sup>®</sup> Eau de Parfum 60ml
- Endangered® for Her Wild Perfumed Body Spray 100ml
- Black Diamond<sup>®</sup> Anti-Perspirant Spray 150ml



\*Disclaimer: Avroy Shlain has the right to change the programme and products at anytime without prior notice.

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#### MONTH 3

MONTH 3 CRITERIA: Achieve R21 000/P18 564 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:

Earn 11% Service Fee - R2 009/P1 775

#### **REWARDS:**

- Body Essence® Tissue Oil 100ml
- · CRT® Retinol Ampoules 30ml
- · CRT® Vitamin C Oil Serum 30ml
- · CRT® Moisturising Cream Cleanser 100ml
- CRT® 2-in-1 Toner & Exfoliator 200ml
- · CRT® Information Flyer



#### PROMOTE OUT BONUS (MOTHER MANAGER AND NEW MANAGER)

THE MOTHER MANAGER AND THE NEW MANAGER WILL EACH RECEIVE A ONCE OFF <u>R1 000</u> PROMOTE OUT BONUS AFTER THE NEW MANAGER SUCCESSFULLY COMPLETES THE 3 MONTH ONBOARDING PROGRAMME.

#### RETENTION BONUS (MOTHER MANAGER ONLY)

AS THE MOTHER MANAGER YOU CAN EARN AN ADDITIONAL R1 500 BY HELPING YOUR NEW MANAGER GROW THEIR BUSINESS AFTER THEY HAVE COMPLETED THEIR 3 MONTH ONBOARDING PROGRAMME.

#### How it works:

BONUS

- Month 4: Receive R500 if your New Manager achieves R21 000/P18 564
- Month 5: Receive R500 if your New Manager achieves R21 000/P18 564
- Month 6: Receive R500 if your New Manager achieves R21 000/P18 564



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# **RECRUITERS!**

Beauty Advisors & Managers only!

For every personal registered recruit brought in by the end of March 2025 and qualified with R1 500/P1 326 invoiced sales in March 2025, you will receive:



NEW CRT® 2-in-1 Foam Cleanser 150ml

Natified Mozarbique.

# ATTENTION ALL MANAGERS!



Activate any inactive Beauty
Advisors with a total minimum
of R7 500/P6 630 invoiced
sales from these Beauty
Advisors and receive:

R500 Cash Bonus!

# **ATTENTION ALL**AREA DISTRIBUTORS!



Activate any inactive Beauty Advisors with a total minimum of R30 000/P26 520 invoiced sales from these Beauty Advisors and receive:

> R1 000 Cash Bonus!

NB: Inactive Beauty Advisors are any new or existing Beauty Advisors from January 2024 (including March 2025) that has never placed an order.

# Manager Trip 2025

This trip includes: 1 Ticket to a South African local destination, airport transfers to and from OR Tambo International Airport, Accommodation for the destination, all meals and selected activities.

## Qualification Criteria for All Managers



#### **QUALIFICATION PERIOD:**

- 1 November 2024 30 April 2025 (6 months).
- Last opportunity to qualify Manager
   Promote-outs is March 2025 & registered in the first week of April 2025.



#### WHO CAN QUALIFY?

 All new and existing Managers who achieve the qualifying criteria.



#### **QUALIFYING CRITERIA**

- Achieve R600 000/P530 400/MT2 904 000/ N\$672 000/ZIM-R750 000 sales over the period (including Promote-out sales).
- Minimum of 2 New Manager Promote-Outs in the period.



Scan QR code to see flyer and terms and conditions.

### Qualification for Wild Card tickets



#### QUALIFICATION PERIOD:

- 1 November 2024 30 April 2025 (6 months).
- Last opportunity to qualify Manager Promote outs is March 2025 & registered in the first week of April 2025.



#### WHO CAN QUALIFY?

All new and existing Managers who achieve the qualification criteria.



#### QUALIFYING CRITERIA

All Managers who achieve the following criteria will stand a chance to win 1 of 5 Wild Card tickets for the trip.

- Achieve R180 000 /P159 120/MT871 200/ N\$201 600/ZIM-R225 000 sales over the
- period (including Promote-out sales).
- Minimum of 1 New Manager Promote-Out in the period.

Terms and conditions appl

1 MONTH TO GO - APRIL IS THE LAST MONTH TO QUALIFY FOR THIS CHALLENGE

Terms and conditions apply



# BULK BUY OFFER

NEW BEAUTY ADVISOR ACTIVATION OFFER

R399 / N\$447 / P353 / MT1931 / ZIM-R499 SAVE R96 / N\$108 / P85 / MT465 / ZIM-R120 TO GET STARTED GET:



#### Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Gifts will be awarded based on the account status (Credit, DDO, Prepaid) at the time the incentive is achieved. Images correct at time of going to print. Minimum sales levels apply. Mozambique, Namibia and Zimbabwe regions does not qualify for rewards, unless specified. All accounts on hold are subject to NEW incentive rule from the 1 December 2023. © Avroy Shlain Cosmetics 2024. All rights reserved.