

A woman with voluminous dark curly hair is blowing confetti. She has a surprised and happy expression, with wide eyes and a slightly open mouth. The background is a soft, light pink color. The text is overlaid on the top and bottom of the image.

Avroy Shlain®

REWARDS MAGAZINE

SALES DATES: 1 - 31 JANUARY 2025

IT'S A
REWARDS
SELL-a-bration

*Excluding
Namibia, Zimbabwe
and Mozambique.

Avroy Shlain
Plus
EARNINGS MADE SIMPLE

YOUR CONFIDENT START WITH AVROY SHLAIN

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

1ST ORDER

START

Place your 1st INVOICED ORDER to the value of **R750/P663** within 2 weeks of registration and you will receive:
Earnings of R163/P145
Products valued at R110/P97



- 2 X Perfumed Roll-on 50ml

MONTH 1

1

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 1 and you will receive:
Earnings of R326/P290
Products valued at R168/P149



- 2 x Perfumed Body Spray 100ml/Deodorant Spray 150 ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Terms & Conditions apply

MONTH 2

2

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 2 and you will receive:
Earnings of R326/P290
Products valued at R418/P369



- Tahilita® Face Wash
- Tahilita® Toner

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

MONTH 3

3

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 3 and you will receive:
Earnings of R326/P290
Products Valued at R188/P178



- ColorFun® Lipstick
- Avroy Shlain Pure Lemon & Glycerine Body Cream

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Complete all 3 Months and qualify to purchase the Beauty Advisor Kit! Get the samples you need to sell more.

FOR ONLY R160
VALUED AT R1 587/P1 403

QUALIFICATION!



- Beauty Advisor Kit

Terms & Conditions apply



CREDIT ACCOUNT STATUS

Product value
R119/P105

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R1 800/P1 591** in January as a Credit Account Holder and you will receive:

- Avroy Shlain Radiance™ Face Wash 100ml



PLUS

YOU EARN: R391/P349

Terms & Conditions apply

DDO & PREPAID ACCOUNT STATUS

Product value
R268/P239

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R1 800/P1 591** in January as a DDO & Prepaid Account Holder and you will receive:

- Avroy Shlain Radiance™ Night Cream 50ml
- Avroy Shlain Radiance™ Toner 100ml (New in March)



PLUS

YOU EARN: R391/P349

Terms & Conditions apply

*Excluding Namibia, Zimbabwe and Mozambique.

CREDIT ACCOUNT STATUS

Product value
R228/P201

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R4 000/P3 536** in January as a Credit Account Holder and you will receive:

- Avroy Shlain Radiance™ Day Cream 50ml
- Avroy Shlain Radiance™ Soap 100g



PLUS

YOU EARN: R870/P775

Terms & Conditions apply

DDO & PREPAID ACCOUNT STATUS

Product value
R566/P500

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R4 000/P3 536** in January as a DDO & Prepaid Account Holder and you will receive:

- Avroy Shlain Radiance™ Night Cream 50ml
- Avroy Shlain Radiance™ Day Cream 50ml
- Avroy Shlain Radiance™ Face Wash 100ml
- Avroy Shlain Radiance™ Toner 100ml (New in March)



NEW RADIANCE TONER LAUNCHING IN MARCH

PLUS

YOU EARN: R870/P775

Terms & Conditions apply

*Excluding Namibia, Zimbabwe and Mozambique.

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NEW MANAGER *Qualification*

Qualify as a new manager THIS MONTH!

Achieve the following criteria and you will earn:

STEP 1:

Achieve team sales of R16 500/P14 586 (Including personal sales)

- 6 group recruits recommended including recruits from **01 January 2023**
- Tripwire: Minimum 2 New Active Recruits in the qualification month

When you qualify, you will become a Junior Manager and receive

REWARDS:

- Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at R1 457/P1 288
- Participate in the 3 month Manager Onboarding Programme

PLUS join the Manager Onboarding Programme to earn more incredible rewards!



MANAGERS EARNINGS SCHEDULE 2024

LEVEL	SALES	EARNINGS
PROMOTE-OUT QUALIFICATION	<p>STEP 1: Achieve team sales of R16 500/P14 586 (Including personal sales)</p> <ul style="list-style-type: none"> • 6 group recruits recommended including recruits from 1 January 2023 • Tripwire: Minimum 2 New Active Recruits in the qualification month 	8%
MANAGER BELOW THRESHOLD	R19 500/P17 238 - R20 999/P18 563	6%
GROUP MANAGER	R21 000/ P18 564 - R52 999/P46 851	11%
SENIOR MANAGER	R53 000/P46 852 - R85 999/P76 023	12%
EXECUTIVE MANAGER	R86 000/P76 024 - R141 999/P125 527	12,5%
MILLION RAND MANAGER	R142 000/P125 528+	13%



*Excluding
Namibia, Zimbabwe
and Mozambique.

MANAGER ONBOARDING PROGRAMME

NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive training, earn FREE Avroy Shlain Product Samples, and Product Training Guides.

NEW MANAGER ONBOARDING PROGRAMME

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month Manager Onboarding Programme and earn **Gifts valued at R3 878**

MONTH 1

MONTH 1 CRITERIA:

Achieve R18 000/P15 912 Sales PLUS Minimum 2 New Active group Recruits

EARNINGS:

Earn 8% Service Fee = R1 252/P1 106

REWARDS:

Avroy Shlain-Branded

- Red Cap
- 2 x Clipboards
- Set of 5 Pens
- Mini Cosmetic Brush Set
- Business Handbag



MONTH 2

MONTH 2 CRITERIA:

Achieve R19 500/P17 238 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:

Earn 8% Service Fee - R1 356/P1 199

REWARDS:

- Colour manual
- Pack of Blotters (x25)
- Female Fragrance Guide
- Male Fragrance Guide
- JS® Eau de Parfum 60ml
- Black Diamond® Eau de Toilette 100ml
- Redd® Eau de Parfum 60ml
- Endangered® for Her Wild Perfumed Body Spray 100ml
- Black Diamond® Anti-Perspirant Spray 150ml



MONTH 3

MONTH 3 CRITERIA:

Achieve R21 000/P18 564 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:

Earn 11% Service Fee - R2 009/P1 775

REWARDS:

- Body Essence® Tissue Oil 100ml
- CRT® Retinol Ampoules 30ml
- CRT® Vitamin C Oil Serum 30ml
- CRT® Moisturising Cream Cleanser 100ml
- CRT® 2-in-1 Toner & Exfoliator 200ml
- CRT® Information Flyer



3

PROMOTE OUT BONUS (MOTHER MANAGER AND NEW MANAGER)

THE MOTHER MANAGER AND THE NEW MANAGER WILL EACH RECEIVE A ONCE OFF **R1 000** PROMOTE OUT BONUS AFTER THE NEW MANAGER SUCCESSFULLY COMPLETES THE 3 MONTH ONBOARDING PROGRAMME.

RETENTION BONUS (MOTHER MANAGER ONLY)

AS THE MOTHER MANAGER YOU CAN EARN AN ADDITIONAL **R1 500** BY HELPING YOUR NEW MANAGER GROW THEIR BUSINESS AFTER THEY HAVE COMPLETED THEIR 3 MONTH ONBOARDING PROGRAMME.

How it works:

- **Month 4:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 5:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 6:** Receive R500 if your New Manager achieves **R21 000/P18 564**

BONUS



*Disclaimer: Avroy Shlain has the right to change the programme and products at anytime without prior notice.

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ACTIVATION

ATTENTION ALL MANAGERS!



Activate any inactive Beauty Advisors with a total minimum of R7 500/P6 630 invoiced sales from these Beauty Advisors and receive:

R500 Cash Bonus!

ATTENTION ALL AREA DISTRIBUTORS!



Activate any inactive Beauty Advisors with a total minimum of R30 000/P26 520 invoiced sales from these Beauty Advisors and receive:

R1 000 Cash Bonus!

NB: Inactive Beauty Advisors are any new or existing Beauty Advisors from January 2023 (including January 2025) that has never placed an order.

Terms & Conditions apply

BULK BUY OFFER

NEW BEAUTY ADVISOR ACTIVATION OFFER

R249 / N\$279 / P220 / MT1205 / ZIM-R311

SAVE R141 / N\$158 / P125 / MT682 / ZIM-R176
TO GET STARTED GET:

OUR **NO.1**
BODYCARE BRAND



Helps to brighten underarms and provide even skin tone

Limited to first 1000 orders

12798
10 X
LEMON &
GLYCERINE
ROLL-ON
R249

N\$279 / P220
MT1205 / ZIM-R311

Terms & Conditions apply

Manager Trip 2025

This trip includes: 1 Ticket to a South African local destination, airport transfers to and from OR Tambo International Airport, Accommodation for the destination, all meals and selected activities.

Qualification Criteria for All Managers



QUALIFICATION PERIOD:

- 1 November 2024 - 30 April 2025 (6 months).
- Last opportunity to qualify Manager Promote-outs is March 2025 & registered in the first week of April 2025.



WHO CAN QUALIFY?

- All new and existing Managers who achieve the qualifying criteria.



QUALIFYING CRITERIA

- Achieve R600 000/P530 400/MT2 904 000/ N\$672 000/ZIM-R750 000 sales over the period (including Promote-out sales).
- Minimum of 2 New Manager Promote-Outs in the period.

Terms and conditions apply

Qualification for Wild Card tickets



QUALIFICATION PERIOD:

- 1 November 2024 - 30 April 2025 (6 months).
- Last opportunity to qualify Manager Promote outs is March 2025 & registered in the first week of April 2025.



WHO CAN QUALIFY?

All new and existing Managers who achieve the qualification criteria.



QUALIFYING CRITERIA

All Managers who achieve the following criteria will stand a chance to win 1 of 5 Wild Card tickets for the trip.

- Achieve R180 000 /P159 120/MT871 200/ N\$201 600/ZIM-R225 000 sales over the period (including Promote-out sales).
- Minimum of 1 New Manager Promote-Out in the period.

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and Mozambique.



RECRUITERS!

Beauty Advisors & Managers only!

For every personal registered recruit brought in by the end of January 2025 and qualified with **R1 500/P1 326** invoiced sales in **January 2025**, you will receive:

Product value
R499 / P441



- Black Diamond® Nights Eau de Toilette 100ml

Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Gifts will be awarded based on the account status (Credit, DDO, Prepaid) at the time the incentive is achieved. Images correct at time of going to print. Minimum sales levels apply. Mozambique, Namibia and Zimbabwe regions does not qualify for rewards, unless specified. All accounts on hold are subject to NEW incentive rule from the 1 December 2023. © Avroy Shlain Cosmetics 2024. All rights reserved.

Warehouse Code 50501

RECRUITMENT