Exclusive NEW coupons for Avroy Shlain active sales team

Would you like to save money on your next trip to Shoprite, Checkers or Checkers Hyper? We're offering grocery coupons worth R100 to our Avroy Shlain family. But wait, there's more! As an Active Sales force member, if you dial *120*195# or visit www.avrovshlainrewards.com. you can save up to R500 or more on your favourite grocery items.

This is only available to South Africa.

SAVE R10 when you buy

Sunfoil Sunflower Oil



Terms & Conditions
Take this coupon to your nearest
participating retal outlet. This
coupon is valid until 31 December
2021. One coupon per customer. Cannot be used in conjunction with other promotional offers, Coupons

CCBSA: To the Dealer: Please allow this discount in return for this coupon. This coupon will be edeemed by the Coupon Clearing Bureau, Private Bag X2, Saxonwold, 2132. E&OE. SAVE R5 when you buy

SUNSHINE D LITE 40% Fat Spread

T's & C's Apply. Expiry Date: 31 December 2021

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Terms & Conditions

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T's & C's Apply, Expiry Date: 31 December 2021

SAVE R10 when you buy

Black Cat Peanut Butter 800g (Smooth o Crunchy)

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SAVE R10 when you buy

McCain Frozen Creamed Spinach



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when you buy

McCain Frozen Stew Mix Diced Vegetables 250g

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ALLSOME Parboiled Rice 2kg



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when you buy

PRESIDENT Salted Butter



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when you buy

PRESIDENT Feta Plain



T's & C's Apply. Expiry Date: 31 December 2021

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T's & C's Apply. Expiry Date: 31 December 2021

SAVE R5

bio classic Fabric Conditione Refill 500ml

when you buy

(All Variants)

T's & C's Apply. Expiry Date: 31 December 2021

Terms & Conditions
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CCRSA: To the Dealer: Please allow this discount in return for this coupon. This coupon will be edeemed by the Coupon Clearing Bureau, Private Bag X2, Saxonwold, 2132, E&OE.

SAVE R5 when you buy

DOOM 300ml (All Variants)



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Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Images correct at time of going to print. Minimum sales levels apply. © Avroy Shlain Cosmetics 2021. All rights reserved.

Code 50510

avroy Shlain REWARDS OCTOBER 2021 UNFORGETTABLE

REWARDS

This month, get extraordinary sales, enjoy superb earnings and join us for an unforgettable experience!

SALES DATES: 3 OCTOBER - 3 NOVEMBER 2021

October 2021 Rewards Repro indd 1-2 2021/09/09 09:57

Your **CONFIDENT START** with avroy Shlain

STEP 1

Achieve total sales of R650/N\$728/MT3 803 and receive

- · Coppélia® Perfumed Body Spray 100ml
- · Promotional brochure
- · Training material



STEP 2

Achieve total *cumulative invoiced sales of R1 950/N\$2 184/MT11 408 and receive

· Avroy Shlain Pure Lemon & Glycerine Body Cream 500ml



STEP 3

Achieve total *cumulative invoiced sales of R3 250/N\$3 640/MT19 013 and receive

4 x Roll-on Anti-Perspirant 50ml

- · Redd for Her
- · Endangered® for Him
- Endangered® for Her Paradise

21



STEP 4

Achieve total *cumulative invoiced sales of R4 550/N\$5 096/MT26 618 and receive

- Isara EDP 30ml
- · ColorFun® Lipstick Sweet Nectar



Achieve all 4 steps to receive your stunning **Avroy Shlain Confident Start Business bag** to complete your kit



EARN R989/N\$1 108/MT5 687 and in your 1st 3 months

13

RECEIVE products worth R1 137/N\$1 273/MT6 651

October 2021 Rewards_Repro.indd 3-4 2021/09/09 09:58

PERSONAL SALES CHALLENGE

For Beauty Advisors, Managers and Area Distributors

Sell products to the value on your sales level and earn...

R3 000 N\$3 360/MT17 550

· Miss Coppélia EDP 60ml



Earnings R652

LEVEL 2 **R5 500**N\$6 160/MT32 175

Miss Coppélia

- · Perfumed Body Spray 100ml
- · Roll-On Anti-Perspirant 50ml



Earnings R1 196

R11 000

- · Avroy Shlain JS EDP 60ml
- ColorFun Lipstick
- · ColorFun Eye Pencil
- Lemon & Glycerine Hand Cream 100ml
- Endangered for Him Anti-Perspirant Spray 150ml
- Miss Coppélia EDP 60ml



Earnings R2 391
N\$2 630/MT13 750

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MANAGER SALES CHALLENGE

Achieve your group sales challenge and earn...

LEVEL 1 **R30 000**N\$33 600/MT175 500

Power bank



Earnings R2 895
N\$3 214/MT16 500

R90 000 N\$100 800/MT526 500

- Hisense U40 Lite
- PLUS R500/N\$500/MT2 250
 Cash Bonus



Earnings R9 868

Level 4 (R135 000/N\$151 200/MT789 750) will still receive their R1 000/N\$1 000/ MT4 500 Cash Bonus plus their product hamper.



Recruit and earn...

RECRUITER GIFT

Beauty Advisors, Managers and Area Distributors

For every new registered recruit brought in by the end of October 2021 and qualified with cumulative sales of **R1 500**/N\$1 680/MT8 775 (within 4 weeks of registration), you will receive:

· Lemon & Glycerine Shower Gel 300ml



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MOTHER PROMOTE OUT

One or more qualified Promote-Outs will earn you....

Sunbeam

October 2021 Rewards_Repro.indd 9-10

- · 1.7 Litre Cordless Kettle
- · Deluxe Black and Stainless Steel 2-Slice Toaster



NEW MANAGER QUALIFICATION

Qualify as a new manager THIS MONTH!

Achieve the following criteria and you will earn:

OR

R18 000

N\$20 160/MT105 300 in Group Sales in the month

18 new recruits in the month

R23 000

N\$25 760/MT134 500 in Group Sales in the month

18 new recruits (no time frame)

When you qualify, you will become a Junior Manager and receive:

- Manager Guide (which you will use throughout the On-Boarding period as a training guide)
- "Confident Beauty Advisor Guide" Booklets (10x per pack)
- A product hamper valued at R1 383/N\$1 549/MT8 090

PLUS join the Manager On-Boarding Programme to earn more incredible rewards!



NEW MANAGER

ON-BOARDING

From the month that you qualify as a new Manager, you have the opportunity to participate in the 3 month manager onboarding programme and earn Gifts valued at R2 500/N\$2 800/MT11 250

To qualify, you need to achieve 8 new recruits per month and...

MONTH 1 R19 000 N\$21 280/MT111 150 in Group Sales in the month

- Avroy Shlain-Branded Business Handbag
- · A product hamper:
 - Body Essence® Tissue Oil 100ml
 - · CRT® Youth Gel® 50ml



MONTH 2 R21 000 N\$23 520/MT122 850 in Group Sales in the month

Avroy Shlain-Branded

- Peak Cap
- Red Apron
- · 2 Clipboards
- · A set of 5 Pens
- Mini Cosmetic Brush Set



MONTH 3 R23 000 N\$25 760/MT134 550 in Group Sales in the month

- · Avroy Shlain-Branded Shopper Trolley Bag
- A product hamper:
 - · Avroy Shlain JS® EDP 60ml
 - Black Diamond® EDT 100ml
 - · Redd® by Avroy Shlain EDP 60ml
 - · Redd® by Avroy Shlain Perfumed Body Spray 100ml
 - · Black Diamond® Anti-Perspirant Spray 150ml



QUALIFICATION **CEREMONY**

Qualify in all 3 months and receive:

- · Avroy Shlain-Branded Scarf
- · Avroy Shlain Manager Badge
- · Manager Certificate
- Microwave
- Toaster
- Kettle





Earnings R2 219

111

10 I

Earnings R1 333

N\$1 480/MT7 600

AREA DISTRIBUTOR FAST START CHALLENGE

Achieve 50% of your personalized target by the 16 October 2021 and receive:

· Samsung A3 Core 16GB



AREA DISTRIBUTOR CHALLENGE

Area Distributors on 12 % Growth in October [minimum R280 000/N\$313 600/MT1 638 000] will receive:

Samsung Galaxy Tablet



BREAK YOUR RECORD AND EARN AN UNFORGETTABLE EXPERIENCE!

Make sure that you meet the qualification criteria to attend the event



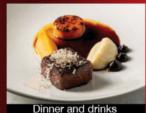
This unforgettable experience will include:







1-night stay at Hotel Sky





Entertainment

RECORD BREAKER UNFORGETTABLE EVENT CRITERIA

AREA DISTRIBUTOR

- Top 20 Area Distributors Company wide on highest Rand Value Sales increase (minimum R280 000), provided they achieve their BEST EVER.
- Top 5 Area Distributors Company wide with +3 or more manager promote-outs provided they achieve sales growth.

GROUP MANAGERS

Top Group Manager per region with highest Rand Value Sales increase, over R90 000 provided they achieve their BEST EVER.

REGIONAL DIRECTOR

All Regional Directors who achieve their personalised October challenge.

Promote out sales count towards Area Distributor and Group Manager total sales
An achiever cannot qualify in two categories; we will take the next in line

All achievers will have their name included in the October Record Breakers Hall of Fame at Avroy Shlain Home office.



AVROY SHLAIN AREA DISTRIBUTOR INTERNATIONAL INCENTIVE TRIP 2022

LET'S GO ON AN ADVENTURE BETWEEN EAST AND WEST!

the Blue Mosque, shop at the Grand Baazar, cruise the Bosphorus River and more.

Let Avroy Shlain take you on this once-in-a-lifetime experience!

Recieve 2 TICKETS for yourself and a partner to visit this magical destination.

WHO CAN QUALIFY: All Avroy Shlain Area Distributors

CRITERIA:

14

- 25 New Manager Promote Outs
- 1% Sales Growth
- A minimum of 13 of the new Managers should still be active by 29 December 2021

QUALIFICATION PERIOD: 28 March - 29 December 2021

- Last opportunity to qualify promote outs is November & registered in first week of December.
- Sales up until 29 December will count towards qualification.

*Please see Incentive Rules and additional Incentive Gifts in the Area Distributor Annual Incentive Trips 2022 Booklet

HOW TO REDEEM YOUR COUPONS





Coupons can be found on the back page of this Rewards Brochure.

Cut out your coupons and when you go shopping at a Shoprite or Checkers store, find the products advertised on the coupons.

Hand the coupon in with the product at the till and get the discount off the product right away.

This Rewards Booklet is like cash in your hands so keep it safel

HOW TO REDEEM YOUR DIGITAL COUPONS

Redeem your coupons via mobisite: www.avrovshlainrewards.com or via USSD: Dial *120*195#



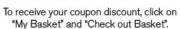




View and add your selected coupons to your basket.

Active Sales member to login using Sales force ID.









Take your coupon SMS when you go shopping at a Shoprite or Checkers store, find the product advertised on the coupon. Give the coupon code to the teller with the product at the till and get the discount off the product right away. Make sure to find the correct product (Size, Brand, Description) in order for your discount to apply.



SHOPRITE

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