

# Exclusive NEW coupons for Avroy Shlain active sales team

Would you like to save money on your next trip to **Shoprite, Checkers or Checkers Hyper?** We're offering grocery coupons worth R100 to our Avroy Shlain family. **But wait, there's more!** As an Active Sales force member, if you dial \*120\*195# or visit [www.avroyshlainrewards.com](http://www.avroyshlainrewards.com), you can save up to R500 or more on your favourite grocery items.

This is only available to South Africa.

**SAVE R10**  
when you buy

**Sunfoll**  
Sunflower Oil  
2L



**Terms & Conditions**  
Take this coupon to your nearest participating retail outlet. This coupon is valid until 31 December 2021. One coupon per customer. Cannot be used in conjunction with other promotional offers. Coupons cannot be exchanged for cash. Offer valid while stock lasts.

COBSA: To the Dealer: Please allow this discount in return for this coupon. This coupon will be redeemed by the Coupon Clearing Bureau, Private Bag X2, Saxonwold, 2132. E&OE.

T's & C's Apply. Expiry Date: 31 December 2021

**SAVE R10**  
when you buy

**Black Cat**  
Peanut Butter  
800g  
(Smooth or Crunchy)



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**SAVE R3**  
when you buy

**McCain**  
Frozen  
Stew Mix Diced  
Vegetables  
250g



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**SAVE R5**  
when you buy

**PRESIDENT**  
Salted Butter  
250g



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**SAVE R5**  
when you buy

**bio classic**  
Fabric  
Conditioner  
Refill  
500ml  
(All Variants)



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**SAVE R5**  
when you buy

**SUNSHINE D**  
LITE  
40% Fat Spread  
1kg



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**SAVE R10**  
when you buy

**McCain**  
Frozen  
Creamed  
Spinach  
400g



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**SAVE R5**  
when you buy

**ALLSOME**  
Parboiled Rice  
2kg



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**SAVE R10**  
when you buy

**PRESIDENT**  
Feta Plain  
400g



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**SAVE R5**  
when you buy

**DOOM**  
300ml  
(All Variants)



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## Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Images correct at time of going to print. Minimum sales levels apply. © Avroy Shlain Cosmetics 2021. All rights reserved.

Code 50510

Avroy Shlain®

# REWARDS

OCTOBER 2021



# UNFORGETTABLE REWARDS

This month, get extraordinary sales, enjoy superb earnings and join us for an unforgettable experience!

SALES DATES: 3 OCTOBER - 3 NOVEMBER 2021

# Your CONFIDENT START

with Avroy Shlain®

## STEP 1

Achieve total sales of **R650/N\$728/MT3 803** and receive

- Coppélia® Perfumed Body Spray 100ml
- Promotional brochure
- Training material



## STEP 2

Achieve total \*cumulative invoiced sales of **R1 950/N\$2 184/MT11 408** and receive

- Avroy Shlain Pure Lemon & Glycerine Body Cream 500ml



## STEP 3

Achieve total \*cumulative invoiced sales of **R3 250/N\$3 640/MT19 013** and receive

4 x Roll-on Anti-Perspirant 50ml

- Redd for Her
- Endangered® for Him
- Endangered® for Her Paradise
- Avroy Shlain JS®



\* Cumulative sales includes your previous invoiced order value within your first 3 months

## STEP 4

Achieve total \*cumulative invoiced sales of **R4 550/N\$5 096/MT26 618** and receive

- Isara EDP 30ml
- ColorFun® Lipstick - Sweet Nectar



Achieve all 4 steps to receive your stunning Avroy Shlain Confident Start Business bag to complete your kit



**EARN** R989/N\$1 108/MT5 687 and **RECEIVE** products worth R1 137/N\$1 273/MT6 651 in your 1st 3 months

# PERSONAL SALES CHALLENGE

For Beauty Advisors, Managers and Area Distributors

**Sell products to the value on your sales level and earn...**

**LEVEL 1**  
**R3 000**  
N\$3 360/MT17 550

- Miss Coppélia EDP 60ml



**Earnings R652**  
N\$730/MT3 750

**LEVEL 2**  
**R5 500**  
N\$6 160/MT32 175

- Miss Coppélia
- Perfumed Body Spray 100ml
  - Roll-On Anti-Perspirant 50ml



**Earnings R1 196**  
N\$1 339/MT6 875

**LEVEL 3**  
**R11 000**  
N\$12 300/MT64 350

- Avroy Shlain JS EDP 60ml
- ColorFun Lipstick
- ColorFun Eye Pencil
- Lemon & Glycerine Hand Cream 100ml
- Endangered for Him Anti-Perspirant Spray 150ml
- Miss Coppélia EDP 60ml



**Earnings R2 391**  
N\$2 630/MT13 750

# MANAGER SALES CHALLENGE

Achieve your group sales challenge and earn...

LEVEL 1  
**R30 000**  
N\$33 600/MT175 500

- Power bank



**Earnings R2 895**  
N\$3 214/MT16 500

LEVEL 2  
**R90 000**  
N\$100 800/MT526 500

- Hisense U40 Lite
- **PLUS R500/N\$500/MT2 250 Cash Bonus**



**Earnings R9 868**  
N\$10 957/MT56 250

Level 4 (R135 000/N\$151 200/MT789 750)  
will still receive their R1 000/N\$1 000/ MT4 500  
Cash Bonus plus their product hamper.



## Recruit and earn...

### RECRUITER GIFT

Beauty Advisors, Managers  
and Area Distributors

For every new registered recruit brought in by the end of October 2021 and qualified with cumulative sales of **R1 500/N\$1 680/MT8 775** (within 4 weeks of registration), you will receive:

- Lemon & Glycerine Shower Gel 300ml



# MOTHER PROMOTE OUT

One or more qualified Promote-Outs will earn you....

Sunbeam

- 1.7 Litre Cordless Kettle
- Deluxe Black and Stainless Steel 2-Slice Toaster



# NEW MANAGER QUALIFICATION

Qualify as a new manager **THIS MONTH!**

Achieve the following criteria and you will earn:

**R18 000**

N\$20 160/MT105 300  
in Group Sales in the month

**18 new recruits in the month**

**OR**

**R23 000**

N\$25 760/MT134 500  
in Group Sales in the month

**18 new recruits** (no time frame)

When you qualify, you will become a Junior Manager and receive:

- Manager Guide (which you will use throughout the On-Boarding period as a training guide)
- "Confident Beauty Advisor Guide" Booklets (10x per pack)
- A product hamper valued at R1 383/N\$1 549/MT8 090

**PLUS** join the Manager On-Boarding Programme to earn more incredible rewards!



Qualification Bonus of  
**R1 263**  
N\$1 402/MT7 200

# NEW MANAGER ON-BOARDING

From the month that you qualify as a new Manager, you have the opportunity to participate in the 3 month manager onboarding programme and earn Gifts valued at R2 500/N\$2 800/MT11 250

**To qualify, you need to achieve 8 new recruits per month and...**

## MONTH 1 R19 000

N\$21 280/MT111 150  
in Group Sales in the month

- Avroy Shlain-Branded Business Handbag
- A product hamper:
  - Body Essence® Tissue Oil 100ml
  - CRT® Youth Gel® 50ml



8%  
Service Fee

**Earnings R1 333**

N\$1 480/MT7 600

## MONTH 2 R21 000

N\$23 520/MT122 850  
in Group Sales in the month

- Avroy Shlain-Branded
- Peak Cap
  - Red Apron
  - 2 Clipboards
  - A set of 5 Pens
  - Mini Cosmetic Brush Set



8%  
Service Fee

**Earnings R1 474**

N\$1 636/MT8 400

## MONTH 3 R23 000

N\$25 760/MT134 550  
in Group Sales in the month

- Avroy Shlain-Branded Shopper Trolley Bag
- A product hamper:
  - Avroy Shlain JS® EDP 60ml
  - Black Diamond® EDT 100ml
  - Redd® by Avroy Shlain EDP 60ml
  - Redd® by Avroy Shlain Perfumed Body Spray 100ml
  - Black Diamond® Anti-Perspirant Spray 150ml



11%  
Service Fee

**Earnings R2 219**

N\$2 464/MT12 650

## QUALIFICATION CEREMONY

Qualify in all 3 months and receive:

- Avroy Shlain-Branded Scarf
- Avroy Shlain Manager Badge
- Manager Certificate
- Microwave
- Toaster
- Kettle



# AREA DISTRIBUTOR FAST START CHALLENGE

Achieve 50% of your personalized target by the  
16 October 2021 and receive:

- Samsung A3 Core 16GB



# AREA DISTRIBUTOR CHALLENGE

Area Distributors on 12 % Growth in October  
[minimum R280 000/N\$313 600/MT1 638 000]  
will receive:

- Samsung Galaxy Tablet



# BREAK YOUR RECORD AND EARN AN UNFORGETTABLE EXPERIENCE!

Make sure that you meet the qualification  
criteria to attend the event

This unforgettable experience will include:



1-night stay at Hotel Sky



Transport



Flights



Dinner and drinks



Recognition



Entertainment

## RECORD BREAKER UNFORGETTABLE EVENT CRITERIA

### AREA DISTRIBUTOR

- Top 20 Area Distributors Company wide on highest Rand Value Sales increase (minimum R280 000), provided they achieve their **BEST EVER**.
- Top 5 Area Distributors Company wide with +3 or more manager promote-outs provided they achieve sales growth.

### GROUP MANAGERS

- Top Group Manager per region with highest Rand Value Sales increase, over R90 000 provided they achieve their **BEST EVER**.

### REGIONAL DIRECTOR

- All Regional Directors who achieve their personalised October challenge.

\*Promote out sales count towards Area Distributor and Group Manager total sales\*

\*An achiever cannot qualify in two categories; we will take the next in line\*

All achievers will have their name included in the October Record Breakers Hall of Fame at Avroy Shlain Home office.



## HOW TO REDEEM YOUR COUPONS



## HOW TO REDEEM YOUR DIGITAL COUPONS

Redeem your coupons via mobile site: [www.avroyshlainrewards.com](http://www.avroyshlainrewards.com) or via USSD: Dial \*120\*195#



Active Sales member to login using Sales force ID.



Take your coupon SMS when you go shopping at a Shoprite or Checkers store, find the product advertised on the coupon. Give the coupon code to the teller with the product at the till and get the discount off the product right away. Make sure to find the correct product (Size, Brand, Description) in order for your discount to apply.

**SHOPRITE**

**Checkers**  
better and better

## AVROY SHLAIN AREA DISTRIBUTOR INTERNATIONAL INCENTIVE TRIP 2022

LET'S GO ON AN ADVENTURE BETWEEN EAST AND WEST!

Stay in a 5-star hotel, dine at exquisite restaurants and experience world-famous sites such as the Blue Mosque, shop at the Grand Bazaar, cruise the Bosphorus River and more.

Let Avroy Shlain take you on this once-in-a-lifetime experience!

Recieve 2 TICKETS for yourself and a partner to visit this magical destination.

**WHO CAN QUALIFY:** All Avroy Shlain Area Distributors

### CRITERIA:

- 25 New Manager Promote Outs
- 1% Sales Growth
- A minimum of 13 of the new Managers should still be active by 29 December 2021

**QUALIFICATION PERIOD:** 28 March - 29 December 2021

- Last opportunity to qualify promote outs is November & registered in first week of December.
- Sales up until 29 December will count towards qualification.

\*Please see Incentive Rules and additional Incentive Gifts in the Area Distributor Annual Incentive Trips 2022 Booklet