

Avroy Shlain®

REWARDS MAGAZINE

SALES DATES: 1 - 31 AUGUST 2024



NEW REWARDS

FOR A NEW WAY TO EARN

NEW REWARDS NEW EARNINGS

*Excluding Namibia, Zimbabwe and Mozambique.

Avroy Shlain
Plus
 EARNINGS MADE SIMPLE

YOUR CONFIDENT START WITH AVROY SHLAIN

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

1ST ORDER

Place your 1st INVOICED ORDER to the value of **R750/P663** within 2 weeks of registration and you will receive:

Earnings of R163/P145
Products valued at R110/P97

- 2 X Perfumed Roll-on 50ml



MONTH 1

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 1 and receive

Earnings of R326/P290
Products valued at R168/P149

- 2 x Deodorant Sprays (100ml / 150ml)



You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

MONTH 2

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 2 and receive

Earnings of R326/P290
Products valued at R188/P166

- Daily Skincare Tahlita® Face Wash
 - Daily Skincare Tahlita® Toner
- You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)



MONTH 3

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 3 and receive

Earnings of R326/P290
Products Valued at R188/P178

- ColorFun® Lipstick
 - Avroy Shlain Pure Lemon & Glycerine Body Cream
- You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)



Complete all 3 Months and qualify to purchase the Beauty Advisor Kit! Get the samples you need to sell more.

FOR ONLY R160
VALUED AT R1 587/P1 403

QUALIFICATION!



- Beauty Advisor Kit



CREDIT ACCOUNT STATUS

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R1 800/P1 591** in August as a Credit Account Holder and you will receive:

- Coppélia® Intense Roll-on Anti-Perspirants 50ml
- Coppélia® Man Intense Deodorant Spray 150ml

Product value
R144/P128




PLUS

YOU EARN: R391/P349

DDO & PREPAID ACCOUNT STATUS

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R1 800/P1591** in August as a DDO & Prepaid Account Holder and you will receive:

- Coppelia® Man Intense Eau de Toilette 100ml

Product value
R499/P441




PLUS

YOU EARN: R391/P349

*Excluding Namibia, Zimbabwe and Mozambique.

CREDIT ACCOUNT STATUS

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R4 000/P3 536** in August as a Credit Account Holder and you will receive:

- Coppélia® Intense Roll-on Anti-Perspirants 50ml
- Coppelia® Man Intense Eau de Toilette 100ml

Product value
R554/P490



PLUS

YOU EARN: R870/P775

DDO & PREPAID ACCOUNT STATUS

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R4 000/P3 536** in August as a DDO & Prepaid Account Holder and you will receive:

- Coppélia® Intense Roll-on Anti-Perspirants 50ml
- Coppelia® Man Intense Eau de Toilette 100ml
- Coppelia® Hand and Body Lotion 150ml

Product value
R693/P613



PLUS

YOU EARN: R870/P775

*Excluding Namibia, Zimbabwe and Mozambique.

ATTENTION ALL MANAGERS!



Activate any inactive Beauty Advisors with a total minimum of R7 500/P6 630 invoiced sales from these Beauty Advisors and receive:

R500 Cash Bonus!

NB: Inactive Beauty Advisors are any new or existing Beauty Advisors from January 2023 (including August 2024) that has never placed an order.

ATTENTION ALL AREA DISTRIBUTORS!

*Excluding Namibia, Zimbabwe and Mozambique.



Activate any inactive Beauty Advisors with a total minimum of R30 000/P26 520 invoiced sales from these Beauty Advisors and receive:

R1 000 Cash Bonus!

NB: Inactive Beauty Advisors are any new or existing Beauty Advisors from January 2023 (including August 2024) that has never placed an order.

ACTIVATION

cycle



Product value
R1 197/P1 158

New in October

*Excluding Namibia, Zimbabwe and Mozambique.



MONTHLY *Manager* SALES CHALLENGE

Achieve Group Sales of R30 000/P26 520 and you will receive:

- Coppelía® Pamper Gift Set
 - Whipped Body Lotion 150ml
 - Eau de Parfum 60ml
 - Spritzer 100ml
- Avroy Shlain Perfect® Layer Gift Set
 - Eau de Parfum 30ml
 - Luxury Hand & Body Lotion 150ml

*Image might be different than the actual gift.

*Excluding
Namibia, Zimbabwe
and Mozambique.

NEW MANAGER

Qualification

Qualify as a new manager THIS MONTH!

Achieve the following criteria and you will earn:

STEP 1:

Achieve team sales of R16 500/P14 586 (Including personal sales)

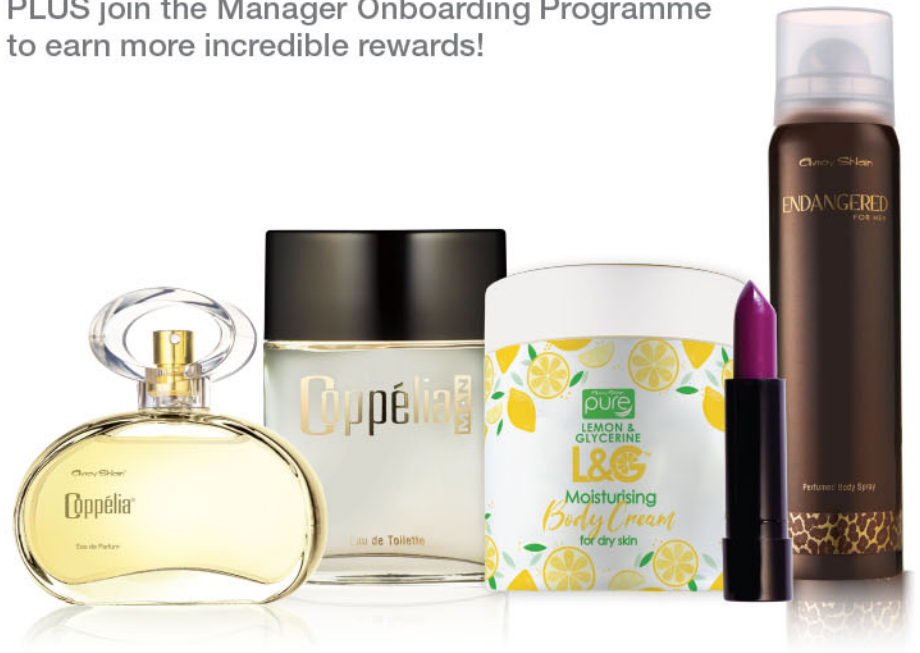
- 6 group recruits recommended including recruits from 01 January 2023
- Tripwire: Minimum 2 new active recruits in the qualification month

When you qualify, you will become a Junior Manager and receive

REWARDS:

- Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at R1 457/P1 288
- Participate in the 3 month Manager Onboarding Programme

PLUS join the Manager Onboarding Programme to earn more incredible rewards!



MANAGERS EARNINGS SCHEDULE 2024

LEVEL	SALES	EARNINGS
PROMOTE-OUT QUALIFICATION	<p>STEP 1: Achieve team sales of R16 500/P14 586 (Including personal sales)</p> <ul style="list-style-type: none"> • 6 group recruits recommended including recruits from 1 January 2023 • Tripwire: Minimum 2 New Active Recruits in the qualification month 	8%
MANAGER BELOW THRESHOLD	R19 500/P17 238 - R20 999/P18 563	6%
GROUP MANAGER	R21 000/ P18 564 - R52 999/P46 851	11%
SENIOR MANAGER	R53 000/P46 852 - R85 999/P76 023	12%
EXECUTIVE MANAGER	R86 000/P76 024 - R141 999/P125 527	12,5%
MILLION RAND MANAGER	R142 000/P125 528+	13%



*Excluding
Namibia, Zimbabwe
and Mozambique.

MANAGER ONBOARDING PROGRAMME

NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive training, earn FREE Avroy Shlain Product Samples, and Product Training Guides.

NEW MANAGER ONBOARDING PROGRAMME

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month Manager Onboarding Programme and earn **Gifts valued at R3 878**

To Qualify for each month of the Onboarding Programme, you need to achieve **2 New Recruits per month.**

MONTH 1

MONTH 1 CRITERIA:
Achieve R18 000/P15 912 Sales PLUS Minimum 2 New Active group Recruits

EARNINGS:
Earn 8% Service Fee = R1 252/P1 106

- REWARDS:**
- A product hamper:
 - Body Essence® Tissue Oil 100ml
 - CRT® Youth Gel® 50ml
 - Fragrance Guide



1

MONTH 2

MONTH 2 CRITERIA:
Achieve R19 500/P17 238 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:
Earn 8% Service Fee - R1 356/P1 199

- REWARDS:**
- Avroy Shlain-Branded
 - Red Apron
 - Cap
 - 2 Clipboards
 - A set of 5 Pens
 - Mini Cosmetic Brush Set



2

*Disclaimer: Avroy Shlain has the right to change the programme and products at anytime without prior notice.



NEW

MONTH 3

MONTH 3 CRITERIA:
Achieve R21 000/P18 564 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:
Earn 11% Service Fee - R2 009/P1 775

- REWARDS:**
- Product Hamper Value: R1 605 / P1 419



3

PROMOTE OUT BONUS (MOTHER MANAGER AND NEW MANAGER)

THE MOTHER MANAGER AND THE NEW MANAGER WILL EACH RECEIVE A ONCE OFF **R1 000** PROMOTE OUT BONUS AFTER THE NEW MANAGER SUCCESSFULLY COMPLETES THE 3 MONTH ONBOARDING PROGRAMME.

RETENTION BONUS (MOTHER MANAGER ONLY)

AS THE MOTHER MANAGER YOU CAN EARN AN ADDITIONAL **R1 500** BY HELPING YOUR NEW MANAGER GROW THEIR BUSINESS AFTER THEY HAVE COMPLETED THEIR 3 MONTH ONBOARDING PROGRAMME.

BONUS

How it works:

- **Month 4:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 5:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 6:** Receive R500 if your New Manager achieves **R21 000/P18 564**





Avroy Shlain
INCENTIVE TRIP 2024
BALI

DISCOVER
PEACE AND
SERENITY

EXPLORE
UNSPOILT
SAPHIRE
BLUE
BEACHES

EXPLORE

paradise

Bali is the most popular Indonesian island known for its natural settings, scenic beaches, traditional culture, rich history, creativity, art and crafts, and the genuine warmth of the local people. A land of cultural treasures, the dream destination of Bali has some of the most iconic landmarks and landscapes you will remember for a lifetime.

NEW AREA DISTRIBUTOR
& MOTHER PROMOTE OUT TRIP 2024

Qualify as an Area Distributor in 2024 to earn 1 ticket to experience a 5-star Luxurious Trip to Bali.

Trip includes: Flights from OR Tambo, accommodation, all meals and selected excursions.

QUALIFICATION PERIOD:

- 2 January 2024 to the last trading day in December 2024 (12 months)
- Last opportunity for a New Area Distributor to qualify and register is 1 December 2024.

WHO CAN QUALIFY?

- All New Avroy Shlain Area Distributors and their Mother Area Distributors.
- All Regional Directors.

NEW AREA DISTRIBUTORS CRITERIA

- Become an Area Distributor in 2024

MOTHER AREA DISTRIBUTORS CRITERIA

- Promote out one or more New Area Distributors from January to December 2024

REGIONAL DIRECTOR CRITERIA

- Promote out two or more New Area Distributors from January to December 2024

TERMS AND CONDITIONS

PROGRAMME:

1. Should ADs step down during the qualification period, they will forfeit attending, thus automatically disqualifying the Mother AD too.
2. If a Mother AD promotes out a new AD but the new AD does not trade, or owes the company money, both the Mother AD and the new AD will be disqualified from the trip, even though they have not been stepped down.
3. If a Mother AD is disqualified from the trip for owing the company money, missing minimum standards, not trading, or any other reason, the new AD will still qualify for the trip if she achieves her minimums.
4. Should a Mother AD or a new AD be disqualified, the RD could be impacted by missing the criteria.
5. Mother AD and new AD must meet AD minimum Sales Standards during the qualification period up until the trip (taking into account the 6-month grace period for New ADs)
6. If an AD is promoted out in 1 October, they need to make the minimum standard for 6 months with a 3 month grace period.
7. If an AD is promoted 1 November or 1 December, the AD must meet their minimum standard for 3 months with no grace period.

GENERAL:

1. Out of stocks, credit returns, or cancellations will not be taken into account.
2. A distributor must be active in the month of the overseas trip, if not, all tickets will be forfeited.
3. There is no pay-in level and there are no cash pay-outs on tickets.
4. Prizes are not transferable. Should you not be able to attend, tickets will be forfeited.
5. There will be an exception if there is a valid reason for non-attendance, this will be dealt on a case-by-case basis.
6. All 2024 Invoices need to be paid up by 31 January 2025, or a payment arrangement must be entered into with the ASC Credit Department. If not, all tickets will be forfeited.
7. Qualifiers will need to ensure they make their own travel arrangements from their hometown to Johannesburg as the trip departs from Johannesburg.
8. Visas and local connecting flights and any additional accommodation required will be for the cost of the distributor. The trip will depart from Johannesburg (Avroy Shlain Home Office or OR Tambo).
9. Sales and tickets are not transferable to the next qualification period.
10. No Area Distributor may attend the overseas Trip unless they have qualified.
11. NOTE: This is not a partner / spouse trip

CREDIT RULES:

1. All invoices over 60 days must be below R50 000 2. SMS reminders will be sent to all Managers 7 days prior to cut off date.
3. These rules apply to ALL areas. There will be no exceptions.

Terms & Conditions apply.

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*Excluding
Namibia, Zimbabwe
and Mozambique.

RECRUITERS!

Beauty Advisors & Managers only!

Receive the Coppelia® Intense for every registered new Beauty Advisor with at least **R1 500/P1 326** sales in August.

Product value

R499/P441



- Coppelia® Intense for Her Eau de Parfum 60ml

Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Images correct at time of going to print. Minimum sales levels apply. Mozambique and Zimbabwe doesn't qualify for rewards, unless specified. All accounts on hold are subject to NEW incentive rule from the 1 December 2023. © Avroy Shlain Cosmetics 2024. All rights reserved.