

RECRUITMENT



Recruiters!

For every personal registered recruit brought in by the **end of July 2024** and qualified with **R1 500/P1 326 sales in July 2024**, you will receive:

Coppélia® Man
Eau De Toilette
100ml

Product value
R499/P441



*Excluding Namibia, Zimbabwe and Mozambique.

Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Images correct at time of going to print. Minimum sales levels apply. Mozambique, Namibia and Zimbabwe does not qualify for rewards, unless specified. All accounts on hold are subject to NEW incentive rule from the 1 December 2023.
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Avroy Shlain®

REWARDS MAGAZINE
SALES DATES: 1 - 31 JULY 2024



NEW REWARDS

FOR A NEW WAY TO EARN
NEW REWARDS NEW EARNINGS

Avroy Shlain®
Plus
 EARNINGS MADE SIMPLE

YOUR CONFIDENT START WITH AVROY SHLAIN

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

1ST ORDER

START

Place your 1st INVOICED ORDER to the value of **R750/P663** within 2 weeks of registration and you will receive:
Earnings of R163/P145
Products valued at R110/P97



Roll-on Anti-Perspirants 50ml (Bold Isenzo™ and Coppélia® Intense For Her)

MONTH 1

1

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 1 and receive
Earnings of R326/P290
Products valued at R168/P149



- Steel Rush™ Deodorant Spray 150ml
- Endangered® For Her Perfumed Body Spray 100ml
- Beauty Advisor Training Manual

You will also receive your Personal Sales Challenge Gift (as shown in the Rewards brochure)

*Excluding Namibia, Zimbabwe and Mozambique.

MONTH 2

2

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 2 and receive
Earnings of R326/P290
Products valued at R188/P166



- ColorFun® Yummy Pink Lipstick & Avroy Shlain Pure® Lemon & Glycerine Body Cream

MONTH 3

3

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 3 and receive
Earnings of R326/P288



- A FREE Business Bag
- PLUS earn your Personal Sales Challenge Gift (as shown in the Rewards brochure)

Complete all 3 Months and qualify to purchase the Beauty Advisor Kit! Get the samples you need to sell more.

FOR ONLY R160
VALUED AT R1 587/P1 403

QUALIFICATION!



Beauty Advisor Kit contains 5 products: Coppélia® Eau de Parfum 60ml; Avroy Shlain JS® Perfumed Body Spray 100ml; Endangered® Anti-Perspirant Spray 150ml; CRT® Youth Gel 50ml; Body Essence® Tissue Oil 100ml

NB: Products may vary *Excluding Namibia, Zimbabwe and Mozambique.





Product value
R79/P70



Birthday MONTH CHALLENGE

ATTENTION ALL CREDIT BEAUTY ADVISORS, MANAGERS AND AREA DISTRIBUTORS!

Achieve Personal Sales of **R1 800/P1 591** in July as a Credit Account Holder and you will receive:

- Cosmetic Bag (Dimensions: 21cm x 14cm x 0.5cm)

PLUS

YOU EARN: R391/P349

*Excluding Namibia, Zimbabwe and Mozambique.

Birthday MONTH CHALLENGE

ATTENTION ALL CREDIT BEAUTY ADVISORS, MANAGERS AND AREA DISTRIBUTORS!

Achieve Personal Sales of **R4 000/P3 536** in July as a Credit Account Holder and you will receive:

- Cosmetic Bag (Dimensions: 21cm x 14cm x 0.5cm)
- Endangered® for Her Wild™ Perfumed Body Spray 100ml

PLUS

YOU EARN: R870/P775

*Excluding Namibia, Zimbabwe and Mozambique.

Product value
R55/P49



Product value
R554/P490



Birthday MONTH CHALLENGE

ATTENTION ALL DDO/ PRE-PAID BEAUTY ADVISORS, MANAGERS AND AREA DISTRIBUTORS!

Achieve Personal Sales of **R1 800/P1 591** in July as a DDO/Pre-paid Account Holder and you will receive:

- Cosmetic Bag (Dimensions: 21cm x 14cm x 0.5cm)
- Endangered® for Her Wild™ Roll-on 50ml

PLUS

YOU EARN: R391/P349

*Excluding Namibia, Zimbabwe and Mozambique.

Birthday MONTH CHALLENGE

ATTENTION ALL DDO/ PRE-PAID BEAUTY ADVISORS, MANAGERS AND AREA DISTRIBUTORS!

Achieve Personal Sales of **R4 000/P3 536** in July as a DDO/Pre-paid Account Holder and you will receive:

- Cosmetic Bag (Dimensions: 21cm x 14cm x 0.5cm)
- Endangered® for Her Paradise™ Eau de Toilette 100ml

PLUS

YOU EARN: R870/P775

*Excluding Namibia, Zimbabwe and Mozambique.

BEAUTY ADVISOR

EARNINGS SCHEDULE 2024

LEVEL	PERSONAL SALES	PERSONAL SALES EARNINGS	# OF BAs	BEAUTY ADVISOR TEAM SALES	EARNINGS FROM BA TEAM
BEAUTY ADVISOR	R0 / P0 <R/R999999	25%	0	N/A	0%
LEVEL 1 BEAUTY ADVISOR	R1 500 / P1326+	25%	3	R4 500/P3 978 - R8 999/P7 955	2%
LEVEL 2 BEAUTY ADVISOR	R1 500 / P1326+	25%	6	R9 000/P7 956 - R14 999/P13 259	4%
LEVEL 3 BEAUTY ADVISOR	R1 500 / P1326+	25%	10	R15 000/P13260 - R22 499/P19 889	6%
LEVEL 4 BEAUTY ADVISOR	R1 500 / P1326+	25%	16	R22 500+/P19 890+	8%

- Beauty Advisor Earnings on Team Sales are provided the Beauty Advisor achieves R1500/P1 326 Personal Sales
- Beauty Advisor Team Sales Achieved exclude the recruiter Beauty Advisors own personal sales



RED DRESS *soiree*

TOP 3 REGIONS
on highest % growth over target
will be spoiled to a regional
red dress soiree event worth

R35 000

The winning region top AD
will get R5 000 to buy a dress
of their choice in their region

NEW MANAGER *Qualification*

Qualify as a new manager THIS MONTH!

Achieve the following criteria and you will earn:

STEP 1:

Achieve team sales of R16 500/P14 586 (Including personal sales)

- 6 group recruits recommended including recruits from 01 January 2023
- Tripwire: Minimum 2 new active recruits in the qualification month

When you qualify, you will become a Junior Manager and receive

REWARDS:

- Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at R1 457/P1 288
- Participate in the 3 month Manager Onboarding Programme

PLUS join the Manager Onboarding Programme to earn more incredible rewards!



*Excluding Namibia, Zimbabwe and Mozambique.

MANAGERS EARNINGS SCHEDULE 2024

LEVEL	SALES	EARNINGS
PROMOTE-OUT QUALIFICATION	<p>STEP 1: Achieve team sales of R16 500/P14 586 (Including personal sales)</p> <ul style="list-style-type: none"> • 6 group recruits recommended including recruits from 1 January 2024 • Tripwire: Minimum 2 New Active Recruits in the qualification month 	8%
MANAGER BELOW THRESHOLD	R19 500/P17 238 - R20 999/P18 563	6%
GROUP MANAGER	R21 000/ P18 564 - R52 999/P46 851	11%
SENIOR MANAGER	R53 000/P46 852 - R85 999/P76 023	12%
EXECUTIVE MANAGER	R86 000/P76 024 - R141 999/P125 527	12,5%
MILLION RAND MANAGER	R142 000/P125 528+	13%

Access the full Beauty Advisor Earnings Schedule via the Resources tab on the Avroy Shlain Revolution Portal

NEW

MANAGER ONBOARDING PROGRAMME



SO NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive Training can earn FREE Avroy Shlain Product Samples, Product Training Guides and exclusive Training.

MANAGER QUALIFICATION REWARDS

To qualify for each month of Onboarding Programme, you need to achieve **2 New Active** group Recruits per month.



NEW MANAGER ONBOARDING PROGRAMME

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month manager Onboarding Programme and earn **Gifts valued at R3 878**

To Qualify for each month of the Onboarding Programme, you need to achieve **2 New Recruits** per month.

MONTH 1

MONTH 1 CRITERIA:
Achieve R18 000/P15 912 Sales PLUS Minimum 2 New Active group Recruits

EARNINGS:
Earn 8% Service Fee = R1 252/P1 106

- REWARDS:**
- A product hamper:
 - Body Essence® Tissue Oil 100ml
 - CRT® Youth Gel® 50ml
 - Skin Analysis Leaflet
 - Fragrance Guide

Personal Skin Analysis	
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97	98
99	100



*Excluding Namibia, Zimbabwe and Mozambique.

MONTH 2

MONTH 2 CRITERIA:
Achieve R19 500/P17 238 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:
Earn 8% Service Fee - R1 356/P1 199

- REWARDS:**
- Avroy Shlain-Branded
 - Red Apron
 - Cap
 - 2 Clipboards
 - A set of 5 Pens
 - Mini Cosmetic Brush Set



MONTH 3

MONTH 3 CRITERIA:
Achieve R21 000/P18 564 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:
Earn 11% Service Fee - R2 009/P1 775

- REWARDS:**
- Avroy Shlain-Branded Shopper Trolley Bag
 - A product hamper:
 - Avroy Shlain JS® EDP 60ml
 - Black Diamond® EDT 100ml
 - Redd® by Avroy Shlain EDP 60ml
 - Redd® by Avroy Shlain Perfumed Body Spray 100ml
 - Black Diamond® Anti-Perspirant Spray 150ml



Qualify for all 3 month and the Mother and New Promote out will receive an additional Promote out Bonus of R1 000 each.

PROMOTE OUT BONUS

MOTHER - RETENTION BONUS

Mother Manager will earn a Retention Cash bonus of R500 every month on every new promote out achieving min standard (R21 000/P18 564) for a period of 3 months after completing the Manager Onboarding Programme.



*Excluding Namibia, Zimbabwe and Mozambique.



Avroy Shlain
INCENTIVE TRIP 2024
BALI

DISCOVER
PEACE AND
SERENITY

EXPLORE
UNSPOILT
SAPHIRE
BLUE
BEACHES

EXPLORE

paradise

Bali is the most popular Indonesian island known for its natural settings, scenic beaches, traditional culture, rich history, creativity, art and crafts, and the genuine warmth of the local people. A land of cultural treasures, the dream destination of Bali has some of the most iconic landmarks and landscapes you will remember for a lifetime.

NEW AREA DISTRIBUTOR
& MOTHER PROMOTE OUT TRIP 2024

Qualify as an Area Distributor in 2024 to earn 1 ticket to experience a 5-star Luxurious Trip to Bali.

Trip includes: Flights from OR Tambo, accommodation, all meals and selected excursions.

QUALIFICATION PERIOD:

- 2 January 2024 to the last trading day in December 2024 (12 months)
- Last opportunity for a New Area Distributor to qualify and register is 1 December 2024.

WHO CAN QUALIFY?

- All New Avroy Shlain Area Distributors and their Mother Area Distributors.
- All Regional Directors.

NEW AREA DISTRIBUTORS CRITERIA

- Become an Area Distributor in 2024

MOTHER AREA DISTRIBUTORS CRITERIA

- Promote out one or more New Area Distributors from January to December 2024

REGIONAL DIRECTOR CRITERIA

- Promote out two or more New Area Distributors from January to December 2024

TERMS AND CONDITIONS
PROGRAMME:

1. Should ADs step down during the qualification period, they will forfeit attending, thus automatically disqualifying the Mother AD too. 2. If a Mother AD promotes out a new AD but the new AD does not trade, or owes the company money, both the Mother AD and the new AD will be disqualified from the trip, even though they have not been stepped down. 3. If a Mother AD is disqualified from the trip for owing the company money, missing minimum standards, not trading, or any other reason, the new AD will still qualify for the trip if she achieves her minimums. 4. Should a Mother AD or a new AD be disqualified, the RD could be impacted by missing the criteria. 5. Mother AD and new AD must meet AD minimum Sales Standards during the qualification period up until the trip (taking into account the 6-month grace period for New ADs) 6. If an AD is promoted out in 1 October, they need to make the minimum standard for 6 months with a 3 month grace period. 7. If an AD is promoted 1 November or 1 December, the AD must meet their minimum standard for 3 months with no grace period.

GENERAL:

1. Out of stocks, credit returns, or cancellations will not be taken into account. 2. A distributor must be active in the month of the overseas trip, if not, all tickets will be forfeited. 3. There is no pay-in level and there are no cash pay-outs on tickets. 4. Prizes are not transferable. Should you not be able to attend, tickets will be forfeited. 5. There will be an exception if there is a valid reason for non-attendance, this will be dealt on a case-by-case basis. 6. All 2024 invoices need to be paid up by 31 January 2025, or a payment arrangement must be entered into with the ASC Credit Department. If not, all tickets will be forfeited. 7. Qualifiers will need to ensure they make their own travel arrangements from their hometown to Johannesburg as the trip departs from Johannesburg. 8. Visas and local connecting flights and any additional accommodation required will be for the cost of the distributor. The trip will depart from Johannesburg (Avroy Shlain Home Office or OR Tambo). 9. Sales and tickets are not transferable to the next qualification period. 10. No Area Distributor may attend the overseas Trip unless they have qualified. 11. NOTE: This is not a partner / spouse trip

CREDIT RULES:

1. All invoices over 60 days must be below R50 000 2. SMS reminders will be sent to all Managers 7 days prior to cut off date. 3. These rules apply to ALL areas. There will be no exceptions.

Terms & Conditions apply.

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