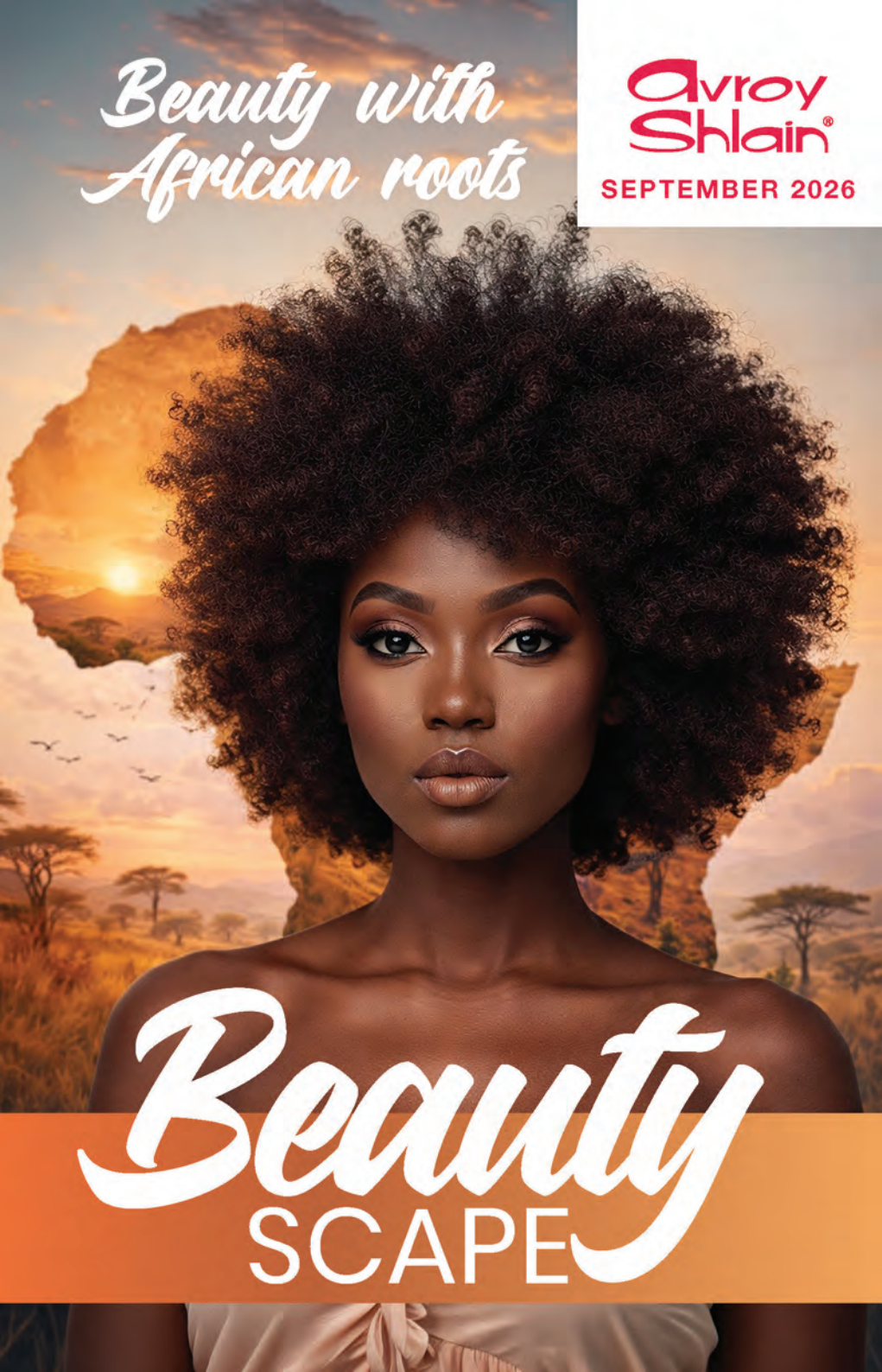

Beauty with African roots
Avroy Shlain
SEPTEMBER 2026
Beauty
SCAPE

HOW TO ORDER
product samples

STEP 1: On Revolution, select New Order.

STEP 2: Search for the sample item code and select the item.

STEP 3: Update the quantity required and click Add to Cart.

Confirm that the correct item and quantity have been added to your cart

STEP 4: Proceed to Checkout.

Complete the payment process to finalize your order.

SAMPLES AVAILABLE ON A SPEND-BASED PROMOTION

Maximum of 2 samples per order

For every R299 spent, you will be eligible to purchase 1 x 8ml or 10ml sample for R29.

Promotion Summary
- Spend R299 to R597– Eligible to purchase 1 sample at R29 each.
- Spend R598 or more – Eligible to purchase 2 samples

STEP 1: On Revolution, select New Order.

STEP 1: Add all required items to your order to a **minimum value of R299** to qualify for the sample purchase.

STEP 2: Proceed to Checkout.

STEP 3: A pop-up screen will appear displaying the **Endangered for Her 10ml Sample** available for purchase at **R29.**

STEP 4: Tick the sample item code on the left-hand side.

STEP 5: Select the quantity of samples you would like to purchase.

If you do not wish to purchase any samples, select 0.

STEP 6: Click Save.

STEP 7: Proceed with payment to complete your order.

EXAMPLE:
*The above order value is **R598**, you have qualified to purchase a maximum of **2 samples at R29 each.***

Credit Facilitation Tracking System

Please send only Credit Facilitation queries to credit@avroyshlain.co.za
Always insert your Region and Area number, followed by CF in the subject line

Query Categories

Payment Queries	Service Fee Queries	General Queries
• Allocations • Missing Payments • Wrong Reference • Journals • Proof of Payment • Pay At Queries	• Service Fee Held Back • Refund of Service Fee • Allocation of Service Fee	• Increasing/Decreasing of Credit Limits • Trade Status Change • Delisting Requests

Key Reminders

1	2	3
One recipient only	**One email per request**	**Complete the survey**
• Please choose only ONE recipient per email. • Requests sent to both Credit and Customer Care will take longer to be assigned and will cause a delay in response time. • When in doubt send to Customer Care.	• Send a new email for every new request. • Multiple requests sent on 1 ticket causes delays in response times and impact reporting statistics	• Instead of thanking us, rather rate our services • As much as we appreciate your thank you's they will only reopen resolved tickets and cause delays in new tickets being attended to

Please send all other queries to customercare@avroyshlain.co.za

How to log *with Credit*

1. Which queries to log with Credit

- All payment related queries
- Only Service Fee queries relating to deductions, refunds and allocations of Service Fees
- Acknowledgement of debt
- Legal Accounts
- Delistings of legal accounts
- Increasing/decreasing of Credit Limits
- Trade status queries
- On Hold orders for manual release only
- General Credit queries

2. How to log a ticket

- For Credit, use only Credit@avroyshlain.co.za
- Email subject line must contain the region and area number followed by CF
  e.g. Region 123 Area 456 CF

3. General Queries

- Customer name
- Account number
- Request

4. Estimated response times

Standard response time: within 24 hours

- Escalations: depends on team feedback

5. Common errors

- Responding on a ticket already resolved
- Not sending a new email for different queries/requests.
- Sending released order queries to Credit instead of Customer Care
- Incomplete customer details
- Incorrect Proof of Payment

*Excluding Namibia, Zimbabwe and Mozambique.

YOUR CONFIDENT START

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

FAST START
(0-14 Days from registration)

START

Place your 1st INVOICED ORDER to the value of **R750**/P619 within 2 weeks of registration and you will receive:

Off-Invoice Earnings of R163/P134

Receive Incentive Products valued at R118/P97

- 2 X Perfumed Roll-on 50ml

Note: Product Selection may include male or female roll-ons.

(Within 30 days of registration)

1

Achieve TOTAL INVOICED SALES of **R1 000**/P826 in Month 1 and you will receive:

Off-Invoice Earnings of R217/P179

Receive Incentive Products valued at R180/P148

- 2 x Perfumed Body Spray 90ml/Deodorant Spray 120ml

Note: Product selection may include male or female Perfumed Body Spray.

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Months 1-3 are independent qualification periods. Only the BA kit requires successfully completing all three months.

Terms & Conditions apply

(Within 31-60 days from registration)

2

Achieve TOTAL INVOICED SALES of **R1 250**/P1 033 in Month 2 and you will receive:

Off-Invoice Earnings of R272/P224

Receive Incentive Products valued at R478/P395

- Daily Skincare 3 in 1 Universal Toner 100ml
- Avroy Shlain Daily Skincare Advanced Day Cream for Dry Skin 50ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

(Within 61-90 days from registration)

3

Achieve TOTAL INVOICED SALES of **R1 500**/P1 239 in Month 3 and you will receive:

Off-Invoice Earnings of R326/P269

Receive Incentive Products valued at R224/P185

- Afri Moisture Nourishing Shampoo 250ml
- Afri Moisture Multipurpose Hair Mist 200ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

QUALIFICATION!

Complete and achieve all 3 criteria steps and qualify to purchase the **BEAUTY ADVISOR KIT FOR ONLY R160**/P132 on check-out with your next order! Get the products you need to grow your sales and your business.

KIT VALUED AT R1245/P1 028

- Beauty Advisor Kit

NB: Images are for illustrative purposes only. Products may be substituted with items of similar value without prior notification.

Terms & Conditions apply

PERSONAL *Sales*

Beauty Advisors, Managers and Area Distributors

CREDIT ACCOUNT STATUS

Achieve Personal Sales of
R2 000 / P1 652 *in September as a Credit Account Holder and you will receive:*

PRODUCT VALUE R134/ P109

- Legendary Man Oud Deodorant/Anti-perspirant Spray 120ml
- Legendary Man Oud Roll-on Anti-perspirant 50ml

Plus

YOUR OFF INVOICE EARNINGS:
R434 / P358 – **R978** / P808

DDO & PREPAID ACCOUNT STATUS

NEW
PRODUCT VALUE R134/ P109

Achieve Personal Sales of
R2 000 / P1 652 *in September as a DDO & Prepaid Account Holder and you will receive:*

- Urban Blaze Deodorant/Anti-perspirant Spray 120ml
- Urban Blaze Roll-on Anti-perspirant 50ml

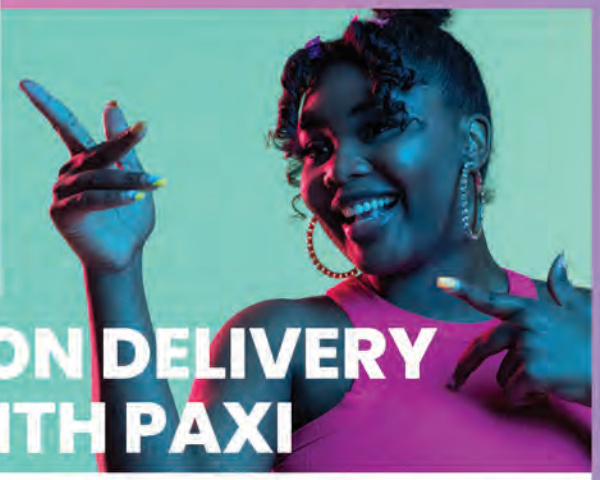
Plus

YOUR OFF INVOICE EARNINGS:
R434 / P358 – **R978** / P808

DDO: Direct Delivery Option

Terms & Conditions apply. Excluding Zimbabwe, Mozambique and Namibia.
Only one Personal Sales Incentive may be earned per account type and Sales tier during the campaign month. If you qualify for the higher sales tier, you will receive only the reward linked to that tier.

Avroy Shlain®



SAVE ON DELIVERY WITH PAXI

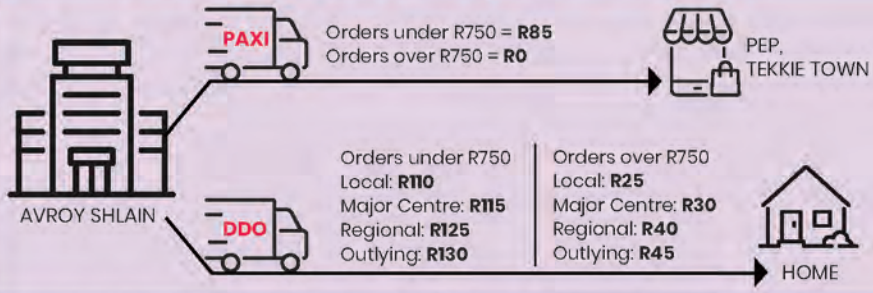
WHAT'S THIS ABOUT?

We've just made treating yourself even easier with our new delivery option. It's more affordable, more accessible, safe, and seriously reliable. Your beauty faves now arrive faster and more fuss-free than ever. Whether it's skincare, glam essentials, or that lipstick you definitely needed, we've got you covered.
Delivery made easy with Paxi!

Key Benefits for you

- More affordable delivery rates, helping you save on costs.
- Safe and secure parcel handling, with tracking updates along the way.
- Convenient pickup locations at over 2,000 stores across South Africa, including PEP, Shoe City and Tekkie Town.
- Access for all customers, even in areas where traditional courier services are not available.
- Reliable delivery times of 3 to 7 working days.
- Contact Customer Service Department should you have any queries or questions regarding Paxi points.

Here's how the new system will work:



Please note that all Direct Delivery Only (DDO) customers will see changes to delivery costs and now have the option to choose PAXI if preferred.

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PERSONAL *Sales*

Beauty Advisors, Managers and Area Distributors

CREDIT ACCOUNT STATUS

Achieve Personal Sales of
R4 500 / P3 719 *in September as a Credit Account Holder and you will receive:*

- Legendary Man Oud EDT 100ml

NEW PRODUCT VALUE R439/ P356

Plus
YOUR OFF INVOICE EARNINGS:
R978 / P808 **OR MORE**

DDO & PREPAID ACCOUNT STATUS

Achieve Personal Sales of
R4 500 / P3 719 *in September as a DDO & Prepaid Account Holder and you will receive:*

- Legendary Man Oud EDT 100ml
- Legendary Man Oud Roll-on Anti-perspirant 50ml

NEW PRODUCT VALUE R498/ P403

Plus
YOUR OFF INVOICE EARNINGS:
R978 / P808 **OR MORE**

DDO: Direct Delivery Option

Terms & Conditions apply. Excluding Zimbabwe, Mozambique and Namibia.
Only one Personal Sales Incentive may be earned per account type and Sales tier during the campaign month. If you qualify for the higher sales tier, you will receive only the reward linked to that tier.

Need Help Finding Your Parcel?
Get Faster Support

Please note we do not have the option of a time definite delivery with our couriers, delivery should be anytime between 08:00AM – 17:30PM.

- DPD parcels can be tracked on **www.dpdlaser.co.za** by adding "-01" at the end of the waybill number (e.g., BADIR22222-01 or BA22222222-02).
- Paxi parcels can be tracked on **https://www.courierit.co.za/** using the parcel number (e.g., BA222222001001).
- If DPD or Paxi tracking information is unclear, it can be escalated to CSD for further assistance

NEW MANAGER *Qualification*

Become a Manager THIS MONTH!

Achieve the following criteria and you will earn:

STEP 1:

Achieve team sales of R16 500/P13 636 (Including personal sales)

- 2 New Active Recruits in the qualification month
- Minimum requirement: Minimum 6 personally recruited Beauty Advisors

When you qualify, you will become a Junior Manager and receive

REWARDS:

- Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at **R1 457**/P1 204
- Participate in the 3 month Manager Onboarding Programme

Terms & Conditions apply.
Excluding Zimbabwe, Mozambique and Namibia.

PLUS join the Manager Onboarding Programme to earn more incredible rewards!

MANAGER *Earning Schedule 2026*

LEVEL	SALES	EARNINGS
PROMOTE-OUT QUALIFICATION	**STEP 1:** Achieve team sales of R16 500/ P13 636 (Including personal sales) • 2 New Active Recruits in the qualification month • Minimum Requirement: Minimum 6 personally recruited Beauty Advisors	8%
MANAGER BELOW THRESHOLD	**R19500**/P16 115 – **R20 999**/P17 354	6%
GROUP MANAGER	**R21 000**/P17 355 – **R52 999**/P43 800	11%
SENIOR MANAGER	**R53 000**/P43 801 – **R85 999**/P71 073	12%
EXECUTIVE MANAGER	**R86 000**/P71 074 – **R141 999**/P117 354	12,5%
MILLION RAND MANAGER	**R142 000**/P117 355+	13%

All sales thresholds refer to monthly invoiced team sales

Earn an
ADDITIONAL BONUS:

EXECUTIVE MANAGERS
with sales of **R86 000** or more will earn an **ADDITIONAL R500 BONUS.**

MILLION RAND MANAGERS
with sales of **R142 000** or more will earn an **ADDITIONAL R1 000 BONUS.**

NEW MANAGER ONBOARDING *Programme*

NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive training with your AD, earn FREE Avroy Shlain Product Samples, and Product Training Guides.

NEW MANAGER ONBOARDING PROGRAMME

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month Manager Onboarding Programme and earn **Gifts valued at R3 878**

MONTH 1

MONTH 1 CRITERIA:
Achieve **R18 000**/P14 876 Sales PLUS
Minimum 2 New Active Group Recruits

EARNINGS:
Earn 8% Service Fee = **R1 252**/P1 034

REWARDS:
Avroy Shlain-Branded
- NEW Tote Bag
- NEW A5 Planner
- NEW Pen
- 2 x Clipboards

1

MONTH 2

MONTH 2 CRITERIA:
Achieve R19 500/P16 115 Sales PLUS
Minimum 2 New Active Recruits

EARNINGS:
Earn 8% Service Fee - **R1 356**/P1 120

REWARDS:
- NEW Avroy Shlain Branded Golf Shirt
- NEW Avroy Shlain Branded Cap
- Pack of Blotters (x25)
- JS® Eau de Parfum 60ml
- Black Diamond® Eau de Toilette 100ml
- Redd® Eau de Parfum 60ml
- Endangered® for Her Wild Perfumed Body Spray 100ml
- Black Diamond® Anti-Perspirant Spray 150ml

2

MONTH 3

MONTH 3 CRITERIA:
Achieve **R21 000**/P17 355 Sales PLUS
Minimum 2 New Active Recruits

EARNINGS:
Earn 11% Service Fee - **R2 008**/P1 659

REWARDS:
- NEW Avroy Shlain Branded Vanity Case
- NEW Avroy Shlain Branded Lightweight Jacket
- Body Essence® Tissue Oil 100ml
- CRT® Anti-Wrinkle Serum 30ml
- CRT® Vitamin C Oil Serum 30ml
- CRT® 2 in 1 Foam Cleanser 150ml
- CRT® Firming Face & Neck Cream 50ml

3

QUALIFY IN ALL 3 MONTHS

REWARDS:
- NEW Manager Badge
- NEW Scarf

Mother Manager & New Manager PROMOTE OUT BONUS

The Mother Manager and the New Manager will each receive a once-off **R500** Promote Out Bonus after the New Manager successfully completes the 3-month Onboarding Programme.

Mother Manager RETENTION BONUS

As the Mother Manager you can earn **ADDITIONAL R1 500** by helping your New Manager grow their business after they have completed their 3-month Onboarding Programme.

HOW IT WORKS:
- **Month 4: Receive R500** *if your New Manager achieves R21 000/P17 355*
- **Month 5: Receive R500** *if your New Manager achieves R21 000/P17 355*
- **Month 6: Receive R500** *if your New Manager achieves R21 000/P17 355*

These bonus earnings are paid in addition to monthly service fee

Terms & Conditions apply.
Excluding Zimbabwe, Mozambique and Namibia.

*Disclaimer: Avroy Shlain has the right to change the programme and products at any time without prior notice.

ACTIVATION *Challenge*

MANAGERS

Activate any inactive Beauty Advisors with a total minimum of **R7 500**/P6 198 invoiced sales from these Beauty Advisors and receive:

R500 Cash Bonus!

Terms & Conditions apply

AREA DISTRIBUTORS

Activate any inactive Beauty Advisor, with a total minimum of **R30 000**/P24 793 invoiced sales from these Beauty Advisors and receive:

R1 000 Cash Bonus!

Inactive Beauty Advisors are new or existing Beauty Advisors who have not placed an order within the previous 12 months, including current-month recruits.

Terms & Conditions apply.
Excluding Zimbabwe, Mozambique and Namibia.

RECRUITERS

Beauty Advisors & Managers Only

For every personally registered recruit in the current month who has qualified with **R1 500**/P1 239 in invoiced sales in September 2026, you will receive:

COMING IN OCTOBER

DID YOU KNOW?

We have a dedicated Avroy Shlain WhatsApp Channel for the latest flyer offers, business updates, sales tools, training, and more. Scan the QR code or join via the link to stay connected.
https://bit.ly/AvroyWhatsapp

NEW RECRUITS
Build your sales
FROM LESS THAN R200 TO R4 500!
1 Simple Bundle Offer to Get You Started & Earning FAST

R750 Bundle
Total Sales: R750

You Earn: R163 + 1 free brochure + 2x free Roll-ons - as per Fast Start Rewards offer if invoiced within 14 days of registration.

R750 Level: Start Here

X2 CODE	X3 CODE	X3 CODE	X2 CODE
24132	36648	18736	12774

Terms & Conditions
Rewards are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. Your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Gifts will be awarded based on the account status (Credit, DDO, Prepaid) at the time the incentive is achieved. Images were correct at time of printing. Minimum sales levels apply. Mozambique, Namibia and Zimbabwe regions do not qualify for rewards, unless specified. All accounts on hold are subject to NEW incentive rule from the 1 December 2023. You must remain active during the month following qualification in order to claim your gift, there is no minimum sales required in this month (following month). Once the qualifier has met all requirements, the gift will be delivered in the following month.
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Warehouse Code 50509