

The logo for Avroy Shlain® is displayed in a white, elegant serif font against a background of a clear blue sky with falling pink rose petals.

Avroy Shlain®

REWARDS MAGAZINE

SALES DATES: 1 - 30 SEPTEMBER 2025



REWARDS

*Excluding
Namibia, Zimbabwe
and Mozambique.



YOUR CONFIDENT START WITH AVROY SHLAIN

To help you start your business strong, we have created the Confident Start Beauty Advisor Onboarding Programme for your first 3 months of joining the business.

START

1ST ORDER

Place your 1st INVOICED ORDER to the value of **R750/P663** within 2 weeks of registration and you will receive:

Earnings of R163/P145

Products valued at R110/P97



- 2 X Perfumed Roll-on 50ml

1

MONTH 1

Achieve TOTAL INVOICED SALES of **R1 500/P1 326** in Month 1 and you will receive:

Earnings of R326/P290

Products valued at R168/P149



- 2 x Perfumed Body Spray 100ml/Deodorant Spray 150ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Terms & Conditions apply

MONTH 2

2

Achieve TOTAL INVOICED SALES of R1 500/P1 326 in Month 2 and you will receive:
Earnings of R326/P290
Products valued at R418/P369



- Tahlita® Face Wash
- Tahlita® Toner

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

MONTH 3

3

Achieve TOTAL INVOICED SALES of R1 500/P1 326 in Month 3 and you will receive:
Earnings of R326/P290
Products Valued at R188/P178



- Afri Moisture® Haircare & Wig/Weave Styling Mist 200ml
- Afri Moisture® Haircare Shampoo 250ml

You are eligible for the Personal Sales Challenge Gift in the Reward Brochure (Please refer to the Rewards Brochure for levels)

Complete all 3 Months and qualify to purchase the Beauty Advisor Kit! Get the samples you need to sell more.

FOR ONLY R160
VALUED AT R1 245/P1 100

QUALIFICATION!



- Beauty Advisor Kit

Terms & Conditions apply



CREDIT ACCOUNT STATUS

Product value

R99/P88

Attention all Beauty Advisors, Managers and Area Distributors!

Achieve Personal Sales of **R2 000/P1 768** in September as a Credit Account Holder and you will receive:

- The Moment by Avroy Shlain® Luxury Hand & Body Lotion 150ml



PLUS

YOU EARN: R434/P387

Terms & Conditions apply

DDO & PREPAID ACCOUNT STATUS

*Excluding
Namibia, Zimbabwe
and Mozambique.

Product value

R154/P136



**Attention all Beauty Advisors, Managers
and Area Distributions!**

**Achieve Personal Sales of R2 000/P1 768
in September as a DDO & Prepaid Account Holder
and you will receive:**

- The Moment by Avroy Shlain® Luxury Hand & Body Lotion 150ml
- The Moment by Avroy Shlain® Roll-on Anti-Perspirant 50ml



PLUS

YOU EARN: R434/P387

Terms & Conditions apply

CREDIT ACCOUNT STATUS



Attention all Beauty Advisors, Managers and Area Distributions!

Achieve Personal Sales of **R4 500/P3 978** in September as a Credit Account Holder and you will receive:

- The Moment by Avroy Shlain® Eau de Parfum 50ml



PLUS

YOU EARN: R978/P872

DDO & PREPAID ACCOUNT STATUS

Product value

R494/P436

*Excluding
Namibia, Zimbabwe
and Mozambique.

**Attention all Beauty Advisors, Managers
and Area Distributions!**

Achieve Personal Sales of **R4 500/P3 978**
in September as a DDO & Prepaid Account Holder
and you will receive:

- The Moment by Avroy Shlain® Eau de Parfum 50ml
- The Moment by Avroy Shlain® Roll-on Anti-Perspirant 50ml



PLUS

YOU EARN: R978/P872

*Excluding
Namibia, Zimbabwe
and Mozambique.

NEW MANAGER *Qualification*

Qualify as a new manager THIS MONTH!

Achieve the following criteria and you will earn:

STEP 1:

Achieve team sales of R16 500/P14 586 (Including personal sales)

- 6 group recruits recommended including recruits from **01 January 2023**
- Tripwire: Minimum 2 New Active Recruits in the qualification month

When you qualify, you will become a Junior Manager and receive

REWARDS:

- Earn a once off qualification 8% Service Fee (Junior Manager Team Sales)
- Receive a Product hamper valued at R1 457/P1 023
- Participate in the 3 month Manager Onboarding Programme

PLUS join the Manager Onboarding Programme to earn more incredible rewards!



MANAGERS EARNINGS SCHEDULE 2024

LEVEL	SALES	EARNINGS
PROMOTE-OUT QUALIFICATION	STEP 1: Achieve team sales of R16 500/P14 586 (Including personal sales) <ul style="list-style-type: none"> • 6 group recruits recommended including recruits from 1 January 2023 • Tripwire: Minimum 2 New Active Recruits in the qualification month 	8%
MANAGER BELOW THRESHOLD	R19 500/P17 238 - R20 999/P18 563	6%
GROUP MANAGER	R21 000/ P18 564 - R52 999/P46 851	11%
SENIOR MANAGER	R53 000/P46 852 - R85 999/P76 023	12%
EXECUTIVE MANAGER	R86 000/P76 024 - R141 999/P125 527	12,5%
MILLION RAND MANAGER	R142 000/P125 528+	13%

*Excluding
Namibia, Zimbabwe
and Mozambique.

MANAGER ONBOARDING PROGRAMME

NOW THAT YOU ARE A JUNIOR MANAGER, LET'S GET YOU GOING!

Did you know that in your first 3 months after qualifying as a Junior Manager, you are eligible to participate in the Manager Onboarding Programme, where you have the opportunity to attend exclusive training, earn FREE Avroy Shlain Product Samples, and Product Training Guides.

NEW MANAGER ONBOARDING PROGRAMME

Once you qualify as a Junior Manager, you have the opportunity to participate in the 3 month Manager Onboarding Programme and earn **Gifts valued at R3 878**

MONTH 1

MONTH 1 CRITERIA:

Achieve R18 000/P15 912 Sales PLUS Minimum 2 New Active group Recruits

EARNINGS:

Earn 8% Service Fee = R1 252/R1 116

REWARDS:

Avroy Shlain-Branded

- Red Cap
- 2 x Clipboards
- Set of 5 Pens
- Mini Cosmetic Brush Set
- Business Handbag



MONTH 2

MONTH 2 CRITERIA:

Achieve R19 500/P17 238 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:

Earn 8% Service Fee - R1 356/P1 209

REWARDS:

- Pack of Blotters (x25)
- JS® Eau de Parfum 60ml
- Black Diamond® Eau de Toilette 100ml
- Redd® Eau de Parfum 60ml
- Endangered® for Her Wild Perfumed Body Spray 100ml
- Black Diamond® Anti-Perspirant Spray 150ml



*Disclaimer: Avroy Shlain has the right to change the programme and products at anytime without prior notice.

Terms & Conditions apply

NEW

MONTH 3

MONTH 3 CRITERIA:

Achieve R21 000/P18 564 Sales PLUS Minimum 2 New Active Recruits

EARNINGS:

Earn 11% Service Fee - R2 008/P1 791

REWARDS:

- Body Essence® Tissue Oil 100ml
- CRT® Retinol Ampoules 30ml
- CRT® Vitamin C Oil Serum 30ml
- CRT® Moisturising Cream Cleanser 100ml
- CRT® 2-in-1 Toner & Exfoliator 200ml



3

PROMOTE OUT BONUS (MOTHER MANAGER AND NEW MANAGER)

THE MOTHER MANAGER AND THE NEW MANAGER WILL EACH RECEIVE A ONCE OFF **R1 000** PROMOTE OUT BONUS AFTER THE NEW MANAGER SUCCESSFULLY COMPLETES THE 3 MONTH ONBOARDING PROGRAMME.

RETENTION BONUS (MOTHER MANAGER ONLY)

AS THE MOTHER MANAGER YOU CAN EARN AN ADDITIONAL **R1 500** BY HELPING YOUR NEW MANAGER GROW THEIR BUSINESS AFTER THEY HAVE COMPLETED THEIR 3 MONTH ONBOARDING PROGRAMME.

BONUS

How it works:

- **Month 4:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 5:** Receive R500 if your New Manager achieves **R21 000/P18 564**
- **Month 6:** Receive R500 if your New Manager achieves **R21 000/P18 564**



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and Mozambique.

ATTENTION ALL MANAGERS!



Managers: Double up
your activation invoiced
sales to R15 000/P13 260
in September and receive an
additional R500 Bonus

Activate any inactive Beauty Advisors with a total
minimum of R7 500/P6 630 invoiced sales from these
Beauty Advisors and receive:

NB: Inactive Beauty
Advisors are any
new or existing
Beauty Advisors
from January
2024 (including
September 2025)
that has never
placed an order.

R500 Cash Bonus!

ATTENTION ALL AREA DISTRIBUTORS!



Area distributors: Double
up your activation invoiced
sales to R60 000/P53 040 in
September and receive an
additional R1 000 Bonus

Activate any inactive Beauty
Advisors with a total minimum of
R30 000/P26 520 invoiced sales
from these Beauty Advisors and
receive:

R1 000 Cash Bonus!

NB: Inactive Beauty
Advisors are any
new or existing
Beauty Advisors
from January
2024 (including
September 2025)
that has never
placed an order.

SALES CELEBRATION 2026 RECOGNITION CRITERIA

GROUP MANAGER RECOGNITION



Manager of the Year - including Top 20 Nominees
Based on highest Sales, Promote-Outs, Recruits and Activation



All Million Rand Managers

AREA DISTRIBUTOR RECOGNITION



Woman of the Year - including Top 20 Nominees
Based on highest Sales, Promote-Outs, Recruits and Activation



New ADs Trip Qualifiers



New AD Graduation Class of 2025



Valedictorian of Class of 2025

**DATES IN 2026 AND VENUE
TO BE CONFIRMED**



Terms and Conditions Apply.
Recognition from January 2025 -
December 2025.
Take overs and Transfers are Excluded.



*Excluding
Namibia, Zimbabwe
and Mozambique.



RECRUITERS!

Beauty Advisors & Managers only!

For every personal registered recruit brought in by the end of September 2025 and qualified with **R1 500/P1 326** invoiced sales in **September 2025**, you will receive:



- Once by Avroy Shlain™ Eau de Parfum 60ml

RECRUITMENT

RECRUIT

with purpose!

*“Unlock potential. Empower people by giving them real opportunities to earn—because when you build paths to prosperity, **you don’t just change lives ... you transform communities.**”*



It is not just selling lipsticks, its:



PUTTING
FOOD ON A
TABLE



PAYING
SCHOOL FEES



SAVING FOR
THE HOLIDAY



THE LITTLE
SPOILS

BULK BUY OFFER

NEW BEAUTY ADVISOR ACTIVATION OFFER

R179 / N\$200 / P158 / MT866 / ZIM-R224

SAVE R89 / N\$100 / P79 / MT431 / ZIM-R111

TO GET STARTED GET:

WASH

Wash hair weekly for relief from irritation, dryness and build up.

Shampoo
250ml

NOURISH

Reduces breakage and deeply moisturises hair to promote growth.

Anti-Flaking
Scalp 150ml

AFRI
MOISTURE
HAIRCARE

9687

**BOTH FOR
R179**

N\$200 / P158 / MT866 / ZIM-R224

SAVE R89

N\$100 / P79 / MT431 / ZIM-R111

WORKS OUT TO

R89⁵⁰

N\$100 / P79
MT433 / ZIM-R112
PER PRODUCT.



**Limited to first
800 orders**

Terms & Conditions apply

Terms & Conditions

Rewards choices are subject to stock availability. Avroy Shlain reserves the right to substitute any gift for another of similar value. It is company policy that rewards gifts be handed out at weekly Region and Area Meetings. Please attend to ensure you receive your gift. To be eligible for any of the rewards, your balance to be paid must be less than the month's invoiced sales (after discount). Qualifiers are granted a period of 90 days to query rewards gifts. Due to the nature of some gifts, qualifying gifts may vary per country. Gifts will be awarded based on the account status (Credit, DDO, Prepaid) at the time the incentive is achieved. Images correct at time of going to print. Minimum sales levels apply. Mozambique, Namibia and Zimbabwe regions does not qualify for rewards, unless specified. All accounts on hold are subject to NEW incentive rule from the 1 December 2023. © Avroy Shlain Cosmetics 2024. All rights reserved.

Warehouse Code 50509